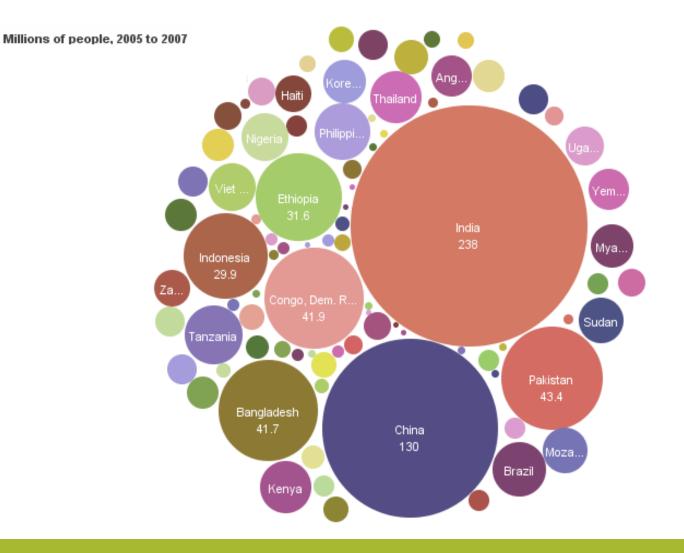
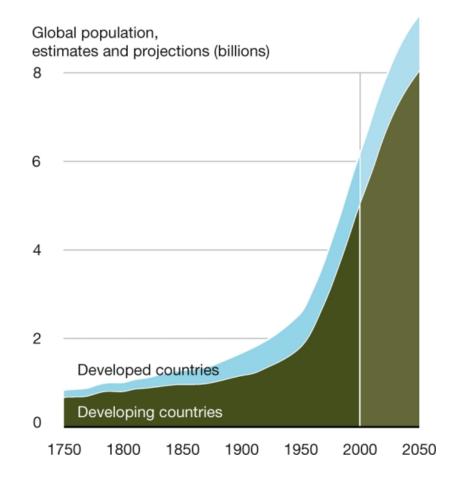
Trade wreck? When ag policy meets reality



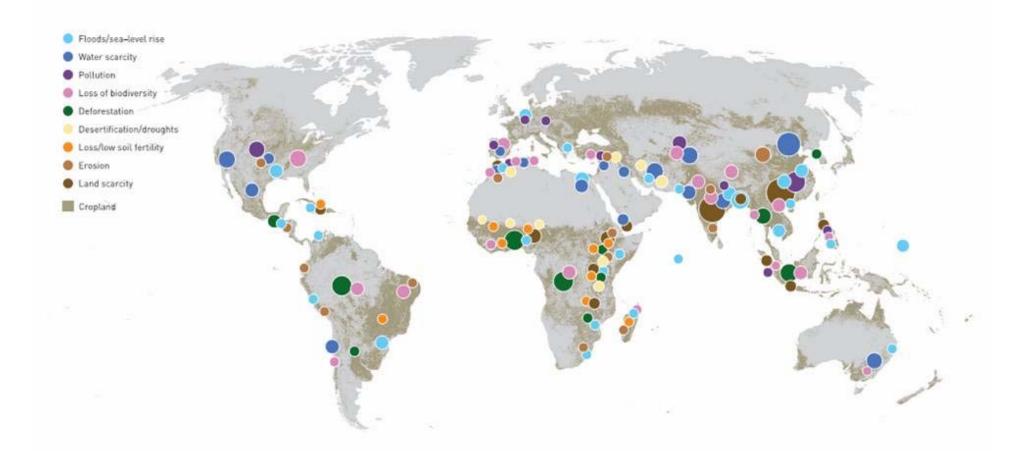
Hunger Today



Hunger Tomorrow?

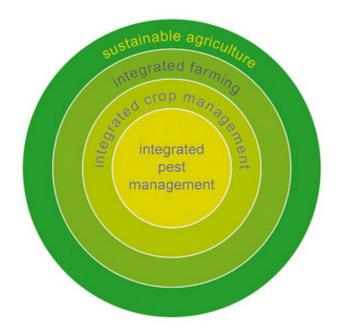


Food Constraints



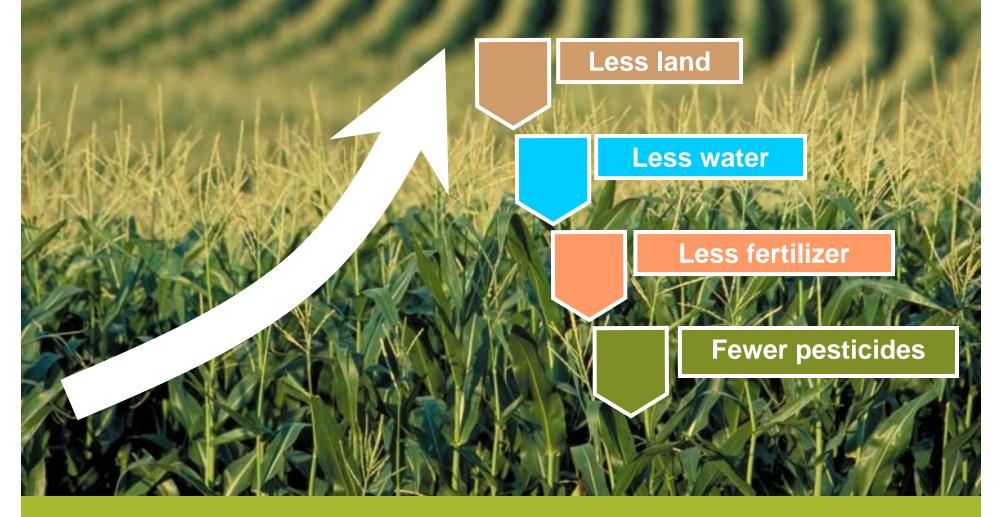
Source: SOLAW, FAO 2011

"Sustainable Intensification"

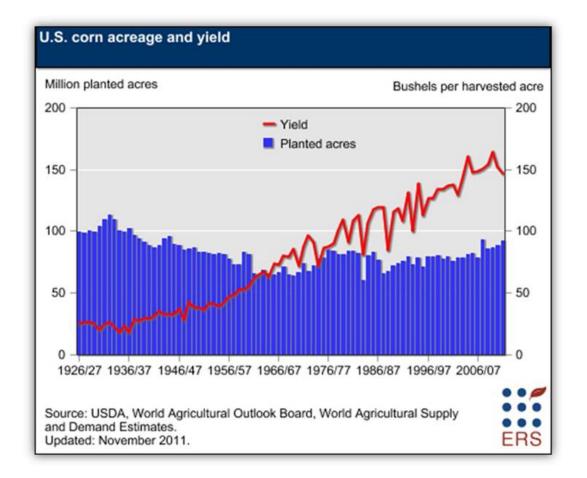


We have the technology

70% more food by 2050, using...



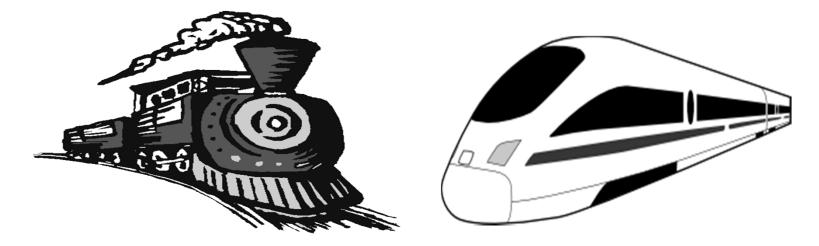
Science



Soybean Pipeline

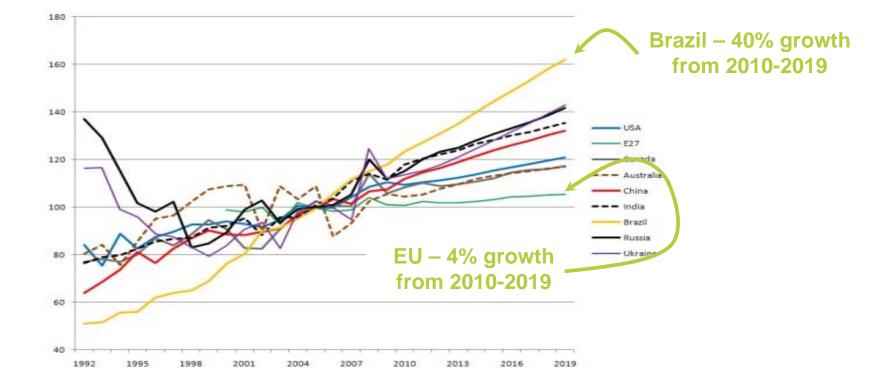
LEGEND							
Pest Management	Increased Yield	Nitrogen	Utilization	Stress Tole	rance	Crop Composition	
EARLY DE	EVELOPMENT		ADVANO	CED DEVELO	OPMEN	T (NEXT 5-7 YEARS)	
Herbicide Tolerance	Next Generation Mode (Pioneer/Du		Herbicide Tolerance		Dicam	Dicamba (Monsanto)	
Insect Resistance	2nd Generation Insect-Protected Genuity® RR2 Yield® (Monsanto)		Herbicide Tolerance		Optimum® GAT®: Glyphosate ALS Tolerance (Pioneer/DuPont, 2013-2014)		
Insect Resistance	Hemiptera/Stink (Pioneer/DuPont)		Herbicide Tolerance			(Syngenta, CropScience)	
Insect Resistance	Lepidopteran (Pioneer/DuPont)		Herbicide	Tolerance		2,4-D + Glufosinate AgroSciences)	
Nematode Resistance	SCN (Pioneer/Du	Pont)	Herbicide	e Tolerance	(Bayer	* + HPPD * CropScience, echnologies)	
Nematode Resistance	SCN (Syngenta)		Herbicide	e Tolerance	(Bayer	+ HPPD + LL CropScience, echnologies)	
Nematode Resistance	SCN + RR2 (BASF)		Herbicide	Tolerance		olinone F, Embrapa/Brazil)	
Disease Resistance	Asian Soybean R (Pioneer/DuPont)		Insect Re	sistance			
Disease Resistance	(Syngenta)						
Fungal Resistance	(BASF)						
Higher-Yielding	2nd Generation (Monsanto, BASF	-)	Higher-Yie	elding		neration Into, BASF)	
Increased Yield	(Pioneer/DuPont)		Plenish™		High O (Pionee	leic Oil er/DuPont)	
Increased Oil & Improved Feed Efficiency	(Pioneer/DuPont)		SDA Ome Enriched	ega-3	(Monsa	nto, Solae)	
			Vistive® G	old		aturated, rans-Fat Oil into)	

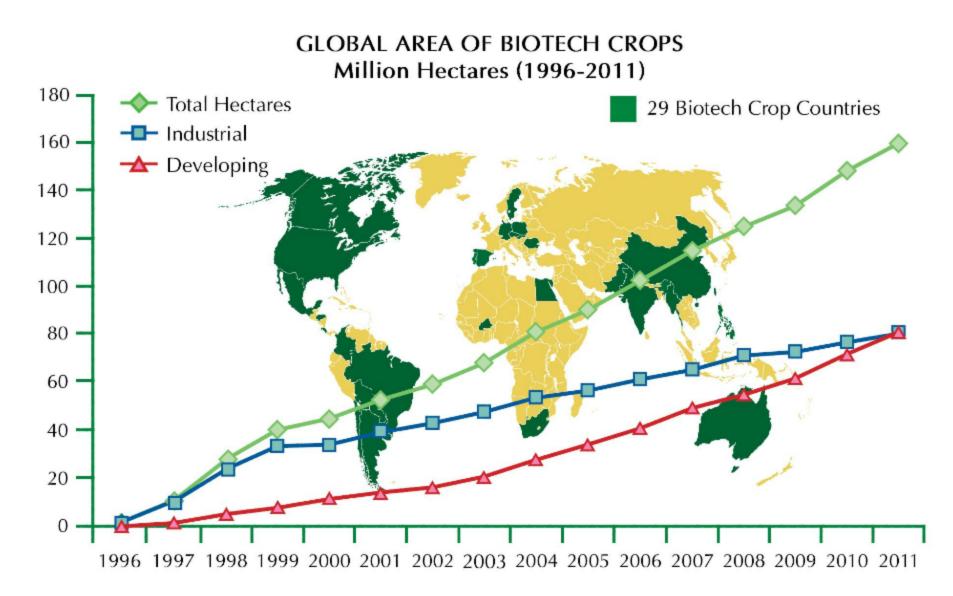
Competing World Views



Slow Food Fast Food

A Tale of Two Trends



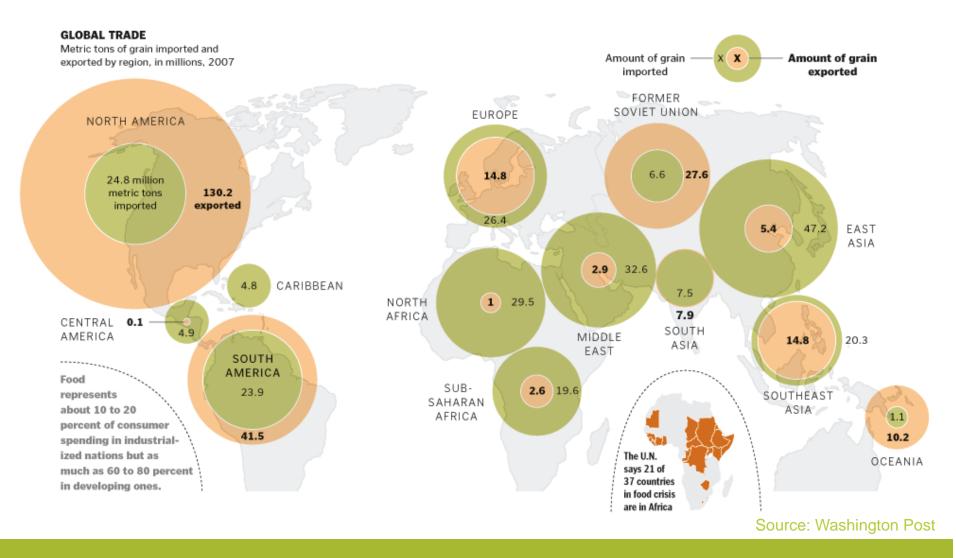


A record 16.7 million farmers, in 29 countries, planted 160 million hectares (395 million acres) in 2011, a sustained increase of 8% or 12 million hectares (30 million acres) over 2010.

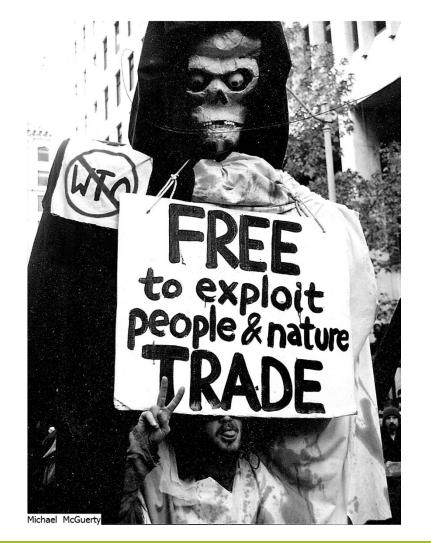
Opposition to Technology



Global Demand



Opposition to Trade



Three Trade Wrecks on the Horizon





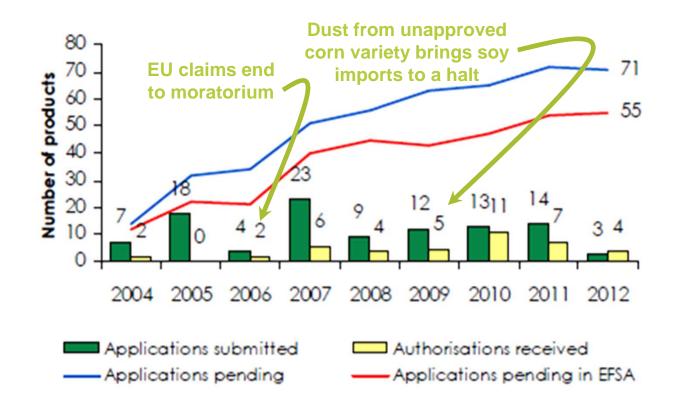


Slow Approvals





EU Submissions and Authorizations



Or Broken?



Timelines for GM products with a positive EFSA safety opinion and awaiting Commission action:

timelines not compliant with EU law time	ines compli	ant for the moment		
Product	EFSA Opinion	Days waiting for the Commission to schedule vote at committee level ¹ : maximum: 3 months	Days waiting for the Commission to schedule vote in Appeal Committee maximum: 2 months ²	Days after Council/ Appeal vote - waiting for approval
1507 maize (c)	03/03/2005	voted after 1462 days	1131 days and counting	
Bt11 maize (ipc)	19/05/2005	voted after 1385 days	1131 days and counting	
LL Rice62 (ffip)	30/10/2007	1613 days and counting		
NK603 maize (ffipc)	11/06/2009	1007 days and counting		
MON810 maize (ffipc)	30/06/2009	1006 days and counting		
MS8xRF3 rapeseed(ff)	22/09/2009	922 days and counting		
GT73 oilseed rape(ffip)	15/12/2009	838 days and counting		
MON863 maize (ffip)	30/03/2010	733 days and counting		
MON89034x1507xMON88017x 59122 maize (ffip)	27/09/2010	552 days and counting		
MON89034x1507xNK603 maize (ffip)	27/09/2010	552 days and counting		
MON531 cotton (ffip)	16/09/2011	198 days and counting		
MON88017 maize (c)	10/11/2011	143 days and counting		
MON1445 cotton (ffip)	16/12/2011	107 days and counting		
GA21 maize (ffipc)	16/12/2011	107 days and counting		
MON87701xMON89788 soybean (ffip)	15/02/2012	46 days and counting		
MON 531xMON1445 cotton (ff)	28/03/2012	5 days and counting		

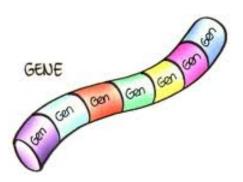
ff=food, feed and industrial use i=import p=processing c=cultivation

"In terms of the risk management stage, nearly all respondents, whether [member state] Competent Authorities or stakeholders, believed this was not fully operational." - EU Report on the state of the biotech regulatory system

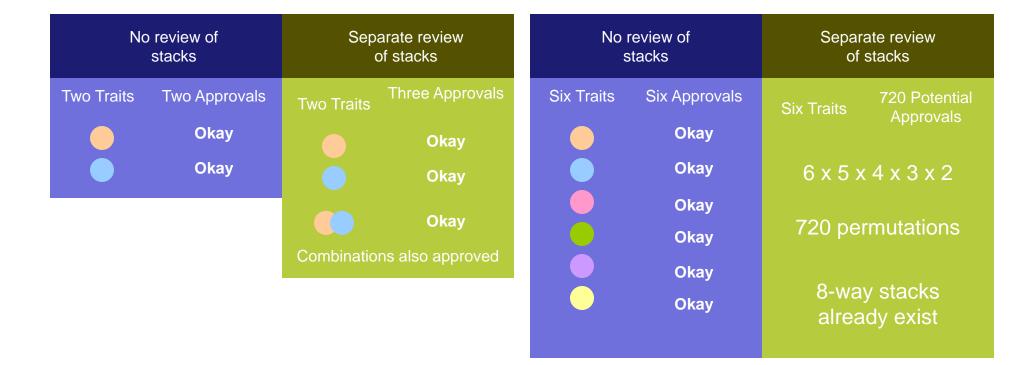
Wreck #2

Stacked Products

Combining two or more GE traits through conventional breeding



Stacks will cripple the system



Wreck #3

Low Level Presence

Unauthorized GE Products in the Food Supply



Sources of LLP

"Asynchronous approval" (AA) - Where at least one cultivating country has already authorized a GE crop while other (importing) countries have not.

"Isolated foreign approval" (IFA, or "asymmetric approval") -Where a cultivating country has authorized a GE crop, but its developer does not seek approval in foreign markets.

Research events - Where a country has authorized the cultivation of a GE crop in field trials only, but due to accidental admixture, traces end up in the commercial crop or food supply.

Source: AgBioForum

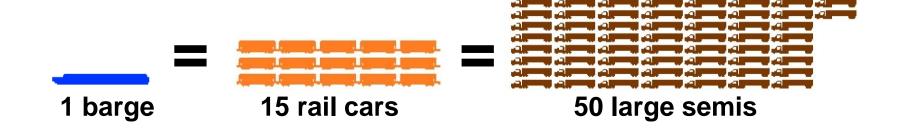


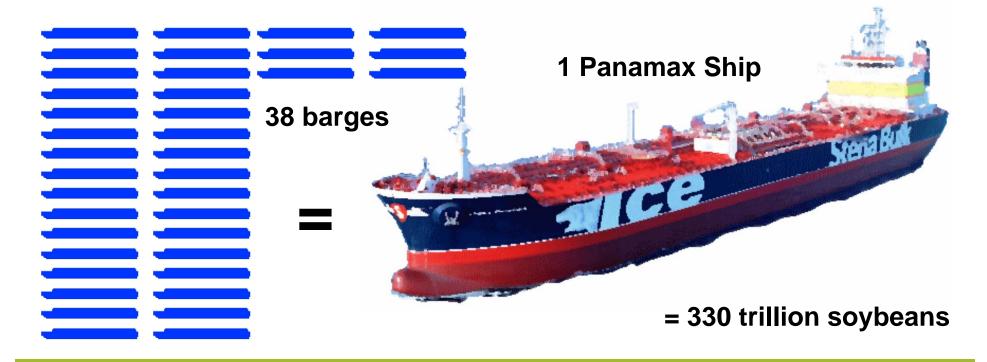
EU Snapshot

Crop	Asynchronous approvals*	Foreign domestic approvals#	Total sources for LLP
Soybeans	2	1	3
Maize	6	5	11
Rapeseed	0	1	1
Cotton	3	9	12
Rice	1	4	5
Potatoes	0	2	2
Other crops	0	8	8
All crops	12	30	42

Notes: * Number of individual events authorised for commercial use in at least one country worldwide, and submitted but not yet authorised in the EU. * Number of events not submitted for authorisation in the EU but already in the regulatory pipeline in at least one country worldwide. Source: Based on the overview tables in the Appendix.

Co-mingling

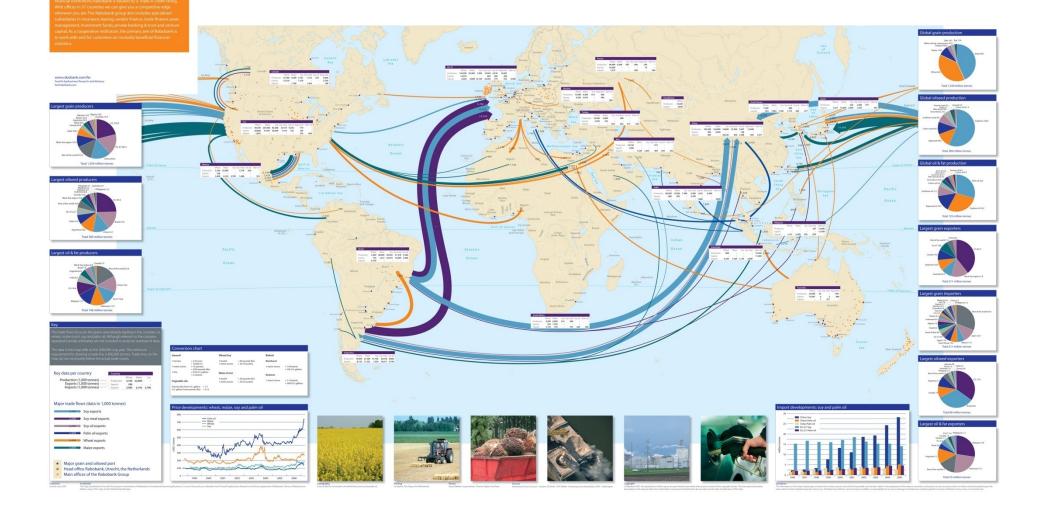




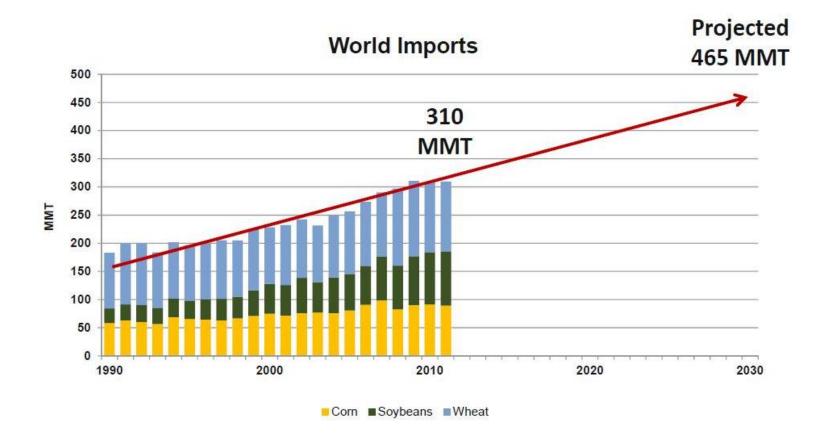




Movement



Increasing



Hard Truths

If you test, you will find

Zero is a very small number

You get what you pay for





Many GE products + Many countries + Slow approvals + Stacked reviews + Zero tolerance (for LLP) = Trade Wreck

Everybody Pays

EU ag economy runs on cheap animal feed

Imports \$15 billion in biotech animal feed each year

Livestock production accounts for 40% of the total value of agricultural production Impact on EU pig meat sector (deviation from the baseline, %)

PORK	MEDI	UM	WORST CASE		
FORM	2009	2010	2009	2010	
Net Production	-0.9%	-1.8%	-29.3%	34.7%	
Import	28.6%	74.3%	637.0%	5461.0%	
Exports	-0.3%	-1.1%	-86.0%	-85.3%	
Consumption	-0.9%	-1.6%	-23.9%	-17.4%	

Impact on EU poultry sector (deviation from the baseline, %)

POULTRY	MEDI	UM	WORST CASE	
POULIRI	2009	2010	2009	2010
Net Production	-1.7%	-2.6%	-29.2%	-43 9%
Import	6.6%	10.6%	92.5%	158.3%
Exports	-2.9%	-5.9%	-100.0%	-100.0%
Consumption	-1.0%	-1.5%	-15.7%	-20.3 /0

Impact on EU beef meat sector (deviation from the baseline, %)

BEEF	MEDI	UM	WORST CASE	
DEEF	2009	2010	2009	2010
Net Production	0.0%	0.0%	-1.1%	2.1%
Import	12.7%	14.0%	397.4%	295.8%
Exports	-41.2%	-95.1%	-100.0%	-100.0%
Consumption	1.2%	1.5%	30.2%	23.1%

DG Agri Report

http://ec.europa.eu/agriculture/envir/gmo/economic_impactGMOs_en.pdf

Could it happen?





It happens every day

EU Rapid Alerts – March 2012

March 26, 2012
March 26, 2012
March 23, 2012
March 19, 2012
March 19, 2012
March 16, 2012
March 16, 2012
March 15, 2012
March 14, 2012
March 14, 2012
March 14, 2012
March 13, 2012
March 13, 2012
March 8, 2012

Vermicelli noodles Gnocchi Noodles Papaya Red yeast rice **Biscuits** Vermicelli noodles Rice protein powder Papayas Bakery products Vermicelli noodles Basmati rice Chestnut Sesame **Organic** Papaya **Rice crackers** Vermicelli noodles

GM Rice **GM Rice GM Rice GM** Papayas **GM** Rice **GM Rice GM** Rice **GM Rice GM** Papayas **GM** Rice **GM** Rice **GM Rice** GM chestnut GM sesame **GM** Papayas **GM** promoter **GM** Rice

China China China Thailand China China Hong Kong China Thailand China Hong Kong Pakistan China China Thailand China China

EU countries detecting unauthorized products: Germany, Italy, Portugal, Slovenia, Great Britain

What next?





Things will get worse before they get better

Creating the potential for severe market disruptions

Which might help policies align with market realities

Finding Common Ground



Jack A. Bobo

Senior Advisor for Biotechnology U.S. Department of State