Dear Director,

On behalf of Jolesch Enterprises, Congratulations! What an honor for your ensemble to perform at the 2020 Lionel Hampton Jazz Festival. We are proud to be the official photographer and contracted vendor for the Lionel Hampton Jazz Festival. A Jolesch Enterprises photographer will take your ensemble's photograph, after your performance, in the Clearwater/Whitewater conference room in the first floor of Idaho Commons. All photos from the event will be available on our web site at www.joleschenterprises.com within seven days of the event.

We are offering an 8x12/8x16 (based on group size) group photograph of your ensemble at a discounted price, based on the number ordered, for all orders placed in advance. If your purchase ten or more the cost per print is \$20 (\$30+ s/h online), if you purchase less than ten the cost is \$25/print. This offer only applies to orders that are shipped to a single address and paid by one check or credit card.

This year we are offering a new product, an 8x16 custom Memory Mate, featuring an individual portrait and your group photo for each member of your ensemble. You can get one for each member for only \$20/student (\$35+s/h online). See below for example. For directors, we offer a framed 12x24 group photo for only \$100 as well as a framed 16x24 group photo for \$120. We also offer a Director's Plaque for \$100. The plaque and the framed group photo are perfect for an office or the band room or as a gift for your administration.

The order form below is for <u>Directors Only</u>. Parents may order on-site or on-line after the event. If you have a trip coordinator or a lead band booster, please forward this letter to them. For more information or to place your order, please contact me at (515) 778-7990 or email me at mark@joleschenterprises.com.

Sincerely, Mark A. Jolesch



Lionel Hampton Jazz Festival Directors Product Order Form (Please Print Clearly)

| DIRECTORS USE ONLY   | : Parents may order on site at event or on-line after event         |
|--|---|
| Group Name:  | Performance Date/Time   |
| 8x12/8x16 Group PhotosSize of group photo is based (Quantity:1-9 = \$25/print, 10 and up = \$20/print) | d on size and dimensions of group setupQuantity $x - 00 = $         |
| 8x16 Custom Memory Mates (one for each m   | nember of group)Quantity x \$ 25.00 = \$                            |
| Framed 12x24 Group Photo   |   |
| Framed 16x24 Group Photo   |   |
| Director's Plaque  |   |
| (Shipping  | is FREE for orders over \$600) Shipping: \$30 per Framed Print = \$ |
| SHIPPING ADDRESS   | TOTAL = \$  |
|  |   |
| City   | STATE ZIP CODE PHONE  |
| CARD NUMBER CREDIT CARD INFO   | EXP. DATE CVV CODE BILLING ZIP TOTAL CHARGE \$                      |
| Cardholder's Name  |   |