

Creating an Effective Atmosphere

When people are involved in a conflict, there is typically a lot of negative energy. Anger, frustration, and disappointment are just a few of the emotions often felt. By establishing a positive atmosphere, we can begin to turn that negative energy around, and create a powerful problemsolving force. This creates a strong beginning for the conflict resolution process

Neutralizing Emotions

Before beginning the conflict resolution process, both parties must agree that they want to resolve the conflict. Without this crucial buy-in step, achieving a win-win solution is close to impossible.

Once participants have agreed to resolve the conflict, it is important to neutralize as many negative emotions as possible. This means giving the participants in the conflict time to vent and work through the feelings associated with the conflict.

Key steps for the people in conflict include:

- Accept that you have negative feelings and that these feelings are normal.
- Acknowledge the feelings and their root causes. Example: "I feel very angry about the way George spoke to me in that meeting."
- Identify how you might resolve your feelings. Example: "If George apologized to me, I would feel a lot better."
- This can generate ideas about what the root cause of the conflict is, and how to resolve it. Example: "George and I haven't been getting along very well since the merger. I wonder if he might be having some stress and anxiety."

Suggested Activity

Consider doing this activity with your team.

Estimated Time 10 minutes



Topic Objective	Understand how to turn negative emotions into positive energy.
	Key steps for the people in conflict include:
Topic Summary	Accept that you have negative feelings and that these feelings are normal.
	Acknowledge the feelings and their root causes.
	Identify how you might resolve your feelings.
	This can generate ideas about what the root cause of the conflict is, and how to resolve it.
Materials Required	One set of Opposite Emotion cards per ten participants.
Planning Checklist	Write each emotion listed below on a single in set of ten Opposite Emotion card emotion lists, each with a different
	Нарру
	Satisfied
	Sad
	Resentful Angry
	Thankful
	Calm
	Confused
	Disappointed
Recommended Activity	Divide participants into groups of ten. Give each group a set of cards and each person in the group one card. Explain that their task is to find the opposite emotion. Happy + Sad
	Angry + Calm
	Disappointed + Satisfied
	Resentful + Thankful
	Confused + Enlightened
	Once they have found their opposite, they should brainstorm ways to
Stories to Share	Think of the Chinese yin-yang symbol – how the black and white oppose and balance each other.



Setting Ground Rules

Ground rules provide a framework for people to resolve their conflict. Ground rules should be set at the beginning of any conflict resolution process. They can be very brief or very detailed – whatever the situation requires.

Ground rules should be:

- Developed and agreed upon by both parties.
- Positive when it is possible. (For example, "We will listen to each other's statements fully," rather than,
 "We will not interrupt.")
- Fair to both parties
- Enforceable
- Adjustable
- Written and posted somewhere where both parties can refer to it (for more formal dispute resolution processes).

If the parties are using a mediator to help them resolve the conflict, it is important that the ground rules be developed by the parties and not the mediator. The mediator's role is that of a guide and mentor, not a judge or supreme ruler.

Some examples of ground rules include:

- We will listen to each other's statements fully before responding.
- We will work together to achieve a mutually acceptable solution.
- We will respect each other as individuals, and therefore not engage in personal insults and attacks.

Participants can use the ground rules throughout the conflict resolution process to monitor and modify their behaviors. Ground rules give participants an objective, logical way of addressing personal attacks and emotional issues.

An example: "Joe, I feel like you have cut off my last several statements. We agreed at the beginning of this that we would listen to each other's statements fully before answering." If the conflict is being mediated, this also gives the mediator a fair way to give participants feedback and help them work with the conflict. Since the same rules are being applied to everyone, it can help the mediator maintain fairness and avoid bias.



Choosing the Time and Place

The right time and place is often a key part of resolving conflict. Trying to solve a major team issue five minutes before the end of the shift just isn't going to work – people are going to be focused on going home, not on the problem.

When possible, choose a quiet place to discuss the conflict. Make sure that there is lots of time allowed. Minimize distractions if possible: turn cell phones off, forward

office phones to voice mail and turn off computers.

If you are mediating a conflict resolution meeting, be conscious of the needs of both parties when scheduling the meeting. Make sure that the time chosen works well for both of them. Choose a location that is neutral (one that they are both comfortable with or that neither has visited before). Removing distractions will enable both parties to concentrate on the matter at hand: resolving the conflict.