EBB3-FC-19

2019 Costs and Returns Estimate

Southcentral Idaho: Magic Valley

Field Corn: Grown Using Genetically Modified Seed

Ashlee Westerhold



Introduction to Costs & Returns Estimates

The University of Idaho Extension produces crop costs and returns estimates every other year. The overall goal of this project is to provide the Idaho agricultural industry with an unbiased and consistently calculated estimate of the cost of producing various crops and to track the change in production costs per acre and per unit over time.

The University of Idaho's costs and returns estimates are based on economic costs, not just accounting costs. All resources are valued at a market rate or "opportunity cost". Input prices are taken from the U of I's annual survey of agricultural supply companies. The selling price is a historical average, not a current year's price. Production practices are based on data from growers, crop consultants, and extension personnel throughout Idaho. Although production practices may be similar for individual farms, each farm has a unique set of resources with different levels of productivity, different production problems, and therefore different costs. Farm size, crop rotation, age and type of equipment, and the quality and intensity of management are all crucial factors that influence costs. The cost of production estimates show the typical or representative production costs by region based on documented production practices. These production costs are not area averages, rather they are based on model farms for four areas of the state.

University of Idaho costs and returns estimates can be used as a management tool to help producers in three ways:

- 1. Templates. Excel spreadsheets have been created by the University of Idaho to make enterprise budgeting and record keeping an easy task. You can start by substituting our costs and returns estimates with your own numbers. You can also enter them in the "Your Cost" column.
- 2. **Marketing.** Estimating production costs on a per acre or per unit basis can help you calculate your farm's break-even prices. Knowing your break-even price to cover operating costs and total costs can help with contract negotiations and selling on the open market.
- 3. **Benchmarks.** The University of Idaho costs and returns estimates are based on a typical or model farm and are calculated annually using consistent methodology. You can use these estimates as benchmarks by comparing your own total costs or specific cost categories to our estimates. This is a good way to find strengths and weaknesses in your production practices.

It's important to remember, just because your production costs are similar to our estimates, that isn't necessarily a good thing. Our model farms are also typically unprofitable! Average producers usually don't make an economic profit (which includes opportunity costs and non-cash costs such as depreciation). Being profitable requires fine-tuned management and a competitive advantage that the average producer doesn't have. (Being average is not okay in farming)





Southcentral Idaho: Magic Valley

Field Corn: Grown Using Genetically Modified Seed

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Background and Assumptions

The University of Idaho's costs and returns estimates are based on economic costs, not accounting costs. All resources are valued at a market rate or "opportunity cost". Input prices are based on data collected annually by the University of Idaho from agricultural supply companies. The selling price for the commodity is an historical average, not a current year's forecast price. The cost estimate shown here is typical for growing field corn using genetically modified seed under irrigation in the Magic Valley of southcentral Idaho. Production practices are based on data from farmers, crop consultants, and extension personnel. These aren't University of Idaho recommendations. Production practices most closely represent those in Cassia, Minidoka, Jerome, Gooding, and Twin Falls counties. Although production practices may be similar for individual farms, each farm has a unique set of resources with different levels of productivity, different production problems, and therefore different costs. Farm size, crop rotation, age and type of equipment, and the quality and intensity of management are all crucial factors that influence production costs.

The Model Farm

This costs and returns estimate models a 2,200-acre farm with 400 acres in field corn or corn silage, 550 acres in potatoes, 550 acres in sugarbeets, 150 acres in dry beans, and 550 acres in grain.

The farm uses a center pivot irrigation system and surface water delivered to the farm from an irrigation district. The irrigation district charges a flat fee per acre for water. Irrigation power use is based only on pressurization (no lift). Power costs per acre-inch of water applied are calculated using 2019 Idaho Power Schedule 24 Agricultural Irrigation Service rates.

Production Practices

Corn acreage is chisel plowed and disked in the fall. Manure is applied before the ground is disked. It is a common practice for the farmer and the dairy to share the manure hauling and application cost. The ground is

roller harrowed and planted in 22-inch rows to genetically modified corn in May. The seeding rate is approximately 40,000 seeds per acre. The field is cultivated once in June. Field corn is harvested in October or November and hauled to a local elevator by a custom operator. Storage costs are not included.

Fertilizer rates shown in Table 1 reflect the heavy application of manure. In addition to manure, commercial fertilizer is applied in the spring before planting by a custom applicator. Additional nitrogen is also applied post-plant through the sprinkler system. In addition to tillage operations and the one cultivation, weeds are controlled using two applications of Roundup herbicide, applied once in late May and again in June. No insecticides are applied because the corn seed contain traits that resist corn borer and root worm. Corn silage receives 30 inches of water during the growing season: 2 inches in May, 6 inches in June, 8 inches in July, 8 inches in August, and 6 inches in September. Two inches of water applied before fall tillage is also credited to the corn for a total of 32 inches.

Machinery

Equipment used to produce irrigated field corn is shown in Tables 4 and 5. Table 4 lists the equipment and their hourly operating and ownership costs, while Table 5 lists the equipment and their annual ownership costs. Machinery ownership cost (capital recovery) is based on 75% of the replacement cost of a new piece of equipment, except for trucks. Truck prices are for a used vehicle with a new bed. Capital recovery combines depreciation and interest into a single value. To keep machinery prices current between years in which a comprehensive survey is conducted, machinery prices are adjusted using USDA's Farm Machinery Prices Paid Index. Equipment prices are collected approximately every five years.

The University of Idaho uses the budget generator program *Budget Planner* from the University of





California-Davis to produce the various tables shown in this publication. Machinery operating and ownership costs are calculated based on engineering equations in this program. Machinery operating costs include fuel, lubricants and repairs.

Labor and Management

The cost of labor used in this publication includes a base wage, plus a percentage to account for various payroll taxes (FICA, SUTA & FUTA), and workman's compensation, as well as benefits such as paid vacation/personal leave days, health insurance and bonuses. Labor is classified by the type of work performed. Labor classifications, labor rates and payroll overhead are shown below.

Labor Values

Labor	Base	Payroll	Effective
Class	Rate	Overhead	Rate
General Farm Labor	\$15.25	15%	\$17.55
Truck Drivers	\$15.25	15%	\$17.55
Equipment	\$18.00	25%	\$22.50
Operators			
Irrigation Labor			
Set Move: HL & WL	\$17.30	30%	\$22.50
Continuous Move: CP & L	\$18.00	25%	\$22.50

Set Move includes: handlines and wheellines Continuous Move includes: center pivots and linear move Payroll overhead for set move systems includes housing

Based on the speed, width and overall field efficiency, *Budget Planner* calculates equipment operator labor hours for all field operations except those performed on a custom basis. Custom operations are listed separately. General farm labor accounts for extra field labor used during planting or harvest. A management fee based on approximately 5% of the total production costs is included. Prior to 2019, the basis of the 5% charge was expected revenue.

Capital, Land and Overhead Costs

Interest on operating capital is charged from the time an input is applied until harvest and is calculated at a nominal rate of 7.00 percent. Interest on intermediate term capital, primarily equipment, is calculated using a rate of 6.75 percent. A general overhead charge, calculated at approximately 2.5 percent of operating expenses, is included to cover unallocated whole-farm costs such as office expenses, legal and accounting fees,

cell phones, internet service and utilities. Irrigation power is not included as part of general farm utilities.

Land rent is based on a one-year cash lease for corn and covers the irrigation system ownership costs (depreciation, interest, and insurance). Since charges for irrigation water, repairs and power costs are listed separately, land rent may appear low because land owners pay some or even all these expenses in many cash leases.

Budget Format

In addition to the Background and Assumption pages, this publication has six tables presenting a variety of cost and returns information.

Table 1 shows both expected revenue, based on a specified yield and price, and expenses. Expenses are broken into two main categories: operating and ownership. Operating expenses are those that typically vary with the level of production and involve inputs that are used in a single production cycle. Ownership expenses include a systematic cost recovery over the useful life for inputs used in the production process that have a useful life of more than one year. Machinery and land fall into this category. Operating inputs are organized by category. In addition to the cost per unit and cost per acre for each input, a total cost is given for each category. Table 1 also gives a total of all operating, ownership and total costs per acre, as well as these same categories on a yield basis (per bushel, cwt, ton, etc.).

<u>Table 2</u> has most of the same cost information presented in Table 1 but the data is organized by operation for both pre-harvest and harvest costs. Operations can define a single activity, such as seed hauling, or multiple activities as in the case of tillage. The quantity of labor is shown for each operation. The cash costs per acre for labor, machinery costs, materials and custom are also specified. Cash overhead expenses are listed separately as are the non-cash overhead.

<u>Table 3</u> is a monthly cash flow of expenses based on when the operation occurs and when inputs are applied. Field operations are classified as pre-harvest, harvest and post-harvest.

<u>Table 4</u> lists the equipment used to produce this crop and the costs per hour to operate this equipment. Total

annual hours of use for the current crop and for all crops on the farm is also shown.

<u>Table 5</u> lists the purchase price and salvage value of equipment used to produce this crop, as well annual capital recovery and cash overhead expenses.

<u>Table 6</u> provides a ranging analysis, sometime referred to as a sensitivity analysis. Table 6 shows how the costs and returns per acre will vary as the yield and/or price ranges above and below the base values from Table 1.

Authors

Ashlee Westerhold is a University of Idaho Extension agricultural economist.

Disclaimer

The practices and chemicals specified in the publication are not recommendations. Always read and follow the directions printed on the pesticide label. Due to constantly changing pesticide laws and labels, some pesticides may have been canceled or had certain uses prohibited. The use of trade names for various products simplifies presentation of this material and should not be considered an endorsement, nor is any criticism implied of similar products not mentioned.

SOUTHCENTRAL IDAHO

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TABLE 1. COSTS AND RETURNS PER ACRE TO PRODUCE FIELD CORN

Corn 200.00 bu 4.50 900.00 TOTAL GROSS RETURNS 200.00 bu 900.00 OPERATING COSTS Seed: 130.00 Corn Seed: VT3 (RUR, RW, CB) 0.50 bag 260.00 130.00 Fortilizer: 57.40 Dry Nitrogen 45.00 lb 0.40 18.00 Dry P2O5 30.00 lb 0.38 11.40 K2O 50.00 lb 0.31 15.50 Liquid Nitrogen 25.00 lb 0.71 1.00 10.01 1.00 1.00 1.00 1.00 1.00 1.00 1.		Quantity/		Price or	Value or	Your	
Corn 200.00 bu 4.50 900.00 TOTAL GROSS RETURNS 200.00 bu 900.00 OPERATING COSTS Seed: 130.00 Corn Seed: VT3 (RUR, RW, CB) 0.50 bag 260.00 130.00 Fortilizer: 57.40 Dry Nitrogen 45.00 lb 0.40 18.00 Dry P2O5 30.00 lb 0.38 11.40 K2O 50.00 lb 0.31 15.50 Liquid Nitrogen 25.00 lb 0.71 1.00 10.01 1.00 1.00 1.00 1.00 1.00 1.00 1.		Acre	Unit	Cost/Unit	Cost/Acre	Cost	
TOTAL GROSS RETURNS 200.00 bu 900.00	GROSS RETURNS						
Name	Corn	200.00	bu	4.50	900.00		
Seed: January (Com Seed: VT3 (RUR, RW, CB) 0.50 bag	TOTAL GROSS RETURNS	200.00	bu		900.00		
Corn Seed: VT3 (RUR, RW, CB)	OPERATING COSTS						
Fertilizer: 57.40 Dry Nitrogen 45.00 lb 0.40 18.00 Dry P2O5 30.00 lb 0.38 11.40 K2O 50.00 lb 0.31 15.50 Liquid Nitrogen 25.00 lb 0.31 15.50 Pesticide: 8.60 Roundup Power Max 4.5 40.00 fl oz 0.18 7.20 Ammonium Sulfate 2.00 lb 0.70 1.40 Custom 2.00 to 0.70 1.40 Custom Haul/Apply Manure 12.00 ton 3.00 36.00 Custom Fertilize: 0 - 400 lbs 1.00 acre 7.25 7.25 Custom Combine - Corm 1.00 acre 7.25 7.25 Custom Gombine - Corm 1.00 acre 42.00 42.00 Custom Gombine - Corm 1.00 acre 42.00 42.00 Littingation Eower - Corm 1.00 acrin 1.94 62.08 Water Assessment <	Seed:				130.00		
Dry Nitrogen 45.00 lb 0.40 18.00 Dry P2O5 30.00 lb 0.38 11.40 K2O 50.00 lb 0.31 15.50 Liquid Nitrogen 25.00 lb 0.50 12.50 Pesticide:	Corn Seed: VT3 (RUR, RW, CB)	0.50	bag	260.00	130.00		
Dry P2O5 30.00 lb 0.38 11.40 K2O 50.00 lb 0.31 15.50 Liquid Nitrogen 25.00 lb 0.31 15.50 Pesticide: 8.60 Roundup Power Max 4.5 40.00 fl oz 0.18 7.20 Ammonium Sulfate 2.00 lb 0.70 1.40 Custom Haul/Apply Manure 12.00 ton 3.00 36.00 Custom Haul/Apply Manure 1.00 acre 7.25 7.25 Custom Combine - Corm 1.00 acre 42.00 42.00 Custom Haul - bu. 200.00 bu 0.18 36.00 Irrigation Power - CP 32.00 ac-in 1.94 62.08 Water Assessment 1.00 acre 47.50 47.50 Irrigation Repairs - CP 32.00 ac-in 1.94 62.08 Water Assessment 1.00 acre 20.00 20.00 Crop Insurance 1.00 acre	Fertilizer:		_		57.40		
KZO 50.00 lb 0.31 15.50 Liquid Nitrogen 25.00 lb 0.50 12.50 Pesticide: <th color="" of="" td="" th<="" the=""><td>Dry Nitrogen</td><td>45.00</td><td>lb</td><td>0.40</td><td>18.00</td><td></td></th>	<td>Dry Nitrogen</td> <td>45.00</td> <td>lb</td> <td>0.40</td> <td>18.00</td> <td></td>	Dry Nitrogen	45.00	lb	0.40	18.00	
Liquid Nitrogen 25.00 Ib 0.50 12.50 Resticide:	Dry P2O5	30.00	lb	0.38	11.40		
Pesticide: Roundup Power Max 4.5	K2O	50.00	lb	0.31	15.50		
Roundup Power Max 4.5	Liquid Nitrogen	25.00	lb	0.50	12.50		
Ammonium Sulfate 2.00 lb 0.70 1.40 Custom: 121.25 Custom Haul/Apply Manure 12.00 ton 3.00 36.00 Custom Fertilize: 0 - 400 lbs 1.00 acre 7.25 7.25 Custom Combine - Corn 1.00 acre 42.00 42.00 Custom Haul - bu. 200.00 bu 0.18 36.00 Irrigation: 126.54 Irrigation Power - CP 32.00 ac-in 1.94 62.08 Water Assessment 1.00 acre 47.50 47.50 Irrigation Repairs - CP 32.00 ac-in 0.53 16.96 Other: 20.00 20.00 Crop Insurance 1.00 acre 20.00 20.00 Labor 2.01 hrs 22.50 45.18 Irrigation Labor: Cperator Labor 2.01 hrs 22.50 28.80 General Farm Labor 0.57 hrs 17.55 9.99	Pesticide:				8.60		
Custom: 121.25 Custom Haul/Apply Manure 12.00 ton 3.00 36.00 Custom Fertilize: 0 - 400 lbs 1.00 acre 7.25 7.25 Custom Combine - Corn 1.00 acre 42.00 42.00 Custom Haul - bu. 200.00 bu 0.18 36.00 Irrigation: 126.54 1.00 ac-in 1.94 62.08 Water Assessment 1.00 ac-in 1.94 62.08 Water Assessment 1.00 acre 47.50 47.50 Irrigation Repairs - CP 32.00 ac-in 0.53 16.96 Other: 20.00 20.00 20.00 20.00 Labor 1.00 acre 20.00 20.00 Corp Insurance 1.00 acre 20.00 20.00 Labor 2.01 hrs 22.50 45.18 Irrigation Labor: CP 1.28 hrs 22.50 28.80 General Farm Labor 0.57 hrs <	Roundup Power Max 4.5	40.00	fl oz	0.18	7.20		
Custom Haul/Apply Manure 12.00 ton 3.00 36.00 Custom Fertilize: 0 - 400 lbs 1.00 acre 7.25 7.25 Custom Combine - Corn 1.00 acre 42.00 42.00 Custom Haul - bu. 200.00 bu 0.18 36.00 Irrigation: 126.54 Irrigation Power - CP 32.00 ac-in 1.94 62.08 Water Assessment 1.00 acre 47.50 47.50 Irrigation Repairs - CP 32.00 ac-in 1.94 62.08 Water Assessment 1.00 acre 47.50 47.50 Irrigation Repairs - CP 32.00 ac-in 0.53 16.96 Other: 20.00 <	Ammonium Sulfate	2.00	lb	0.70	1.40		
Custom Fertilize: 0 - 400 lbs 1.00 acre 7.25 7.25 Custom Combine - Corn 1.00 acre 42.00 42.00 Custom Haul - bu. 200.00 bu 0.18 36.00 Irrigation: 126.54 Irrigation Power - CP 32.00 ac-in 1.94 62.08 Water Assessment 1.00 acre 47.50 47.50 Irrigation Repairs - CP 32.00 ac-in 0.53 16.96 Other: 20.00 20.00 20.00 Crop Insurance 1.00 acre 20.00 20.00 Labor 105.57 Equipment Operator Labor 2.01 hrs 22.50 45.18 Irrigation Labor: CPP 1.28 hrs 22.50 45.18 Irrigation Labor: Chem-Fert 0.96 hrs 22.50 28.80 General Farm Labor 0.57 hrs 17.55 9.99 Irrigation Labor: Chem-Fert 0.96 hrs 22.	Custom:				121.25		
Custom Fertilize: 0 - 400 lbs 1.00 acre 7.25 7.25 Custom Combine - Corn 1.00 acre 42.00 42.00 Custom Haul - bu. 200.00 bu 0.18 36.00 Irrigation: 126.54 Irrigation Power - CP 32.00 ac-in 1.94 62.08 Water Assessment 1.00 acre 47.50 47.50 Irrigation Repairs - CP 32.00 ac-in 0.53 16.96 Other: 20.00 20.00 20.00 Crop Insurance 1.00 acre 20.00 20.00 Labor 105.57 Equipment Operator Labor 2.01 hrs 22.50 45.18 Irrigation Labor: CPP 1.28 hrs 22.50 45.18 Irrigation Labor: Chem-Fert 0.96 hrs 22.50 28.80 General Farm Labor 0.57 hrs 17.55 9.99 Irrigation Labor: Chem-Fert 0.96 hrs 22.	Custom Haul/Apply Manure	12.00	ton	3.00	36.00		
Custom Haul - bu. 200.00 bu 0.18 36.00 Irrigation: 126.54 Irrigation Power - CP 32.00 ac-in 1.94 62.08 Water Assessment 1.00 acre 47.50 47.50 Irrigation Repairs - CP 32.00 ac-in 0.53 16.96 Other: 20.00 20.00 20.00 Crop Insurance 1.00 acre 20.00 20.00 Labor 1.00 acre 20.00 20.00 Labor 2.01 hrs 22.50 45.18 Irrigation Labor: CP 1.28 hrs 22.50 28.80 General Farm Labor 0.57 hrs 17.55 9.99 Irrigation Labor: Chem-Fert 0.96 hrs 22.50 28.80 Machinery 46.70 46.70 46.70 46.70 Fuel-Gas 2.51 gal 3.25 8.17 Fuel-Picsel 7.00 gal 3.00 21.00 F		1.00	acre	7.25	7.25		
Irrigation: 126.54 Irrigation Power - CP 32.00 ac-in 1.94 62.08 Water Assessment 1.00 acre 47.50 47.50 Irrigation Repairs - CP 32.00 ac-in 0.53 16.96 Other: 20.00 20.00 20.00 Crop Insurance 1.00 acre 20.00 20.00 Labor 105.57 105.57 105.57 105.57 Equipment Operator Labor 2.01 hrs 22.50 45.18 18 Irrigation Labor: CP 1.28 hrs 22.50 28.80 46.70 19.99	Custom Combine - Corn	1.00	acre	42.00	42.00		
Irrigation Power - CP 32.00 ac-in 1.94 62.08 Water Assessment 1.00 acre 47.50 47.50 Irrigation Repairs - CP 32.00 ac-in 0.53 16.96 Other: 20.00 Crop Insurance 1.00 acre 20.00 20.00 Eabor 105.57 Equipment Operator Labor 2.01 hrs 22.50 28.80 Irrigation Labor: CP 1.28 hrs 22.50 28.80 General Farm Labor 0.57 hrs 17.55 9.99 Irrigation Labor: Chem-Fert 0.96 hrs 22.50 21.60 Machinery 46.70 Fuel-Gas 2.51 gal 3.25 8.17 Fuel-Diesel 7.00 gal 3.00 21.00 Fuel-Road Diesel 0.14 gal 3.50 0.48 Lube 4.45 Machinery Repair 12.59 Interest on Operating Capital @ 7.00% 21.08 TOTAL OPERATING COSTS/ACRE 33.19	Custom Haul - bu.	200.00	bu	0.18	36.00		
Water Assessment 1.00 acre 47.50 47.50 Irrigation Repairs - CP 32.00 ac-in 0.53 16.96 Other: 20.00 20.	Irrigation:				126.54		
Irrigation Repairs - CP	Irrigation Power - CP	32.00	ac-in	1.94	62.08		
Other: 20.00 Crop Insurance 1.00 acre 20.00 20.00 Labor 105.57 Equipment Operator Labor 2.01 hrs 22.50 45.18 Irrigation Labor: CP 1.28 hrs 22.50 28.80 General Farm Labor 0.57 hrs 17.55 9.99 Irrigation Labor: Chem-Fert 0.96 hrs 22.50 21.60 Machinery 46.70 Fuel-Gas 2.51 gal 3.25 8.17 Fuel-Diesel 7.00 gal 3.00 21.00 Fuel-Road Diesel 0.14 gal 3.50 0.48 Lube 4.45 4.45 4.45 Machinery Repair 12.59 1.08 Interest on Operating Capital @ 7.00% 21.08 637.13 TOTAL OPERATING COSTS/ACRE 3.19	Water Assessment	1.00	acre	47.50	47.50		
Crop Insurance 1.00 acre 20.00 20.00 Labor 105.57 Equipment Operator Labor 2.01 hrs 22.50 45.18 Irrigation Labor: CP 1.28 hrs 22.50 28.80 General Farm Labor 0.57 hrs 17.55 9.99 Irrigation Labor: Chem-Fert 0.96 hrs 22.50 21.60 Machinery 46.70 46.70 46.70 46.70 Fuel-Gas 2.51 gal 3.25 8.17 Fuel-Diesel 7.00 gal 3.00 21.00 Fuel-Road Diesel 0.14 gal 3.50 0.48 Lube 4.45 4.45 4.45 Machinery Repair 12.59 12.59 Interest on Operating Capital @ 7.00% 21.08 637.13 TOTAL OPERATING COSTS/ACRE 3.19	Irrigation Repairs - CP	32.00	ac-in	0.53	16.96		
Labor 105.57 Equipment Operator Labor 2.01 hrs 22.50 45.18 Irrigation Labor: CP 1.28 hrs 22.50 28.80 General Farm Labor 0.57 hrs 17.55 9.99 Irrigation Labor: Chem-Fert 0.96 hrs 22.50 21.60 Machinery 46.70 Fuel-Gas 2.51 gal 3.25 8.17 Fuel-Diesel 7.00 gal 3.00 21.00 Fuel-Road Diesel 0.14 gal 3.50 0.48 Lube 4.45 Machinery Repair 12.59 Interest on Operating Capital @ 7.00% 21.08 TOTAL OPERATING COSTS/ACRE 637.13 TOTAL OPERATING COSTS/BU 3.19	Other:				20.00		
Labor 105.57 Equipment Operator Labor 2.01 hrs 22.50 45.18 Irrigation Labor: CP 1.28 hrs 22.50 28.80 General Farm Labor 0.57 hrs 17.55 9.99 Irrigation Labor: Chem-Fert 0.96 hrs 22.50 21.60 Machinery 46.70 Fuel-Gas 2.51 gal 3.25 8.17 Fuel-Diesel 7.00 gal 3.00 21.00 Fuel-Road Diesel 0.14 gal 3.50 0.48 Lube 4.45 Machinery Repair 12.59 Interest on Operating Capital @ 7.00% 21.08 TOTAL OPERATING COSTS/ACRE 637.13 TOTAL OPERATING COSTS/BU 3.19	Crop Insurance	1.00	acre	20.00	20.00		
Irrigation Labor: CP 1.28 hrs 22.50 28.80 General Farm Labor 0.57 hrs 17.55 9.99 Irrigation Labor: Chem-Fert 0.96 hrs 22.50 21.60 Machinery 46.70 Fuel-Gas 2.51 gal 3.25 8.17 Fuel-Diesel 7.00 gal 3.00 21.00 Fuel-Road Diesel 0.14 gal 3.50 0.48 Lube 4.45 Machinery Repair 12.59 Interest on Operating Capital @ 7.00% 21.08 TOTAL OPERATING COSTS/ACRE 637.13 TOTAL OPERATING COSTS/BU 3.19					105.57		
Irrigation Labor: CP 1.28 hrs 22.50 28.80 General Farm Labor 0.57 hrs 17.55 9.99 Irrigation Labor: Chem-Fert 0.96 hrs 22.50 21.60 Machinery 46.70 Fuel-Gas 2.51 gal 3.25 8.17 Fuel-Diesel 7.00 gal 3.00 21.00 Fuel-Road Diesel 0.14 gal 3.50 0.48 Lube 4.45 Machinery Repair 12.59 Interest on Operating Capital @ 7.00% 21.08 TOTAL OPERATING COSTS/ACRE 637.13 TOTAL OPERATING COSTS/BU 3.19	Equipment Operator Labor	2.01	hrs	22.50	45.18		
Irrigation Labor: Chem-Fert 0.96 hrs 22.50 21.60 Machinery 46.70 46.70 Fuel-Gas 2.51 gal 3.25 8.17 Fuel-Diesel 7.00 gal 3.00 21.00 Fuel-Road Diesel 0.14 gal 3.50 0.48 Lube 4.45 4.45 4.45 Machinery Repair 12.59 12.59 Interest on Operating Capital @ 7.00% 21.08 637.13 TOTAL OPERATING COSTS/BU 3.19		1.28	hrs	22.50	28.80		
Machinery 46.70 Fuel-Gas 2.51 gal 3.25 8.17 Fuel-Diesel 7.00 gal 3.00 21.00 Fuel-Road Diesel 0.14 gal 3.50 0.48 Lube 4.45 4.45 Machinery Repair 12.59 11.08 TOTAL OPERATING COSTS/ACRE 637.13 TOTAL OPERATING COSTS/BU 3.19	General Farm Labor	0.57	hrs	17.55	9.99		
Machinery 46.70 Fuel-Gas 2.51 gal 3.25 8.17 Fuel-Diesel 7.00 gal 3.00 21.00 Fuel-Road Diesel 0.14 gal 3.50 0.48 Lube 4.45 4.45 Machinery Repair 12.59 12.59 Interest on Operating Capital @ 7.00% 21.08 TOTAL OPERATING COSTS/ACRE 637.13 TOTAL OPERATING COSTS/BU 3.19	Irrigation Labor: Chem-Fert	0.96	hrs	22.50	21.60		
Fuel-Gas 2.51 gal 3.25 8.17 Fuel-Diesel 7.00 gal 3.00 21.00 Fuel-Road Diesel 0.14 gal 3.50 0.48 Lube 4.45 Machinery Repair 12.59 Interest on Operating Capital @ 7.00% 21.08 TOTAL OPERATING COSTS/ACRE 637.13 TOTAL OPERATING COSTS/BU 3.19					46.70		
Fuel-Diesel 7.00 gal 3.00 21.00 Fuel-Road Diesel 0.14 gal 3.50 0.48 Lube 4.45 Machinery Repair 12.59 Interest on Operating Capital @ 7.00% 21.08 TOTAL OPERATING COSTS/ACRE 637.13 TOTAL OPERATING COSTS/BU 3.19		2.51	gal	3.25	8.17		
Fuel-Road Diesel 0.14 gal 3.50 0.48 Lube 4.45 Machinery Repair 12.59 Interest on Operating Capital @ 7.00% 21.08 TOTAL OPERATING COSTS/ACRE 637.13 TOTAL OPERATING COSTS/BU 3.19							
Lube 4.45 Machinery Repair 12.59 Interest on Operating Capital @ 7.00% 21.08 TOTAL OPERATING COSTS/ACRE 637.13 TOTAL OPERATING COSTS/BU 3.19	Fuel-Road Diesel				0.48		
Machinery Repair 12.59 Interest on Operating Capital @ 7.00% 21.08 TOTAL OPERATING COSTS/ACRE 637.13 TOTAL OPERATING COSTS/BU 3.19	Lube		8		4.45		
Interest on Operating Capital @ 7.00% 21.08 TOTAL OPERATING COSTS/ACRE 637.13 TOTAL OPERATING COSTS/BU 3.19	Machinery Repair						
TOTAL OPERATING COSTS/ACRE 637.13 TOTAL OPERATING COSTS/BU 3.19							
TOTAL OPERATING COSTS/BU 3.19	1 0 1 0						
	NET RETURNS ABOVE OPERATING COSTS				262.87		

SOUTHCENTRAL IDAHO

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TABLE 1. CONTINUED

	Quantity/ Acre	Unit	Price or Cost/Unit	Value or Cost/Acre	Your Cost
CASH OVERHEAD COSTS					
General Overhead				15.00	
Land Rent				275.00	
Management Fee				50.00	
Property Taxes				0.00	
Property Insurance				1.52	
Investment Repairs				0.00	
TOTAL CASH OVERHEAD COSTS/ACRE				341.52	
TOTAL CASH OVERHEAD COSTS/BU				1.71	
TOTAL CASH COSTS/ACRE				978.65	
TOTAL CASH COSTS/BU				4.89	
NET RETURNS ABOVE CASH COSTS				-78.65	
NON-CASH OVERHEAD COSTS (Capital Recovery)					
Equipment				54.65	
TOTAL NON-CASH OVERHEAD COSTS/ACRE				54.65	
TOTAL NON-CASH OVERHEAD COSTS/BU				0.27	
TOTAL COST/ACRE				1,033.30	
TOTAL COST/BU				5.17	
NET RETURNS ABOVE TOTAL COST				-133.30	

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TABLE 2. COSTS PER ACRE TO PRODUCE FIELD CORN

	Operation _			Cash an	d Labor Cos	ts per Acre		
	Time	Labor	Fuel	Lube	Material	Custom/	Total	Your
Operation	(Hrs/A)	Cost		&Repairs	Cost	Rent	Cost	Cost
Preharvest:								
Irrigation	0.00	43.20	0.00	0.00	69.58	0.00	112.78	
Tillage	0.30	8.06	9.50	6.43	0.00	0.00	24.00	
Haul and Spread Manure	0.00	0.00	0.00	0.00	0.00	36.00	36.00	
Crop Insurance	0.00	0.00	0.00	0.00	20.00	0.00	20.00	
Irrigation Water Assessment	0.00	0.00	0.00	0.00	47.50	0.00	47.50	
Irrigation Repairs	0.00	0.00	0.00	0.00	16.96	0.00	16.96	
Applying Fertilizer	0.00	0.00	0.00	0.00	44.90	7.25	52.15	
Seed Hauling	0.03	0.90	0.11	0.09	0.00	0.00	1.09	
Plant & Apply Insecticide	0.16	11.47	4.29	4.38	130.00	0.00	150.14	
Applying Herbicide	0.14	6.78	3.68	1.51	8.60	0.00	20.57	
Cultivate	0.12	3.17	3.53	1.57	0.00	0.00	8.27	
Chemigation-Fertigation	0.00	7.20	0.00	0.00	5.00	0.00	12.20	
General Pickup Use	0.74	20.02	8.03	2.75	0.00	0.00	30.80	
4-Wheeler Use	0.13	3.60	0.14	0.17	0.00	0.00	3.91	
Service Truck Use	0.02	0.59	0.19	0.07	0.00	0.00	0.84	
Fuel Truck Use	0.02	0.59	0.19	0.08	0.00	0.00	0.85	
TOTAL PREHARVEST COSTS	1.67	105.57	29.66	17.04	342.54	43.25	538.06	
Harvest:								
Custom Combine	0.00	0.00	0.00	0.00	0.00	42.00	42.00	
Crop Hauling	0.00	0.00	0.00	0.00	0.00	36.00	36.00	
TOTAL HARVEST COSTS	0.00	0.00	0.00	0.00	0.00	78.00	78.00	
Interest on Operating Capital at 7.00%							21.08	
TOTAL OPERATING COSTS/ACRE	1.67	105.57	29.66	17.04	342.54	121.25	637.13	

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TABLE 2. CONTINUED

	Operation _			Cash an	d Labor Cos	ts per Acre		
	Time	Labor	Fuel	Lube	Material	Custom/	Total	Your
Operation	(Hrs/A)	Cost		&Repairs	Cost	Rent	Cost	Cost
CASH OVERHEAD:								
General Overhead							15.00	
Land Rent							275.00	
Management Fee							50.00	
Property Taxes							0.00	
Property Insurance							1.52	
Investment Repairs							0.00	
TOTAL CASH OVERHEAD COSTS/ACRE							341.52	
TOTAL CASH COSTS/ACRE							978.65	
NON-CASH OVERHEAD:		Per Producing		Annual	Cost			
		Acre		Capital Re	ecovery			
Equipment		535.68		54.65			54.65	
TOTAL NON-CASH OVERHEAD COSTS		535.68		54.65			54.65	
TOTAL COSTS/ACRE							1,033.30	

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TABLE 3. MONTHLY COSTS PER ACRE TO PRODUCE FIELD CORN

	SEP 18	OCT 18	NOV 18	DEC 18	JAN 19	FEB 19	MAR 19	APR 19	MAY 19	JUN 19	JUL 19	AUG 19	SEP 19	OCT 19	Total
Preharvest:															
Irrigation	5.68								5.68	17.04	22.72	44.62	17.04		112.78
Tillage	16.70								7.30						24.00
Haul and Spread Manure	36.00							20.00							36.00
Crop Insurance								20.00 47.50							20.00
Irrigation Water Assessment															47.50
Irrigation Repairs								16.96	52.15						16.96
Applying Fertilizer									52.15 1.09						52.15 1.09
Seed Hauling															
Plant & Apply Insecticide									150.14	10.20					150.14
Applying Herbicide									10.28	10.28					20.57
Cultivate									8.27		12.20				8.27
Chemigation-Fertigation	2.20	2.20	2.20	2.20	2.20	2.20	2.20	2.20	2.20	2.20	12.20 2.20	2.20	2.20	2.20	12.20 30.80
General Pickup Use 4-Wheeler Use	2.20 0.28	2.20 0.28	2.20 0.28	0.28	2.20 0.28	2.20 0.28	2.20 0.28	30.80							
Service Truck Use			0.28		0.28				0.28			0.28			0.84
Fuel Truck Use	0.06 0.06	0.06	0.06	0.06 0.06	0.06	0.06 0.06	0.06 0.06	0.06 0.06	0.06	0.06 0.06	0.06 0.06	0.06	0.06 0.06	0.06 0.06	0.84
		0.06													
TOTAL PREHARVEST COSTS	60.98	2.60	2.60	2.60	2.60	2.60	2.60	87.06	237.51	29.92	37.52	47.22	19.64	2.60	538.06
Harvest:															
Custom Combine														42.00	42.00
Crop Hauling														36.00	36.00
TOTAL HARVEST COSTS	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	78.00	78.00
Interest on Operating Capital @7.00%	0.36	0.37	0.39	0.40	0.42	0.43	0.45	0.95	2.34	2.51	2.73	3.01	3.12	3.59	21.08
TOTAL OPERATING COSTS/ACRE	61.33	2.97	2.99	3.00	3.02	3.03	3.05	88.01	239.85	32.44	40.25	50.23	22.76	84.19	637.13
CASH OVERHEAD															
General Overhead	1.07	1.07	1.07	1.07	1.07	1.07	1.07	1.07	1.07	1.07	1.07	1.07	1.07	1.07	15.00
Land Rent															275.00
Management Fee	3.57	3.57	3.57	3.57	3.57	3.57	3.57	3.57	3.57	3.57	3.57	3.57	3.57	3.57	50.00
Property Taxes															0.00
Property Insurance								1.52							1.52
Investment Repairs	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL CASH OVERHEAD COSTS	4.64	4.64	4.64	4.64	4.64	4.64	4.64	6.16	4.64	4.64	4.64	4.64	4.64	4.64	341.52
TOTAL CASH COSTS/ACRE	65.97	7.61	7.63	7.64	7.66	7.67	7.69	94.17	244.50	37.08	44.90	54.87	27.41	88.84	978.65

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TABLE 4. HOURLY EQUIPMENT COSTS

		Field Corn	Total		Cash O	verhead		Operating		
		Hours	Hours	Capital	Insur-		Lube&		Total	Total
Yr	Description	Used	Used	Recovery	ance	Taxes	Repairs	Fuel	Oper.	Costs/Hr.
19	Chisel Plow - 20'	43	100	34.69	0.91	0.00	10.06	0.00	10.06	45.67
19	Cultivator: 12R 22	47	75	19.25	0.51	0.00	2.23	0.00	2.23	21.99
19	Offset Disk - 20'	39	100	30.00	0.79	0.00	6.02	0.00	6.02	36.81
19	Pickup 1 - 3/4 ton	100	750	9.33	0.17	0.00	3.70	10.82	14.52	24.02
19	Pickup 2 - 3/4 ton	100	750	9.33	0.17	0.00	3.70	10.82	14.52	24.02
19	Planter - 12R 22"	66	125	37.71	0.92	0.00	17.49	0.00	17.49	56.11
19	Roller Harrow 20'	37	100	47.82	1.26	0.00	9.59	0.00	9.59	58.66
19	Sprayer - 30'	56	150	3.14	0.07	0.00	1.64	0.00	1.64	4.85
19	Tractor - 160hp	135	350	31.02	0.98	0.00	8.25	23.70	31.95	63.95
19	Tractor - 185hp	93	400	30.56	0.96	0.00	10.15	27.39	37.54	69.06
19	Tractor - 200hp	90	500	26.05	0.82	0.00	12.49	29.61	42.10	68.98
19	Truck 1P 10-Wheeler	13	370	21.60	0.61	0.00	2.65	3.15	5.80	28.02
19	Pickup 4 - 3/4 ton	48	325	13.27	0.34	0.00	3.70	10.82	14.52	28.14
19	4-Wheeler #1	53	150	4.29	0.12	0.00	1.27	1.07	2.34	6.74
19	Service Truck	9	80	41.85	1.24	0.00	3.16	8.75	11.91	55.00
19	Fuel Truck	9	80	52.27	1.52	0.00	3.61	8.75	12.36	66.14
19	Pickup 3 - 3/4 ton	48	325	13.27	0.34	0.00	3.70	10.82	14.52	28.14

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TABLE 5. WHOLE FARM ANNUAL EQUIPMENT, INVESTMENT, AND BUSINESS OVERHEAD COSTS

ANNUAL EQUIPMENT COSTS

						Cash Ove	rhead		
			Yrs	Salvage	Capital	Insur-			
Yr	Description	Price	Life	Value	Recovery	ance	Taxes	Total	
19	Chisel Plow - 20'	37,000.00	15	3,552.24	3,854.39	101.38	0.00	3,955.77	
19	Cultivator: 12R 22	15,400.00	15	1,478.50	1,604.26	42.20	0.00	1,646.45	
19	Offset Disk - 20'	32,000.00	15	3,072.21	3,333.52	87.68	0.00	3,421.20	
19	Pickup 1 - 3/4 ton	42,000.00	5	13,750.00	7,771.98	139.38	0.00	7,911.36	
19	Pickup 2 - 3/4 ton	42,000.00	5	13,750.00	7,771.98	139.38	0.00	7,911.36	
19	Planter - 12R 22"	45,000.00	12	6,232.80	5,236.76	128.08	0.00	5,364.84	
19	Roller Harrow 20'	51,000.00	15	4,896.33	5,312.80	139.74	0.00	5,452.54	
19	Sprayer - 30'	4,100.00	10	725.05	523.92	12.06	0.00	535.98	
19	Tractor - 160hp	135,000.00	20	17,322.05	12,062.30	380.81	0.00	12,443.10	
19	Tractor - 185hp	152,000.00	20	19,503.35	13,581.25	428.76	0.00	14,010.01	
19	Tractor - 200hp	162,000.00	20	20,786.46	14,474.76	456.97	0.00	14,931.72	
19	Truck 1P 10-Wheeler	97,000.00	20	4,000.00	8,878.70	252.50	0.00	9,131.20	
19	Pickup 4 - 3/4 ton	42,000.00	12	7,500.00	4,792.18	123.75	0.00	4,915.93	
19	4-Wheeler #1	6,000.00	10	1,772.31	714.62	19.43	0.00	734.05	
19	Service Truck	41,000.00	20	3,000.00	3,720.03	110.00	0.00	3,830.03	
19	Fuel Truck	51,000.00	20	3,000.00	4,645.70	135.00	0.00	4,780.70	
19	Pickup 3 - 3/4 ton	42,000.00	12	7,500.00	4,792.18	123.75	0.00	4,915.93	
	TOTAL	996,500.00	-	131,841.29	103,071.32	2,820.85	0.00	105,892.18	
	90% of New Cost*	896,850.00	-	118,657.16	92,764.19	2,538.77	0.00	95,302.96	

^{*}Used to reflect a mix of new and used equipment

ANNUAL INVESTMENT COSTS

					Cash Ov	erhead			
		Yrs	Salvage	Capital	Insur-				
Description	Price	Life	Value	Recovery	ance	Taxes	Repairs	Total	
INVESTMENT									
TOTAL INVESTMENT	0.00	-	0.00	0.00	0.00	0.00	0.00	0.00	

ANNUAL BUSINESS OVERHEAD COSTS

Description	Units/ Farm	Unit	Price/ Unit	Total Cost
General Overhead	400	acre	15	6,000.00
Land Rent	400	acre	275	110,000.00
Management Fee	400	acre	50	20,000.00

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TABLE 6. RANGING ANALYSIS - FIELD CORN

COSTS PER ACRE AND PER BU AT VARYING YIELDS TO PRODUCE FIELD CORN

-			Y	IELD(BU)			
	150.00	155.00	160.00	165.00	170.00	175.00	180.00
OPERATING COSTS/ACRE: Preharvest Harvest	538.06 78.00						
Interest on Operating Capital @ 7.00%	21.08	21.08	21.08	21.08	21.08	21.08	21.08
TOTAL OPERATING COSTS/ACRE TOTAL OPERATING COSTS/BU	637.13 4.25	637.13 4.11	637.13 3.98	637.13 3.86	637.13 3.75	637.13 3.64	637.13 3.54
CASH OVERHEAD COSTS/ACRE	341.52	341.52	341.52	341.52	341.52	341.52	341.52
TOTAL CASH COSTS/ACRE TOTAL CASH COSTS/BU	978.65 6.52	978.65 6.31	978.65 6.12	978.65 5.93	978.65 5.76	978.65 5.59	978.65 5.44
NON-CASH OVERHEAD COSTS/ACRE	54.65	54.65	54.65	54.65	54.65	54.65	54.65
TOTAL COSTS/ACRE TOTAL COSTS/BU	1,033.30 6.89	1,033.30 6.67	1,033.30 6.46	1,033.30 6.26	1,033.30 6.08	1,033.30 5.90	1,033.30 5.74

Net Return Per Acre Above Operating Costs For Field Corn

PRICE (\$/bu)			YIEI	LD (bu/acre)			
Corn	150.00	155.00	160.00	165.00	170.00	175.00	180.00
3.75	-74.63	-55.88	-37.13	-18.38	0.37	19.12	37.87
4.00	-37.13	-17.13	2.87	22.87	42.87	62.87	82.87
4.25	0.37	21.62	42.87	64.12	85.37	106.62	127.87
4.50	37.87	60.37	82.87	105.37	127.87	150.37	172.87
4.75	75.37	99.12	122.87	146.62	170.37	194.12	217.87
5.00	112.87	137.87	162.87	187.87	212.87	237.87	262.87
5.25	150.37	176.62	202.87	229.12	255.37	281.62	307.87

Net Return Per Acre Above Cash Costs For Field Corn

PRICE (\$/bu)	YIELD (bu/acre)								
Corn	150.00	155.00	160.00	165.00	170.00	175.00	180.00		
3.75	-416.15	-397.40	-378.65	-359.90	-341.15	-322.40	-303.65		
4.00	-378.65	-358.65	-338.65	-318.65	-298.65	-278.65	-258.65		
4.25	-341.15	-319.90	-298.65	-277.40	-256.15	-234.90	-213.65		
4.50	-303.65	-281.15	-258.65	-236.15	-213.65	-191.15	-168.65		
4.75	-266.15	-242.40	-218.65	-194.90	-171.15	-147.40	-123.65		
5.00	-228.65	-203.65	-178.65	-153.65	-128.65	-103.65	-78.65		
5.25	-191.15	-164.90	-138.65	-112.40	-86.15	-59.90	-33.65		

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TABLE 6. RANGING ANALYSIS CONTINUED

Net Return Per Acre Above Total Costs For Field Corn

PRICE (\$/bu) Corn	YIELD (bu/acre)								
	150.00	155.00	160.00	165.00	170.00	175.00	180.00		
3.75	-470.80	-452.05	-433.30	-414.55	-395.80	-377.05	-358.30		
4.00	-433.30	-413.30	-393.30	-373.30	-353.30	-333.30	-313.30		
4.25	-395.80	-374.55	-353.30	-332.05	-310.80	-289.55	-268.30		
4.50	-358.30	-335.80	-313.30	-290.80	-268.30	-245.80	-223.30		
4.75	-320.80	-297.05	-273.30	-249.55	-225.80	-202.05	-178.30		
5.00	-283.30	-258.30	-233.30	-208.30	-183.30	-158.30	-133.30		
5.25	-245.80	-219.55	-193.30	-167.05	-140.80	-114.55	-88.30		