# **University** of Idaho College of Agricultural and Life Sciences



2016 Enterprise Budgets: District 1 Wheat Rotations Under Conventional Tillage

Click on link below to access the following budgets: <u>Soft White Winter Wheat</u> <u>Soft White Spring Wheat</u> <u>Dark Northern Spring Wheat</u> <u>Feed Barley</u> <u>Oats</u> <u>Lentils</u> <u>Spring Peas</u> <u>Austrian Winter Peas</u> <u>Garbanzos</u> <u>Spring Canola</u> <u>Yellow Mustard</u> <u>Summer Fallow</u>

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#### Instructions and Assumptions for Using Enterprise Budgets and Cost Calculators

#### **General Assumptions:**

Since farming is inherently variable and constantly changing, we hope that this spreadsheet format will be helpful in adjusting these budgets to reflect your particular operation. Enterprise costs and returns vary from one location to the next and over time for any particular farming operation. Variability stems from differences in the following:

- Capital, labor, and natural resources
- Type and size of machinery complement
- Cultural practices
- Size of farm enterprise
- Crop yields
- Input prices
- Commodity prices
- Management skill

#### Background and Specific Assumptions:

Economic costs are used in the University of Idaho costs and returns estimates. All resources are valued based on market price or opportunity cost. Input prices are based on the U of I's annual survey of agricultural supply companies. Except for contract crops, the selling price represents a forecast for 2016. The costs and returns estimates shown here are typical for growing grain and rotational crops in northern Idaho.

Production practices most closely represent those in Latah County. Production practices may be similar among individual farms, but each has a unique set of resources with varying levels of productivity and production problems, and therefore, slightly different costs. Farm size, crop rotation, age and type of equipment, soils, and quality of management are crucial factors that influence production costs.

#### The Model Farm

This costs and returns estimate models a 2500-acre farm in a typical 3-year rotation of winter wheat followed by a spring grain and then a legume or another alternative to grain such as canola or mustard. In a typical year equal proportions would be devoted to each crop. Crop choices will vary by year, depending on relative crop prices and other management considerations. Returns for typical rotations are listed in Table 1 Summary of Returns by Crop and Rotation (\$/acre).

#### Input Prices:

By entering input prices on the Input Prices sheet, all of the cost calculations will be automatically updated in the spreadsheet version of this report. Input cost changes can also be made on individual crop price sheets, over-riding the input cost formula on that particular crop budget. Input costs are based on a survey of input suppliers for each region.

#### Crop Prices:

Crop prices can be adjusted on the Summary tab and the effects of this change will be reflected throughout all the budgets. (Yields can be adjusted similarly.) Crop prices are typically based on five-year average prices received by Idaho growers, with adjustments by region and for some contract crops.

#### Machinery Costs:

Fixed and variable costs of machinery operation are calculcated using a budget calculator program. Details on the machinery complement assumptions, usage, years of life, repair costs, fuel usage, etc., are available in the pdf file for each crop.

#### Land Costs:

Land costs, included either as real or as opportunity costs, are based on a typical lease agreement for this area. While the owneroperator will not actually experience a land rental cost, this cost represents the minimum return owner-operators must receive to justify growing the crop themselves. To determine the profitability of crop production relative to other activities, the owner-operator may want to consider these forgone rental returns along with the usual production expenses.

A typical lease agreement in the areas surveyed is a one-third land owner and two-third tenant crop share, with the land owner paying land taxes, one-third of the fertilizer cost, one-third of the chemical cost, and one-third of the crop insurance. The tenant covers all other production expenses. This crop-share percentage can be adjusted in the crop worksheets. If the percentage is adjusted on the Summary tab, it is changed for all crops. If you want different crop-share percentages for different crops, adjust the percentage on the budget sheet for that crop. This valuable tool reveals how factors such as crop and input price increases as well as cropping choices affect revenue for landlords and operators differently. Note that pea, lentil, and garbanzo crop-share arrangements are typically 25/75.

#### Labor Costs:

Labor rates include a base wage plus a percentage for Social Security, Medicare, unemployment insurance, and other labor overhead expenses. This rate can easily be changed on the Input Prices tab.

#### Interest Costs:

Interest on operating capital is charged on total operating costs for six months for spring crops and for nine months for winter crops. The operating interest rate can be changed on the Input Prices sheet in the spreadsheet version of this bulletin. A general overhead charge of 5 percent of operating expenses is included to cover unallocated costs such as office expenses, phone service, legal and accounting fees, and utilities.

Please examine closely the assumptions we have used and make adjustments to reflect your particular operation. Adjustments in the variable costs can easily be made without affecting the overall accuracy of the budget information. Machinery costs are more difficult to adjust, due to the underlying complexity of machinery cost calculations. A separate machinery cost calculator program is used to develop the costs used in these budgets, which are based on specific machinery widths, tractor horsepower, type of operation, etc.

#### Color Coding:

A color coding system is used to indicate the source of the data for each budget and to show which data can be adjusted in the spreadsheet version of this report. Data in orange type can be changed without affecting the underlying equations in this cost calculator. Data with purple type are from the Summary sheet (Table 1). In the Summary sheet, crop price and yield have orange type. Adjusting any of those numbers will automatically update all calculations throughout the spreadsheet so you can quickly compare price and yield changes on net returns. Input prices can be easily updated by making changes in the green Input Prices sheet (Table 2). All calculations will again be updated throughout the spreadsheet. You will notice that data from the Input Prices tab appears in green ink on the Budget sheets.

#### Acknowledgments:

I wish to thank everyone who helped gather all of the information needed to create these worksheets. First and foremost, I thank the farmers who were willing to take the time to share their enterprise information in order to create this worksheet. Without their assistance we would not be able to provide this critical information to others. My colleagues at the University of Idaho, particularly Research Scientists Jim Davis and Traci Rauch, provided critical recommendations on herbicides, pesticides, and seeding rates. However, I take responsibility for any errors in these budgets. Please feel free to contact me with any comments or suggestions.

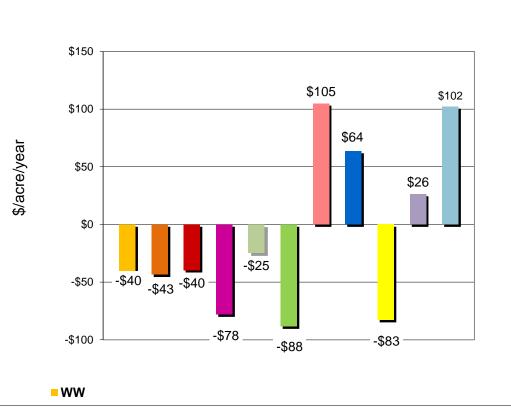
Budget enreadsheats are available at the following link:

#### Table 1. Summary of Returns by Crop and Rotation (\$/acre)

| Ву Сгор:                          | Unit | Yield<br>per acre | 2016<br>Price<br>per unit | Revenue<br>per acre | Total<br>Cost (TC) of<br>Operation | Returns<br>over TC<br>(\$/acre) | Total<br>Variable<br>Costs (VC)<br>(\$/acre) | Returns<br>over VC<br>(\$/acre) | Crop & Cost<br>Share**<br>Cost<br>(\$/acre) | Percentage<br>Share<br>67%<br>33% |
|-----------------------------------|------|-------------------|---------------------------|---------------------|------------------------------------|---------------------------------|--|---------------------------------|---|-----------------------------------|
| Winter Wheat (WW)                 | bu   | 80                | \$4.55                    | \$364               | \$404                              | -\$40                           | \$261  | \$103                           | \$75  | 67/33                             |
| Soft White Spring Wheat (SWSW)    | bu   | 58                | \$4.55                    | \$264               | \$307                              | -\$43                           | \$212  | \$52                            | \$41  | 67/33                             |
| Dark Northern Spring Wheat (DNSW) | bu   | 58                | \$5.42                    | \$314               | \$354                              | -\$40                           | \$243  | \$71                            | \$51  | 67/33                             |
| Spring Barley (SB)                | ton  | 1.5               | \$112.00                  | \$168               | \$246                              | -\$78                           | \$174  | -\$6                            | \$24  | 67/33                             |
| Oats (O)                          | ton  | 1.25              | \$161.00                  | \$201               | \$226                              | -\$25                           | \$128  | \$73                            | \$50  | 67/33                             |
| Peas (P)                          | lb   | 1700              | \$0.11                    | \$187               | \$275                              | -\$88                           | \$188  | -\$1                            | \$35  | 75/25                             |
| Austrian Winter Peas (AWP)        | lb   | 2000              | \$0.26                    | \$520               | \$418                              | \$102                           | \$184  | \$336                           | \$116                                       | 75/25                             |
| Lentils (L)                       | lb   | 1100              | \$0.40                    | \$440               | \$335                              | \$105                           | \$120  | \$320                           | \$101                                       | 75/25                             |
| Garbanzos (G)                     | lb   | 1200              | \$0.33                    | \$396               | \$332                              | \$64                            | \$179  | \$217                           | \$90  | 75/25                             |
| Spring Canola (SC)                | lb   | 1500              | \$0.15                    | \$225               | \$308                              | -\$83                           | \$209  | \$16                            | \$43  | 67/33                             |
| Yellow Mustard (YM)               | lb   | 1100              | \$0.32                    | \$352               | \$326                              | \$26                            | \$180  | \$172                           | \$84  | 67/33                             |
| Fallow (F)                        |      |                   |                           | \$0                 | \$59                               | -\$59                           | \$39   | -\$39                           |   |                                   |

\*From Commodity Prices for the 2013 Costs and Returns Estimates. \*\*In a crop- and cost-share arrangement, the landowner and the farm manager split the crop and the specified costs, typically fertilizer, chemicals and crop insurance.

| d                          | Click here for<br>drop down<br>nenus. | Revenue<br>per acre<br>(\$/acre) | Total<br>Cost (TC)<br>(\$/acre) | Returns<br>over TC<br>(\$/acre) | Total<br>Variable<br>Costs (VC)<br>(\$/acre) | Returns<br>over VC<br>(\$/acre) | Crop-Share<br>Land<br>Cost<br>(\$/acre) |  |
|----------------------------|---------------------------------------|----------------------------------|---------------------------------|---------------------------------|--|---------------------------------|---|--|
| WW, SWSW, L<br>WW, SWSW, G |                                       | \$356<br>\$341                   | \$349<br>\$348                  | \$7<br>-\$7                     | \$198<br>\$217                               | \$158<br>\$124                  | \$72<br>\$69                            |  |



# Graph 1. Net Returns over Total Costs by Crop (\$/acre)

LEGEND: Winter Wheat (WW) Soft White Spring Wheat (SWSW) Hard Red Spring Wheat (HRSW) Spring Barley (SB) Oats (O) Peas (P) Lentils (L) Garbanzos (G) Spring Canola (SC) Yellow Mustard (YM)

|                                  |      | 2015       |  |
|----------------------------------|------|------------|--|
| Item                             | Unit | Price/unit |  |
| Fuel:                            |      |            |  |
| Diesel, offroad, bulk (gal)      | gal  | \$1.45     |  |
| Gas (gal)                        | gal  | \$1.90     |  |
|                                  |      |            |  |
| Seed:                            |      |            |  |
| Soft White Winter Wheat (PVPs)   | lb   | \$0.26     |  |
| Soft White Spring Wheat (PVPs)   | lb   | \$0.26     |  |
| Dark Northern Spring Wheat (PVP) | lb   | \$0.30     |  |
| Barley Seed (Champion)           | lb   | \$0.26     |  |
| Spring Pea Seed                  | lb   | \$0.38     |  |
| Lentil Seed                      | lb   | \$0.41     |  |
| Garbanzo Seed, large             | lb   | \$0.60     |  |
| Canola Seed, Roundup Ready       | lb   | \$11.00    |  |
| Mustard Seed                     | lb   | \$1.95     |  |
|                                  |      |            |  |
| Fertilizer:                      |      |            |  |
| Nitrogen, anhydrous              | lb   | \$0.59     |  |
| Phosphorous (liquid)             | lb   | \$0.71     |  |
| Sulfur (liquid)                  | lb   | \$0.53     |  |
| Potassium (dry)                  | lb   | \$0.31     |  |
|                                  |      |            |  |
| Adjuvants:                       |      |            |  |
| Amm. Sulf. (20-0-0-24)           | lb   | \$0.22     |  |
| Amm. Sulf. (liquid)              | oz   | \$0.05     |  |
| Crop Oil Concentrate             | pt   | \$1.88     |  |
| Surfactant                       | oz   | \$0.23     |  |
| Syltac Sticker                   | pt   | \$6.25     |  |
|                                  |      |            |  |
| Custom Rental:                   |      |            |  |
| Custom Aerial                    | acre | \$8.95     |  |
| Custom Ground Spray              | acre | \$8.50     |  |
| Fertilizer Applicator            | acre | \$1.00     |  |
| 26' Rental Shredder              | acre | \$10.00    |  |
| 36' Ripper Shooter               | acre | \$2.50     |  |
| 90' Rental Sprayer               | acre | \$2.00     |  |
|                                  |      |            |  |

### Table 2. Input Prices from 2015 Input Suppliers in N ID

|                                 |         | 2015       |             |
|---------------------------------|---------|------------|-------------|
| Item                            | Unit    | Price/unit | Category    |
| Pesticides:                     |         |            |             |
| 2,4-DB                          | oz      | \$0.29     | herbicide   |
| Achieve SC                      | oz      | \$1.17     | herbicide   |
| Ally 60 XP                      | oz      | \$11.98    | herbicide   |
| Asana XL                        | oz      | \$0.88     | insecticide |
| Assure II EC                    | oz      | \$0.86     | herbicide   |
| Axial XL                        | oz      | \$1.39     | herbicide   |
| Basagran                        | oz      | \$0.57     | herbicide   |
| Bronate (Brox M)                | oz      | \$0.38     | herbicide   |
| Bronate Advanced (Brox M Ultra) | pt      | \$6.88     | herbicide   |
| Capture LFR                     | oz      | \$2.64     | insecticide |
| Dimethoate 4EC                  | pt      | \$8.40     | insecticide |
| Discover .5 EC                  | OZ      | \$1.47     | herbicide   |
| FarGO 4EC                       | qt      | \$16.66    | herbicide   |
| Finesse                         | oz      | \$17.34    | herbicide   |
| Glyphosphate (R-up Power Max.)  | oz      | \$0.18     | herbicide   |
| Headline                        | oz      | \$3.66     | fungicide   |
| Imidan 70                       | lb      | \$15.41    | insecticide |
| Lorox DF                        | lb      | \$1.57     | herbicide   |
| Maverick                        | oz      | \$20.77    | herbicide   |
| Montana 2F                      | oz      | \$0.70     | insecticide |
| Mustang Max                     | oz      | \$2.04     | insecticide |
| Osprey                          | oz      | \$4.31     | herbicide   |
| Poast 1.5 EC                    | pt      | \$16.77    | herbicide   |
| Prowl 3.3 EC                    | oz      | \$0.46     | herbicide   |
| Pursuit WDG                     | oz      | \$3.53     | herbicide   |
| Rhomene (MCPA Amine, 4 lb/gal)  | oz      | \$0.24     | herbicide   |
| Quadris Opti                    | oz      | \$1.06     | fungicide   |
| Quilt                           | oz      | \$1.78     | fungicide   |
| Starane Flex                    | oz      | \$0.67     | herbicide   |
| <b>•</b> ••1                    |         |            |             |
| Crop Insurance <sup>1</sup> :   | 0.010   | ¢00.00     |             |
| Winter wheat                    | acre    | \$20.00    |             |
| Soft white spring wheat         | acre    | \$16.00    |             |
| Hard red spring wheat           | acre    | \$17.00    |             |
| Feed barley                     | acre    | \$16.00    |             |
| Oats                            | acre    | \$7.00     |             |
| Spring peas                     | acre    | \$22.00    |             |
| Austrian winter peas            | acre    | \$20.00    |             |
| Spring lentils                  | acre    | \$22.00    |             |
| Garbanzos                       | acre    | \$22.00    |             |
| Spring canola                   | acre    | \$18.00    |             |
| Yellow mustard                  | acre    | \$20.00    |             |
| Labor <sup>2</sup> :            |         |            |             |
| Hourly machine labor            | hour    | \$18.50    |             |
| Other labor                     | hour    | \$10.80    |             |
| Quartered                       |         |            |             |
| Overhead:                       |         | E 0001     |             |
| Overhead <sup>3</sup>           | percent | 5.00%      |             |

### Table 2. Input Prices from 2015 Input Suppliers in N ID

#### Table 2. Input Prices from 2015 Input Suppliers in N ID

|                             |         | 2015       |
|-----------------------------|---------|------------|
| Item                        | Unit    | Price/unit |
|                             |         |            |
| Management fee:             |         |            |
| Management fee <sup>4</sup> | percent | 5.00%      |
|                             |         |            |
| Cash rent:                  |         |            |
| Cash rent                   | acre    | \$0.00     |
|                             |         |            |
| Operating Loan              | percent | 5.00%      |
| Machinery Loan/investment   | percent | 5.75%      |

<sup>1</sup>Crop insurance estimates include multi-peril crop insurance covering 85% of production for most crops (with the exception of 75% for pulses) plus fire and hail insurance. <sup>2</sup>Includes all applicable state and federal taxes.

# Table 3. Production Costs for Soft White Winter Wheat, District 1

| ltom  | Quantity<br>Dor A gro      | Linit        | Price or         | Value or                  |
|---|----------------------------|--------------|------------------|---------------------------|
| Item  | Per Acre                   | Unit         | Cost/Unit        | Cost/Acre                 |
| Gross Returns<br>Wheat  | 80                         | bu           | \$4.55           | \$364.00                  |
|   | 80                         | bu           | <b><b></b></b>   | <b>304</b> .00            |
| Variable Costs  |                            |              |                  | • • • • •                 |
| Seed:   |                            | ll-          | ¢0.00            | \$23.40                   |
| Wheat Seed  | 90                         | lb           | \$0.26           | \$23.40                   |
| <b>Fertilizer:</b><br>Base your rate on your soil test resu<br>A typical recommendation might inc   | lude the following         |              |                  | \$79.70                   |
| Nitrogen  | 90                         | lb           | \$0.59           | \$53.10                   |
| Phosphorous<br>Sulfur   | 30<br>10                   | lb<br>Ib     | \$0.71<br>\$0.53 | \$21.30<br>\$5.30         |
|   | 10                         | U            | φ0.55            |                           |
| <b>Pesticides:</b><br>Rates & chemicals will depend on th<br>Consult a certified pesticide application<br>The following cost estimates are type | tor or the PNW P<br>bical: |              | -                | \$36.56                   |
| Osprey  | 4.75                       | oz           | \$4.31           | \$20.47                   |
| Starane Flex  | 22.00                      | OZ           | \$0.67           | \$14.74                   |
| Surfactant<br>Brox M  | 3.20<br>1.60               | OZ<br>OZ     | \$0.23<br>\$0.38 | \$0.74<br>\$0.61          |
|   | 1.00                       | 02           | φ0.50            | \$28.05                   |
| Fungicides:<br>Quilt  | 14.00                      | oz           | \$1.78           | \$24.92                   |
| Syltac Sticker  | 0.50                       | pt           | \$6.25           | \$3.13                    |
| Machinery:  |                            |              |                  | \$53.77                   |
| Fuel  | 14.69                      | gal          | \$1.45           | \$21.29                   |
| Lubricants  | 1                          | acre         | \$3.35           | \$3.35                    |
| Machinery Repairs   | 1                          | acre         | \$9.31           | \$9.31                    |
| Machinery Labor   | 1.07                       | hour         | \$18.50          | \$19.81                   |
| Custom & Consultants:   |                            |              | <b>A0 05</b>     | \$11.45                   |
| Custom Aerial   | 1                          | acre         | \$8.95           | \$8.95                    |
| Rental Sprayer<br>Rental Ripper Shooter   | 0                          | acre<br>acre | \$2.00<br>\$2.50 | \$0.00<br>\$2.50          |
| Other:  |                            | 4010         | Ψ2.00            | \$20.00                   |
| Crop insurance  | 1                          | acre         | \$20.00          | \$20.00                   |
| Storage Facility & Equip. Repairs<br>Other Labor  |                            |              |                  | \$0.00                    |
| Operating Interest <sup>1</sup>   |                            |              |                  | \$8.43                    |
| <b>Total Variable Costs</b><br>Variable Costs per Unit  |                            |              |                  | <b>\$261.35</b><br>\$3.27 |
| Net Returns Above Variable Costs  | \$102.65                   |              |                  |                           |

## Table 3. Production Costs for Soft White Winter Wheat, District 1

| Item                                 | Quantity<br>Per Acre                             | Unit | Price or<br>Cost/Unit | Value or<br>Cost/Acre |  |  |
|--------------------------------------|--|------|-----------------------|-----------------------|--|--|
| Ownership Costs:                     |  |      |                       |                       |  |  |
| Machinery depreciation               |  | acre | \$18.12               | \$18.12               |  |  |
| Machinery interest on investment     |  | acre | \$13.36               | \$13.36               |  |  |
| Machinery taxes, insurance, housing, | licenses   | acre | \$5.14                | \$5.14                |  |  |
| Land Cost*                           |  | acre | \$75.00               | \$75.00               |  |  |
| *Based on Share Rent Percentage:     |  |      |                       |                       |  |  |
| Landlord                             | 33.00%   |      |                       |                       |  |  |
| Tenant                               | 67.00%   |      |                       |                       |  |  |
|                                      |  |      |                       |                       |  |  |
| Overhead <sup>2</sup>                |  |      |                       | \$13.00               |  |  |
| Management fee <sup>3</sup>          |  |      |                       | \$18.00               |  |  |
| Total Fixed Costs                    |  |      |                       | \$142.61              |  |  |
| Fixed Costs per Unit                 |  |      |                       | \$1.78                |  |  |
|                                      |  |      |                       | <b>•</b> •            |  |  |
| Total Costs per Acre                 |  |      |                       | \$403.96              |  |  |
| Total Cost per Unit                  |  |      |                       | \$5.05                |  |  |
|                                      |  |      |                       |                       |  |  |
| Net Returns over Total Costs, or Re  | Net Returns over Total Costs, or Returns to Risk |      |                       |                       |  |  |
|                                      |  |      |                       |                       |  |  |

Notes:

<sup>1</sup>Calculated as 5.75% interest on operating capital for 9 months.

<sup>2</sup>Covers legal, accounting, and utility fees. Calculated as 2.5% of operating expenses.

| Dreekeven Anekaiev       |          |        |          |
|--------------------------|----------|--------|----------|
| Breakeven Analysis:      | -<br>10% | Base   | +<br>10% |
|                          | 1078     | Yield  | 1078     |
| Price                    | 72.00    | 80     | 88.00    |
| Operating Cost Breakeven | \$3.63   | \$3.27 | \$2.97   |
| Ownership Cost Breakeven | \$1.98   | \$1.78 | \$1.62   |
| Total Cost Breakeven     | \$5.61   | \$5.05 | \$4.59   |
|                          | 1001     | _      | 1        |
|                          | 10%      | Base   | 10%      |
|                          |          | Price  |          |
| Yield                    | \$4.10   | \$4.55 | \$5.01   |
| Operating Cost Breakeven | 63.8     | 57.4   | 52.2     |
| Ownership Cost Breakeven | 34.8     | 31.3   | 28.5     |
| Total Cost Breakeven     | 98.6     | 88.8   | 80.7     |
|                          |          |        |          |

| Month     | Operation      | Tooling                      | Matariala/San iaa                                |
|-----------|----------------|------------------------------|--|
| WORTH     | Operation      | Tooling                      | Materials/Service                                |
|           |                |                              | Rental Ripper Shooter, 90 lb N, 30 lb P,         |
| September | Ripper Shooter | 350HP-WT, 36' Ripper Shooter | 10 lb S  |
|           |                |                              |  |
| September | Cultiweed      | 350HP-WT, 36' Cultiweeder    |  |
|           |                |                              |  |
| September | Drill          | 350HP-WT, 36' JD-455 Drill   | 90 lb Seed                                       |
|           |                |                              |  |
| April     | Crop Insurance |                              |  |
|           |                |                              | 4.75 oz Osprey, 22 oz Starane+Salvo,             |
| April     | Spray Weeds    | 200HP-WT, 100' Sprayer       | 3.2 oz Excel 90, 1.6 oz Brox M                   |
|           |                |                              |  |
| June      | Aerial Spray   | Airplane                     | Custom Aerial, 14 oz Quilt, .5 pt Syltac Sticker |
|           |                |                              |  |
| August    | Harvest        | 30' Combine                  |  |

## Table 5. Production Costs for Soft White Spring Wheat, District 1

|                                       | Quantity         |       | Price or         | Value or  |
|---------------------------------------|------------------|-------|------------------|-----------|
| Item                                  | Per Acre         | Unit  | Cost/Unit        | Cost/Acre |
| Gross Returns                         |                  |       |                  |           |
| Soft White Wheat                      | 55               | bu    | \$4.55           | \$250.25  |
| Variable Costs                        |                  |       |                  |           |
| Seed:                                 |                  |       |                  | \$20.80   |
| Soft White Wheat Seed                 | 80               | lb    | \$0.26           | \$20.80   |
| Fertilizer:                           |                  |       |                  | \$69.35   |
| Base your rate on your soil test resu | ılts.            |       |                  | +         |
| A typical recommendation might inc    |                  | ng:   |                  |           |
| Nitrogen                              | 80               | lb    | \$0.59           | \$47.20   |
| Phosphorous                           | 15               | lb    | \$0.71           | \$10.65   |
| Potassium                             | 20               | lb    | \$0.31           | \$6.20    |
| Sulfur                                | 10               | lb    | \$0.53           | \$5.30    |
| Pesticides:                           |                  |       |                  | \$27.89   |
| Rates & chemicals will depend on th   | ne pests in your | crop. |                  |           |
| Consult a certified pesticide applica |                  |       | nagement Guides. |           |
| The following cost estimates are typ  | vical:           |       | -                |           |
| Roundup                               | 24.0             | oz    | \$0.18           | \$4.32    |
| Surfactant                            | 6.4              | oz    | \$0.23           | \$1.47    |
| Ammonium Sulfate                      | 1.7              | lb    | \$0.22           | \$0.37    |
| Axial                                 | 8.2              | OZ    | \$1.39           | \$11.40   |
| Brox M                                | 12.0             | OZ    | \$0.38           | \$4.56    |
| Starane                               | 8.0              | oz    | \$0.67           | \$5.36    |
| InPlace                               | 5.0              | oz    | \$0.05           | \$0.25    |
| Ammonium Sulfate                      | 3.2              | OZ    | \$0.05           | \$0.16    |
| Fungicides:                           |                  |       |                  | \$12.46   |
| Quilt <sup>1</sup>                    | 7.0              | oz    | \$1.78           | \$12.46   |
| Syltac                                | 0.5              | pt    | \$6.25           | \$3.13    |
| Machinery:                            |                  |       |                  | \$49.90   |
| Fuel                                  | 14.08            | gal   | \$1.45           | \$20.41   |
| Lubricants                            | 1                | acre  | \$3.21           | \$3.21    |
| Machinery Repairs                     | 1                | acre  | \$7.97           | \$7.97    |
| Machinery Labor                       | 0.99             | hour  | \$18.50          | \$18.31   |
| Custom & Consultants:                 |                  |       |                  | \$6.98    |
| Rental Sprayer                        | 0.0              | acre  | \$2.00           | \$0.00    |
| Custom Aerial                         | 0.5              | acre  | \$8.95           | \$4.48    |
| Rental Ripper Shooter                 | 1.0              | acre  | \$2.50           | \$2.50    |
| Other:                                |                  |       |                  | \$16.00   |
| Crop insurance                        | 1                | acre  | \$16.00          | \$16.00   |
| Storage Facility & Equip. Repairs     |                  |       |                  | \$0.00    |
| Other Labor                           |                  |       |                  |           |
| Operating Interest <sup>2</sup>       |                  |       |                  | \$5.08    |
| Total Variable Costs                  |                  |       |                  | \$211.59  |
| Variable Costs per Unit               |                  |       |                  | \$3.85    |
| Net Returns Above Variable Cost       | S                |       |                  | \$38.66   |

|                                   | Quantity     |      | Price or  | Value or  |
|-----------------------------------|--------------|------|-----------|-----------|
| Item                              | Per Acre     | Unit | Cost/Unit | Cost/Acre |
|                                   |              |      |           |           |
| Ownership Costs:                  |              |      |           |           |
| Machinery depreciation            |              | acre | \$15.22   | \$15.22   |
| Machinery interest on investment  |              | acre | \$11.46   | \$11.46   |
| Machinery taxes, insurance, housi | ng, licenses | acre | \$4.95    | \$4.95    |
| Land Cost*                        |              | acre | \$41.00   | \$41.00   |
| *Based on Share Rent Percentage   | e:           |      |           |           |
| Landlord                          | 33.00%       |      |           |           |
| Tenant                            | 67.00%       |      |           |           |
|                                   |              |      |           |           |
| Overhead <sup>3</sup>             |              |      |           | \$10.00   |
| Management fee <sup>4</sup>       |              |      |           | \$13.00   |
| Total Fixed Costs                 |              |      |           | \$95.63   |
|                                   |              |      |           |           |
| Fixed Costs per Unit              |              |      |           | \$1.74    |
| Total Costs per Acre              |              |      |           | \$307.22  |
| Total Cost per Unit               |              |      |           | \$5.59    |
|                                   |              |      |           | \$5.59    |
| Returns to Risk                   |              |      |           | -\$56.97  |
|                                   |              |      |           | -\$50.97  |

## Table 5. Production Costs for Soft White Spring Wheat, District 1

Notes:

<sup>1</sup>Spraying for rust is assumed to occur about half the time. Budget values are 50% of actual cost.

<sup>2</sup>Calculated as 5.75% interest on operating capital for 6 months.

<sup>3</sup>Covers legal, accounting, and utility fees. Calculated as 2.5% of operating expenses.

| Breakeven Analysis:      | -      |        | +      |
|--------------------------|--------|--------|--------|
|                          | 10%    | Base   | 10%    |
|                          |        | Yield  |        |
| Price                    | 49.50  | 55     | 60.50  |
| Operating Cost Breakeven | \$4.27 | \$3.85 | \$3.50 |
| Ownership Cost Breakeven | \$1.93 | \$1.74 | \$1.58 |
| Total Cost Breakeven     | \$6.21 | \$5.59 | \$5.08 |
|                          | _      |        | +      |
|                          | 10%    | Base   | 10%    |
|                          |        | Price  |        |
| Yield                    | \$4.10 | \$4.55 | \$5.01 |
| Operating Cost Breakeven | 51.7   | 46.5   | 42.3   |
| Ownership Cost Breakeven | 23.4   | 21.0   | 19.1   |
| Total Cost Breakeven     | 75.0   | 67.5   | 61.4   |
|                          |        |        |        |

| Month  | Operation              | Tooling                       | Materials/Service                                  |
|--------|------------------------|-------------------------------|--|
|        |                        |                               | 24 oz Roundup, 6.4 oz                              |
| March  | Spray Weeds            | 200HP-WT, 100' Sprayer        | Surfactant, 1.7 lb Ammonium Sulfate                |
|        |                        | 350HP-WT, 36' Cultivator with |  |
| April  | Cultivate/Harrow       | Harrow                        |  |
|        |                        |                               | Rental Ripper Shooter, 80 lb N, 15 lb P,           |
| April  | Ripper Shooter         | 350HP-WT, 36' Ripper Shooter  | 20 lb K, 10 lb S                                   |
|        |                        | 350HP-WT, 36' Cultivator with |  |
| April  | Cultivate/Spray/Harrow | Harrow                        |  |
|        |                        |                               |  |
| May    | Drill                  | 350HP-WT, 36' JD-455 Drill    | 80 lb seed   |
|        |                        |                               |  |
| May    | Crop Insurance         |                               |  |
|        |                        |                               | 8.2 oz Axial, 8 oz Starane,                        |
| May    | Spray Weeds            | 200HP-WT, 100' Sprayer        | 12 oz BroxM, 5 oz InPlace, 3.2 oz Ammonium Sulfate |
|        |                        |                               |  |
| June   | Aerial Spray*          | Airplane                      | Custom Aerial, 14 oz Quilt, .5 pt Syltac Sticker   |
|        |                        |                               |  |
| August | Harvest                | 30' Combine                   |  |

## Table 6. Schedule of Operations for Soft White Spring Wheat, District 1

| Table 7. Production Costs for Dark Northern | Spring Wheat, District 1 |
|---|--------------------------|
|---|--------------------------|

|   | Quantity           |          | Price or                    | Value or                  |
|---|--------------------|----------|-----------------------------|---------------------------|
| Item  | Per Acre           | Unit     | Cost/Unit                   | Cost/Acre                 |
| Gross Returns                                       |                    |          |                             |                           |
| Hard Red Wheat                                      | 58                 | bu       | \$5.42                      | \$314.36                  |
| Variable Costs                                      |                    |          |                             |                           |
| Seed:   |                    |          |                             | \$30.00                   |
| Hard Red Wheat Seed                                 | 100                | lb       | \$0.30                      | \$30.00                   |
| Fertilizer:   |                    |          |                             | \$98.85                   |
| Base your rate on your soil test resu               |                    |          |                             |                           |
| A typical recommendation might inc                  |                    |          | ¢0.50                       | <b>ФТ</b> О <b>Т</b> О    |
| Nitrogen  | 130<br>15          | lb<br>Ib | \$0.59<br>\$0.71            | \$76.70<br>\$10.65        |
| Phosphorous<br>Potassium                            | 20                 | di<br>di | \$0.31                      | \$6.20                    |
| Sulfur  | 10                 | lb       | \$0.53                      | \$5.30                    |
|   |                    | 10       | <i><b>Q</b></i> <b>0.00</b> |                           |
| Pesticides:<br>Rates & chemicals will depend on the | no nosts in vour c | ron      |                             | \$28.09                   |
| Consult a certified pesticide applica               |                    |          | aement Guides               |                           |
| The following cost estimates are typ                |                    |          | gomon cuideo.               |                           |
| Roundup   | 24                 | oz       | \$0.18                      | \$4.32                    |
| Surfactant  | 7.4                | oz       | \$0.23                      | \$1.70                    |
| Ammonium Sulfate                                    | 3.4                | lb       | \$0.22                      | \$0.75                    |
| Axial   | 8.2                | OZ       | \$1.39                      | \$11.40                   |
| Brox M  | 12                 | oz       | \$0.38                      | \$4.56                    |
| Starane   | 8                  | OZ       | \$0.67                      | \$5.36                    |
|   |                    |          |                             |                           |
| Fungicides:   |                    |          |                             | \$16.20                   |
| Headline <sup>1</sup>                               | 6                  | oz       | \$2.70                      | \$16.20                   |
|   |                    |          |                             | \$0.00                    |
| Machinery:  |                    |          |                             | \$40.92                   |
| Fuel  | 7.68               | gal      | \$1.45                      | \$11.14                   |
| Lubricants  | 1                  | acre     | \$3.44                      | \$3.44                    |
| Machinery Repairs                                   | 1                  | acre     | \$7.05                      | \$7.05                    |
| Machinery Labor                                     | 0.79               | hour     | \$18.50                     | \$14.62                   |
| Truck Driver Labor                                  | 0.36               | hour     | \$13.00                     | \$4.68                    |
| Custom & Consultants:                               |                    |          |                             | \$6.98                    |
| Rental Sprayer                                      | 0                  | acre     | \$2.00                      | \$0.00                    |
| Custom Aerial                                       | 0.5                | acre     | \$8.95                      | \$4.48                    |
| Rental Ripper Shooter                               | 1                  | acre     | \$2.50                      | \$2.50                    |
| Other:  | 4                  |          | ¢47.00                      | \$17.00                   |
| Crop insurance                                      | 1                  | acre     | \$17.00                     | \$17.00                   |
| Storage Facility & Equip. Repairs<br>Other Labor    |                    |          |                             | \$0.00                    |
| Operating Interest <sup>2</sup>                     |                    |          |                             | \$5.29                    |
| Total Variable Costs                                |                    |          |                             |                           |
| Variable Costs per Unit                             |                    |          |                             | <b>\$243.32</b><br>\$4.20 |
| Net Returns Above Variable Costs                    | 8                  |          |                             | \$ <b>71.04</b>           |
| Net Returns Above Variable Cost                     | 5                  |          |                             | ə/1.04                    |

|                                      | Quantity |      | Price or  | Value or      |
|--------------------------------------|----------|------|-----------|---------------|
| Item                                 | Per Acre | Unit | Cost/Unit | Cost/Acre     |
| Ownership Costs:                     |          |      |           |               |
| Machinery depreciation               |          | acre | \$15.22   | \$15.22       |
| Machinery interest on investment     |          | acre | \$11.46   | \$11.46       |
| Machinery taxes, insurance, housing, | licenses | acre | \$4.95    | \$4.95        |
| Land Cost*                           |          | acre | \$51.00   | \$51.00       |
| *Based on Share Rent Percentage:     |          |      |           |               |
| Landlord                             | 33.00%   |      |           |               |
| Tenant                               | 67.00%   |      |           |               |
| Overhead <sup>3</sup>                |          |      |           | \$12.00       |
| Management fee <sup>4</sup>          |          |      |           |               |
| Management lee                       |          |      |           | \$16.00       |
| Total Fixed Costs                    |          |      |           | \$110.63      |
| Fixed Costs per Unit                 |          |      |           | \$1.91        |
|                                      |          |      |           | • • • • • • • |
| Total Costs per Acre                 |          |      |           | \$353.96      |
| Total Cost per Unit                  |          |      |           | \$6.10        |
| Returns to Risk                      |          |      |           | -\$39.60      |
|                                      |          |      |           |               |

#### Table 7. Production Costs for Dark Northern Spring Wheat, District 1

Notes:

<sup>1</sup>Spraying for rust is assumed to occur about half the time. Budget values are 50% of actual cost for wo sprays. <sup>2</sup>Calculated as 5.75% interest on operating capital for 6 months.

<sup>3</sup>Covers legal, accounting, and utility fees. Calculated as 2.5% of operating expenses.

| Breekeven Anelysie       |          |        |          |
|--------------------------|----------|--------|----------|
| Breakeven Analysis:      | -<br>10% | Base   | +<br>10% |
|                          |          | Yield  |          |
| Price                    | 52.20    | 58     | 63.80    |
| Operating Cost Breakeven | \$4.66   | \$4.20 | \$3.81   |
| Ownership Cost Breakeven | \$2.12   | \$1.91 | \$1.73   |
| Total Cost Breakeven     | \$6.78   | \$6.10 | \$5.55   |
|                          | -        |        | +        |
|                          | 10%      | Base   | 10%      |
|                          |          | Price  |          |
| Yield                    | \$4.88   | \$5.42 | \$5.96   |
| Operating Cost Breakeven | 49.9     | 44.9   | 40.8     |
| Ownership Cost Breakeven | 22.7     | 20.4   | 18.6     |
| Total Cost Breakeven     | 72.6     | 65.3   | 59.4     |

| Month  | Operation        | Tooling                        | Materials/Service                                |
|--------|------------------|--------------------------------|--|
|        |                  |                                | 24 oz Roundup, 6.4 oz                            |
| March  | Spray Weeds      | 200HP-WT, 100' Sprayer         | Surfactant, 1.7 lb Ammonium Sulfate              |
|        |                  | 350HP- WT, 36' Cultivator with |  |
| April  | Cultivate/Harrow | Harrow                         |  |
|        |                  |                                | Rental Ripper Shooter, 130 lb N, 15 lb P,        |
| April  | Ripper Shooter   | 350HP-WT, 36' Ripper Shooter   | 20 lb K, 10 lb S                                 |
|        |                  | 350HP-WT, 36' Cultivator with  |  |
| April  | Cultivate/Harrow | Harrow                         |  |
|        |                  |                                |  |
| May    | Drill            | 350HP-WT, 36' JD-455 Drill     | 100 lb Seed                                      |
|        |                  |                                |  |
| May    | Crop Insurance   |                                |  |
|        |                  |                                | 8.2 oz Axial, 12 oz Brox M,                      |
| May    | Spray Weeds      | 200HP-WT, 100' Sprayer         | 8 oz Starane, 5 oz InPlace, 3.2 oz Amm. Sulf     |
|        |                  |                                |  |
| June   | Aerial Spray*    | Airplane                       | Custom Aerial, 14 oz Quilt, .5 pt Syltac Sticker |
|        |                  | ·                              |  |
| August | Harvest          | 30' Combine                    |  |

## Table 8. Schedule of Operations for Hard Red Spring Wheat, District 1

# Table 9. Production Costs for Spring Barley, District 1

|  | Quantity                        |          | Price or         | Value or          |  |  |
|--|---------------------------------|----------|------------------|-------------------|--|--|
| Item   | Per Acre                        | Unit     | Cost/Unit        | Cost/Acre         |  |  |
| Gross Returns  |                                 |          |                  |                   |  |  |
| Barley   | 1.5                             | ton      | \$112.00         | \$168.00          |  |  |
| Variable Costs   |                                 |          |                  |                   |  |  |
| Seed:  |                                 |          |                  | \$22.10           |  |  |
| Barley Seed  | 85                              | lb       | \$0.26           | \$22.10           |  |  |
| Fertilizer:  |                                 |          |                  | \$63.15           |  |  |
| Base your rate on your soil test res                                     |                                 |          |                  |                   |  |  |
| A typical recommendation might in  |                                 |          |                  | •                 |  |  |
| Nitrogen   | 80                              | lb       | \$0.59           | \$47.20           |  |  |
| Phosphorous<br>Sulfur  | 15<br>10                        | lb<br>Ib | \$0.71<br>\$0.53 | \$10.65<br>\$5.30 |  |  |
|  | 10                              | di       | φ0.55            |                   |  |  |
| Pesticides:  | (h (                            |          |                  | \$32.30           |  |  |
| Rates & chemicals will depend on<br>Consult a certified pesticide applic |                                 |          | acomont Guidos   |                   |  |  |
| The following cost estimates are ty                                      |                                 |          | agement Guides.  |                   |  |  |
| Roundup  | 24                              | oz       | \$0.18           | \$4.32            |  |  |
| Surfactant   | 6.4                             | oz       | \$0.23           | \$1.47            |  |  |
| Ammonium Sulfate   | 1.7                             | lb       | \$0.22           | \$0.37            |  |  |
| Axial  | 8.2                             | oz       | \$1.39           | \$11.40           |  |  |
| Starane Flex   | 22                              | OZ       | \$0.67           | \$14.74           |  |  |
| Machinery:   |                                 |          |                  | \$49.90           |  |  |
| Fuel   | 14.08                           | gal      | \$1.45           | \$20.41           |  |  |
| Lubricants   | 1                               | acre     | \$3.21           | \$3.21            |  |  |
| Machinery Repairs  | 1                               | acre     | \$7.97           | \$7.97            |  |  |
| Machinery Labor  | 0.99                            | hour     | \$18.50          | \$18.31           |  |  |
| Custom & Consultants:  |                                 |          |                  | \$2.50            |  |  |
| Rental Sprayer   | 0                               | acre     | \$2.00           | \$0.00            |  |  |
| Rental Ripper Shooter  | 1                               | acre     | \$2.50           | \$2.50            |  |  |
| Other:   |                                 |          |                  | \$0.00            |  |  |
| Crop insurance   | 1                               | acre     | \$0.00           | \$0.00            |  |  |
| Storage Facility & Equip. Repairs  |                                 |          |                  | \$0.00            |  |  |
| Other Labor  |                                 |          |                  |                   |  |  |
| Operating Interest <sup>1</sup>  | Operating Interest <sup>1</sup> |          |                  |                   |  |  |
| Total Variable Costs   |                                 |          |                  | \$174.20          |  |  |
| Variable Costs per Unit  |                                 |          |                  | \$116.14          |  |  |
| Net Returns Above Variable Cos   | its                             |          |                  | -\$6.20           |  |  |

## Table 9. Production Costs for Spring Barley, District 1

| Item                               | Quantity<br>Per Acre | Unit | Price or<br>Cost/Unit | Value or<br>Cost/Acre |
|------------------------------------|----------------------|------|-----------------------|-----------------------|
| Ownership Costs:                   |                      |      |                       |                       |
| Machinery depreciation             |                      | acre | \$15.22               | \$15.22               |
| Machinery interest on investment   |                      | acre | \$11.46               | \$11.46               |
| Machinery taxes, insurance, housin | ig, licenses         | acre | \$4.95                | \$4.95                |
| Land Cost*                         |                      | acre | \$24.00               | \$24.00               |
| *Based on Share Rent Percentage:   |                      |      |                       |                       |
| Landlord                           | 33.00%               |      |                       |                       |
| Tenant                             | 67.00%               |      |                       |                       |
| $2$ $1$ $1^{2}$                    |                      |      |                       | <b>.</b>              |
| Overhead <sup>2</sup>              |                      |      |                       | \$8.00                |
| Management fee <sup>3</sup>        |                      |      |                       | \$8.00                |
| Total Fixed Costs                  |                      |      |                       | \$71.63               |
| Fixed Costs per Unit               |                      |      |                       | \$47.76               |
|                                    |                      |      |                       |                       |
| Total Costs per Acre               |                      |      |                       | \$245.84              |
| Total Cost per Unit                |                      |      |                       | \$163.89              |
|                                    |                      |      |                       |                       |
| Returns to Risk                    |                      |      |                       | -\$77.84              |
|                                    |                      |      |                       |                       |

Notes:

<sup>1</sup>Calculated as 5.75% interest on operating capital for 6 months.

<sup>2</sup>Covers legal, accounting, and utility fees. Calculated as 2.5% of operating expenses.

| Breakeven Analysis:      | _        |          | +        |
|--------------------------|----------|----------|----------|
| breakeven Analysis.      | 10%      | Base     | 10%      |
|                          |          | Yield    |          |
| Price                    | 1.4      | 1.5      | 1.7      |
| Operating Cost Breakeven | \$129.04 | \$116.14 | \$105.58 |
| Ownership Cost Breakeven | \$53.06  | \$47.76  | \$43.41  |
| Total Cost Breakeven     | \$182.10 | \$163.89 | \$148.99 |
|                          | -        |          | +        |
|                          | 10%      | Base     | 10%      |
|                          |          | Price    |          |
| Yield                    | \$100.80 | \$112.00 | \$123.20 |
| Operating Cost Breakeven | 1.7      | 1.6      | 1.4      |
| Ownership Cost Breakeven | 0.7      | 0.6      | 0.6      |
| Total Cost Breakeven     | 2.4      | 2.2      | 2.0      |
|                          |          |          |          |

## Table 10. Schedule of Operations for Spring Barley, District 1

| Month  | Operation              | Tooling                        | Materials/Service                        |
|--------|------------------------|--------------------------------|--|
|        |                        |                                | 24 oz Roundup, 6.4 oz                    |
| March  | Spray Weeds            | 200HP-WT, 100' Sprayer         | Surfactant, 1.7 lb Ammonium Sulfate      |
|        |                        | 350HP- WT, 36' Cultivator with |  |
| April  | Cultivate/Harrow       | Harrow                         |  |
|        |                        |                                | Rental Ripper Shooter, 80 lb N, 15 lb P, |
| April  | Ripper Shooter         | 350HP-WT, 36' Ripper Shooter   | 10 lb S                                  |
|        |                        | 350HP- WT, 36' Cultivator with |  |
| April  | Cultivate/Spray/Harrow | Harrow                         |  |
|        |                        |                                |  |
| May    | Drill                  | 350HP-WT, 36' JD-455 Drill     | 85 lb Seed                               |
|        |                        |                                |  |
| May    | Crop Insurance         |                                |  |
|        |                        |                                | 8.2 oz Axial, 22 oz                      |
| May    | Spray Weeds            | 200HP-WT, 100' Sprayer         | Starane+Sword                            |
|        |                        |                                |  |
| August | Harvest                | 30' Combine                    |  |

# Table 11. Production Costs for Oats, District 1

|  | Quantity            |              | Price or         | Value or                    |
|--|---------------------|--------------|------------------|-----------------------------|
| Item   | Per Acre            | Unit         | Cost/Unit        | Cost/Acre                   |
| Gross Returns  | 4.05                | 10.0         | \$4C4.00         | ¢204.25                     |
| Oats   | 1.25                | ton          | \$161.00         | \$201.25                    |
| Variable Costs   | <b>*•</b> ••        |              |                  |                             |
| Seed:<br>Oat Seed  | 85                  | lb           | \$0.26           | <b>\$22.10</b><br>\$22.10   |
|  | 05                  | U            | φ0.20            |                             |
| <b>Fertilizer:</b><br>Base your rate on your soil test res<br>A typical recommendation might in                    |                     |              |                  | \$37.75                     |
| Nitrogen   | 55                  | lb           | \$0.59           | \$32.45                     |
| Phosphorous  | 0                   | lb           | \$0.71           | \$0.00                      |
| Sulfur   | 10                  | lb           | \$0.53           | \$5.30                      |
| Pesticides:  |                     |              |                  | \$12.75                     |
| Rates & chemicals will depend on a<br>Consult a certified pesticide applica<br>The following cost estimates are ty | ator or the PNW Pes |              | gement Guides.   |                             |
| Roundup  | 24                  | ΟZ           | \$0.18           | \$4.32                      |
| Surfactant   | 6.4                 | oz           | \$0.23           | \$1.47                      |
| 2-4,D  | 24                  | ΟZ           | \$0.29           | \$6.96                      |
| Machinery:   |                     |              |                  | \$49.90                     |
| Fuel   | 14.08               | gal          | \$1.45           | \$20.41                     |
| Lubricants<br>Machinery Repairs  | 1                   | acre<br>acre | \$3.21<br>\$7.97 | \$3.21<br>\$7.97            |
| Machinery Labor  | 0.99                | hour         | \$18.50          | \$18.31                     |
| Custom & Consultants:  |                     |              |                  | \$2.50                      |
| Rental Sprayer   | 0                   | acre         | \$2.00           | \$0.00                      |
| Rental Ripper Shooter  | 1                   | acre         | \$2.50           | \$2.50                      |
| Other:   |                     |              |                  | \$0.00                      |
| Crop insurance   | 1                   | acre         | \$0.00           | \$0.00                      |
| Storage Facility & Equip. Repairs<br>Other Labor   |                     |              |                  | \$0.00                      |
| Operating Interest <sup>1</sup>  |                     |              |                  | \$3.13                      |
| <b>Total Variable Costs</b><br>Variable Costs per Unit   |                     |              |                  | <b>\$128.13</b><br>\$102.50 |
| Net Returns Above Variable Cos   | ts                  |              |                  | \$73.12                     |

# Table 11. Production Costs for Oats, District 1

| Item                               | Quantity<br>Per Acre | Unit | Price or<br>Cost/Unit | Value or<br>Cost/Acre |
|------------------------------------|----------------------|------|-----------------------|-----------------------|
| Ownership Costs:                   |                      |      |                       |                       |
| Machinery depreciation             |                      | acre | \$15.22               | \$15.22               |
| Machinery interest on investment   |                      | acre | \$11.46               | \$11.46               |
| Machinery taxes, insurance, housir | ng, licenses         | acre | \$4.95                | \$4.95                |
| Land Cost*                         |                      | acre | \$50.00               | \$50.00               |
| *Based on Share Rent Percentage    | :                    |      |                       |                       |
| Landlord                           | 33.00%               |      |                       |                       |
| Tenant                             | 67.00%               |      |                       |                       |
|                                    |                      |      |                       |                       |
| Overhead <sup>2</sup>              |                      |      |                       | \$6.00                |
| Management fee <sup>3</sup>        |                      |      |                       | \$10.00               |
| Total Fixed Costs                  |                      |      |                       | \$97.63               |
| Fixed Costs per Unit               |                      |      |                       | \$78.11               |
|                                    |                      |      |                       | ••••••                |
| Total Costs per Acre               |                      |      |                       | \$225.76              |
| Total Cost per Unit                |                      |      |                       | \$180.61              |
|                                    |                      |      |                       |                       |
| Returns to Risk                    |                      |      |                       | -\$24.51              |
|                                    |                      |      |                       |                       |

Notes:

<sup>1</sup>Calculated as 5.75% interest on operating capital for 6 months.

<sup>2</sup>Covers legal, accounting, and utility fees. Calculated as 2.5% of operating expenses.

| Breakeven Analysis:                      | -               | Dees            | +               |
|--|-----------------|-----------------|-----------------|
|  | 10%             | Base            | 10%             |
|  |                 | Yield           |                 |
| Price                                    | 1.1             | 1.25            | 1.4             |
| Operating Cost Breakeven                 | \$113.89        | \$102.50        | \$93.18         |
| Ownership Cost Breakeven                 | \$86.79         | \$78.11         | \$71.01         |
| Total Cost Breakeven                     | \$200.68        | \$180.61        | \$164.19        |
|  | -               |                 | +               |
|  | 10%             | Base            | 10%             |
|  |                 | Price           |                 |
|  |                 |                 |                 |
| Yield                                    | \$144.90        | \$161.00        | \$177.10        |
| <u>Yield</u><br>Operating Cost Breakeven | \$144.90<br>0.9 | \$161.00<br>0.8 | \$177.10<br>0.7 |
|  | · · · ·         | · · · ·         |                 |
| Operating Cost Breakeven                 | 0.9             | 0.8             | 0.7             |

Table 12. Schedule of Operations for Oats, District 1

| Month  | Operation        | Tooling                          | Materials/Service  |
|--------|------------------|----------------------------------|--|
| March  | Spray Weede      | 200HD WT 100' Sprover            | 24 oz Roundup, 6.4 oz<br>Surfactant, 1.7 lb Ammonium Sulfate |
| March  | Spray Weeds      | 200HP-WT, 100' Sprayer           | Surfactant, 1.7 ib Animonium Surfate                         |
| April  | Cultivate/Harrow | 350HP- WT, 36' Cultivator with I | Harrow   |
|        |                  |                                  | Rental Ripper Shooter, 80 lb N, 15 lb P,                     |
| April  | Ripper Shooter   | 350HP-WT, 36' Ripper Shooter     | 10 lb S  |
| April  | Cultivate/Harrow | 350HP- WT, 36' Cultivator with I | Harrow   |
| May    | Drill            | 350HP-WT, 36' JD-455 Drill       | 85 lb Seed   |
| May    | Crop Insurance   |                                  |  |
| Мау    | Spray Weeds      | 200HP-WT, 100' Sprayer           | 0.75 qt 2-4,D Amine  |
| August | Harvest          | 30' Combine                      |  |

# Table 13. Production Costs for Spring Peas, District 1

| Item   | Quantity<br>Per Acre | Unit             | Price or<br>Cost/Unit | Value or<br>Cost/Acre   |
|--|----------------------|------------------|-----------------------|-------------------------|
|  |                      | Offic            | 00370111              | 003(//(010              |
| Gross Returns<br>Peas  | 1700                 | lb               | \$0.110               | \$187.00                |
| r eas  | 1700                 | di               | φ0.110                | φ107.00                 |
| Variable Costs   |                      |                  |                       |                         |
| Seed:  |                      |                  |                       | \$76.00                 |
| Pea Seed   | 200                  | lb               | \$0.38                | \$76.00                 |
| Fertilizer:  |                      |                  |                       | \$0.00                  |
|  |                      |                  |                       | \$0.00                  |
|  |                      |                  |                       | \$0.00                  |
| Pesticides:  |                      |                  |                       | \$46.72                 |
| Rates & chemicals will depend on th  |                      |                  |                       |                         |
| Consult a certified pesticide applicate<br>The following cost estimates are type |                      | Pest Control Mar | nagement Guides.      |                         |
| Pursuit  | 3                    | ΟZ               | \$3.53                | \$10.59                 |
| Prowl  | 24                   | oz               | \$0.46                | \$11.04                 |
| Ammonium Sulfate   | 50                   | oz               | \$0.02                | \$1.00                  |
| Surfactant   | 1.5                  | oz               | \$0.23                | \$0.35                  |
| Imidan 70<br>Dimethoate  | 1<br>0.3             | lb               | \$15.41<br>\$8.40     | \$15.41<br>\$2.77       |
| Far-GO   | 1                    | pt<br>qt         | \$5.56                | \$5.56                  |
| Machinery:   |                      |                  |                       | \$51.46                 |
| Fuel   | 14.13                | gal              | \$1.45                | \$20.49                 |
| Lubricants   | 1                    | acre             | \$3.23                | \$3.23                  |
| Machinery Repairs  | 1                    | acre             | \$9.35                | \$9.35                  |
| Machinery Labor  | 0.99                 | hour             | \$18.50               | \$18.38                 |
|  |                      |                  |                       | \$0.00                  |
| Custom & Consultants:  | 0                    | 0.010            | \$2.00                | <b>\$8.95</b><br>\$0.00 |
| Rental Sprayer<br>Custom Aerial  | 1                    | acre<br>acre     | \$8.95                | \$8.95                  |
|  |                      |                  | ţuluu                 | \$0.00                  |
| Other:   |                      |                  |                       | \$0.00                  |
| Crop insurance   | 1                    | acre             | \$0.00                | \$0.00                  |
| Storage Facility & Equip. Repairs  |                      |                  |                       | \$0.00                  |
| Other Labor  |                      |                  |                       |                         |
| Operating Interest <sup>1</sup>  |                      |                  |                       | \$4.58                  |
| Total Variable Costs   |                      |                  |                       | \$187.70                |
| Variable Costs per Unit  |                      |                  |                       | \$0.11                  |
| Net Returns Above Variable Costs   | 5                    |                  |                       | -\$0.70                 |

## Table 13. Production Costs for Spring Peas, District 1

| Item                               | Quantity<br>Per Acre | Unit | Price or<br>Cost/Unit | Value or<br>Cost/Acre |
|------------------------------------|----------------------|------|-----------------------|-----------------------|
| Ownership Costs:                   |                      |      |                       |                       |
| Depreciation                       |                      | acre | 17.04                 | \$17.04               |
| Interest                           |                      | acre | 12.64                 | \$12.64               |
| Taxes, insurance, housing, license | es                   | acre | 5.06                  | \$5.06                |
| Land Cost*                         |                      | acre | \$35.00               | \$35.00               |
| *Based on Share Rent Percentage    |                      |      |                       |                       |
| Landlord                           | 25.00%               |      |                       |                       |
| Tenant                             | 75.00%               |      |                       |                       |
| Overhead <sup>2</sup>              |                      |      |                       | \$9.00                |
| Management fee <sup>3</sup>        |                      |      |                       | \$9.00                |
| J.                                 |                      |      |                       |                       |
| Total Fixed Costs                  |                      |      |                       | \$87.74               |
| Fixed Costs per Unit               |                      |      |                       | \$0.05                |
| Total Costs per Acre               |                      |      |                       | \$275.45              |
| Total Cost per Unit                |                      |      |                       | \$0.16                |
|                                    |                      |      |                       | φ0.10                 |
| Returns to Risk                    |                      |      |                       | -\$88.45              |
|                                    |                      |      |                       |                       |

Notes:

<sup>1</sup>Calculated as 5.75% interest on operating capital for 6 months.

<sup>2</sup>Covers legal, accounting, and utility fees. Calculated as 2.5% of operating expenses.

| Breakeven Analysis:                                  | -               |                 | +               |
|--|-----------------|-----------------|-----------------|
|  | 10%             | Base            | 10%             |
|  |                 | Yield           |                 |
| Price  | 1530            | 1700            | 1870            |
| Operating Cost Breakeven                             | \$0.12          | \$0.11          | \$0.10          |
| Ownership Cost Breakeven                             | \$0.06          | \$0.05          | \$0.05          |
| Total Cost Breakeven                                 | \$0.18          | \$0.16          | \$0.15          |
|  | -               |                 | +               |
|  | 10%             | Base            | 10%             |
|  |                 | Price           |                 |
| Yield  | \$0.10          | \$0.11          | \$0.12          |
|  |                 |                 |                 |
| Operating Cost Breakeven                             | 1896.0          | 1706.4          | 1551.3          |
| Operating Cost Breakeven<br>Ownership Cost Breakeven | 1896.0<br>886.3 | 1706.4<br>797.7 | 1551.3<br>725.2 |
|  |                 |                 |                 |

| Month   | Operation              | Tooling                               | Materials/Service                  |
|---------|------------------------|---------------------------------------|------------------------------------|
| WORth   | Operation              | Tooling                               |                                    |
| October | Harrow                 | 350HP-WT, 40' Heavy Harrow            |                                    |
| April   | Harrow                 | 200HP-WT, 60' Flex Harrow             |                                    |
| April   | Cultivate/Harrow       | 350HP- WT, 36' Cultivator with Harrow |                                    |
|         |                        | 350HP-WT, 36' Cultivator with         |                                    |
| April   | Cultivate/Spray/Harrow | Harrow, 90' Sprayer                   | 1 qt FarGO                         |
|         | · · ·                  |                                       | 3 oz Pursuit, 24 oz Prowl,         |
| April   | Spray                  | 200HP-WT, 100' Sprayer                | 50 oz Ammonium Sulfate, 1.5 oz M90 |
|         |                        | · ·                                   |                                    |
| May     | Drill                  | 350HP-WT, 36' JD-455 Drill            | 200 lb Seed                        |
| May     | Crop Insurance         |                                       |                                    |
|         | <b>I</b>               |                                       | Custom Aerial, 1 lb Imidan 70,     |
| June    | Aerial Spray           | Custom                                | 0.33 pt Dimethoate                 |
| August  | Harvest                | 30' Combine                           |                                    |

# Table 14. Schedule of Operations for Spring Peas, District 1

# Table 15. Production Costs for Austrian Winter Peas, District 1

| Item  | Quantity<br>Per Acre | Unit         | Price or<br>Cost/Unit | Value or<br>Cost/Acre     |
|---|----------------------|--------------|-----------------------|---------------------------|
| Gross Returns   |                      |              |                       |                           |
| Austrian Winter Peas  | 2000                 | lb           | \$0.26                | \$520.00                  |
| Variable Costs  |                      |              |                       |                           |
| Seed:   |                      |              |                       | \$38.00                   |
| Austrian Winter Pea Seed  | 100                  | lb           | \$0.38                | \$38.00                   |
| Fertilizer:   |                      |              |                       | \$0.00                    |
|   |                      |              |                       | \$0.00<br>\$0.00          |
| Pesticides:   |                      |              |                       | \$57.52                   |
| Rates & chemicals will depend on the<br>Consult a certified pesticide applicate |                      | •            | agement Guides.       |                           |
| The following cost estimates are typi   |                      |              | 5                     |                           |
| Decembra  | 04.00                |              | ¢0.57                 | ¢40.00                    |
| Basagran<br>Crop Oil Concentrate  | 24.00<br>6.40        | OZ<br>OZ     | \$0.57<br>\$1.88      | \$13.68<br>\$12.03        |
| Buffer Spectrum pH  | 1.00                 | 02<br>OZ     | \$0.23                | \$0.23                    |
| Assure II   | 14.00                | 0Z           | \$0.86                | \$12.04                   |
| Roundup   | 12.00                | OZ           | \$0.18                | \$2.16                    |
| Montana 2F  | 2.80                 | oz           | \$0.70                | \$1.96                    |
| Imidan 70   | 1                    | lb           | \$15.41               | \$15.41                   |
| Machinery:  |                      |              |                       | \$56.13                   |
| Fuel  | 15.80                | gal          | \$1.45                | \$22.91                   |
| Lubricants  | 1                    | acre         | \$3.58                | \$3.58                    |
| Machinery Repairs   | 1                    | acre         | \$9.84                | \$9.84                    |
| Machinery Labor   | 1.07                 | hour         | \$18.50               | \$19.80                   |
|   |                      |              |                       | \$0.00                    |
| Custom & Consultants:<br>Custom Aerial  | 2                    | ooro         | \$8.95                | <b>\$25.40</b><br>\$17.90 |
| Custom Spray  | 1                    | acre<br>acre | \$7.50                | \$7.50<br>\$7.50          |
| Other:  | -                    |              |                       | \$0.00                    |
| Crop insurance  | 1                    | acre         | \$0.00                | \$0.00                    |
| Storage Facility & Equip. Repairs<br>Other Labor                                |                      |              |                       | \$0.00                    |
| Operating Interest <sup>1</sup>   |                      |              |                       | \$6.64                    |
| <b>Total Variable Costs</b><br>Variable Costs per Unit                          |                      |              |                       | <b>\$183.69</b><br>\$0.09 |
| Net Returns Above Variable Costs  |                      |              |                       | \$336.31                  |

| Ownership Costs:                   |        |      |          |                 |
|------------------------------------|--------|------|----------|-----------------|
| Depreciation                       |        | acre | 18.00    | \$18.00         |
| Interest                           |        | acre | 13.60    | \$13.60         |
| Taxes, insurance, housing, license | es     | acre | 5.19     | \$5.19          |
| Capital recovery                   |        | acre | \$46.36  | \$46.36         |
| Land Cost*                         |        | acre | \$116.00 | \$116.00        |
| *Based on Share Rent Percentage    | e:     |      |          |                 |
| Landlord                           | 25.00% |      |          |                 |
| Tenant                             | 75.00% |      |          |                 |
|                                    |        |      |          |                 |
| Overhead <sup>2</sup>              |        |      |          | \$9.00          |
| Management fee <sup>3</sup>        |        |      |          | \$26.00         |
|                                    |        |      |          |                 |
| Total Fixed Costs                  |        |      |          | \$234.15        |
| Fixed Costs per Unit               |        |      |          | \$0.12          |
|                                    |        |      |          | <b>*</b> 447.04 |
| Total Costs per Acre               |        |      |          | \$417.84        |
| Total Cost per Unit                |        |      |          | \$0.21          |
|                                    |        |      |          | <b>A</b> 422 42 |
| Returns to Risk                    |        |      |          | \$102.16        |
|                                    |        |      |          |                 |

## Notes:

<sup>1</sup>Calculated as 5.75% interest on operating capital for 9 months.

<sup>2</sup>Covers legal, accounting, and utility fees. Calculated as 2.5% of operating expenses.

| Breakeven Analysis:      | -      |        | +      |
|--------------------------|--------|--------|--------|
|                          | 10%    | Base   | 10%    |
|                          |        | Yield  |        |
| Price                    | 1800   | 2000   | 2200   |
| Operating Cost Breakeven | \$0.10 | \$0.09 | \$0.08 |
| Ownership Cost Breakeven | \$0.13 | \$0.12 | \$0.11 |
| Total Cost Breakeven     | \$0.23 | \$0.21 | \$0.19 |
|                          | -      |        | +      |
|                          | 10%    | Base   | 10%    |
|                          |        | Price  |        |
| <u>Yield</u>             | \$0.23 | \$0.26 | \$0.29 |
| Operating Cost Breakeven | 785.0  | 706.5  | 642.3  |
| Ownership Cost Breakeven | 1000.7 | 900.6  | 818.7  |
| Total Cost Breakeven     | 1785.7 | 1607.1 | 1461.0 |
|                          |        |        |        |

| Table 16. Schedule of O | perations for Austrian | Winter Peas. District 1 |
|-------------------------|------------------------|-------------------------|
|                         |                        |                         |

| Month | Operation        | Tooling  | Materials/Service                 |
|-------|------------------|--|-----------------------------------|
| Sept  | Chisel           | 350HP-WT, 23' Chisel                                 |                                   |
| Sept  | Cultivate/Harrow | 350HP- WT, 36' Cultivator with<br>Harrow             |                                   |
| Sept  | Cultivate/Harrow | 350HP- WT, 36' Cultivator with<br>Harrow and sprayer |                                   |
| Sept  | Spray Roundup    | 200HP-WT, 100' Sprayer                               | 12 oz Roundup                     |
| Sept  | Drill            | 350HP-WT, 36' JD-455 Drill                           | 100 lb Seed                       |
| June  | Spray Weeds      | Custom ground spray                                  | 24 oz Basagran<br>14 oz Assure II |
| May   | Crop Insurance   |  |                                   |
| June  | Aerial Spray     | Pea leaf weevil spray                                | Custom Aerial, 1 lb Imidan 70     |
| July  | Aerial Spray     | Aphid or pea weevil spray                            | Custom Aerial, 2.8 oz Montana 2F  |

# Table 17. Production Costs for Spring Lentils, District 1

| ltem  | Quantity<br>Per Acre | Unit     | Price or<br>Cost/Unit | Value or<br>Cost/Acre |
|---|----------------------|----------|-----------------------|-----------------------|
| Gross Returns   | 1100                 |          | <b>*</b> 0.400        | ¢ 4 4 0 0 0           |
| Lentils   | 1100                 | lb       | \$0.400               | \$440.00              |
| Variable Costs  |                      |          |                       |                       |
| Seed:   |                      |          |                       | \$18.45               |
| Lentil Seed   | 45                   | lb       | \$0.41                | \$18.45               |
| Fertilizer:   |                      |          |                       | \$0.00                |
|   |                      |          |                       | \$0.00                |
| Pesticides:   | the needed in view   |          |                       | \$36.09               |
| Rates & chemicals will depend on<br>Consult a certified pesticide applica |                      |          | nagement Guides       |                       |
| The following cost estimates are ty                                       |                      |          | lagement Gulace.      |                       |
| Pursuit   | 3                    | oz       | \$3.53                | \$10.59               |
| Prowl   | 24                   | OZ       | \$0.46                | \$11.04               |
| Ammonium Sulfate  | 50                   | oz       | \$0.0031              | \$0.16                |
| Surfactant<br>Dimethoate  | 1.5<br>1             | oz<br>pt | \$0.23<br>\$8.40      | \$0.35<br>\$8.40      |
| Far-GO  | 1                    | qt       | \$5.56                | \$5.56                |
| Machinery:  |                      |          |                       | \$51.46               |
| Fuel  | 14.13                | gal      | \$1.45                | \$20.49               |
| Lubricants  | 1                    | acre     | \$3.23                | \$3.23                |
| Machinery Repairs   | 1                    | acre     | \$9.35                | \$9.35                |
| Machinery Labor   | 0.99                 | hour     | \$18.50               | \$18.38               |
|   |                      |          |                       | \$0.00                |
| Custom & Consultants:   |                      |          |                       | \$10.95               |
| Rental Sprayer  | 1                    | acre     | \$2.00                | \$2.00                |
| Custom Aerial Spray   | 1                    | acre     | \$8.95                | \$8.95<br>\$0.00      |
|   |                      |          |                       |                       |
| Other:  | 4                    |          | 00.03                 | \$0.00                |
| Crop insurance<br>Storage Facility & Equip. Repairs                       | 1                    | acre     | \$0.00                | \$0.00<br>\$0.00      |
| Other Labor   |                      |          |                       | ψ0.00                 |
| Operating Interest <sup>1</sup>   |                      |          |                       | \$2.92                |
| Total Variable Costs  |                      |          |                       | \$119.87              |
| Variable Costs per Unit   |                      |          |                       | \$0.11                |
| Net Returns Above Variable Cos  | \$320.13             |          |                       |                       |

## Table 17. Production Costs for Spring Lentils, District 1

| Item  | Quantity<br>Per Acre | Unit         | Price or<br>Cost/Unit  | Value or<br>Cost/Acre     |
|---|----------------------|--------------|------------------------|---------------------------|
| Ownership Costs:                                      |                      |              |                        |                           |
| Depreciation<br>Interest                              |                      | acre<br>acre | 17.04<br>12.64         | \$17.04<br>\$12.64        |
| Taxes, insurance, housing, licens<br>Capital recovery | es                   | acre<br>acre | <b>5.06</b><br>\$51.75 | \$5.06<br>\$51.75         |
| Land Cost*<br>*Based on Share Rent Percentage         |                      | acre         | \$101.00               | \$101.00                  |
| Landlord<br>Tenant                                    | 25.00%<br>75.00%     |              |                        |                           |
| Overhead <sup>2</sup><br>Management fee <sup>3</sup>  |                      |              |                        | \$6.00<br>\$22.00         |
| Total Fixed Costs<br>Fixed Costs per Unit             |                      |              |                        | <b>\$215.49</b><br>\$0.20 |
| <b>Total Costs per Acre</b><br>Total Cost per Unit    |                      |              |                        | <b>\$335.37</b><br>\$0.30 |
| Returns to Risk                                       |                      |              |                        | \$104.63                  |

Notes:

<sup>1</sup>Calculated as 5.75% interest on operating capital for 6 months.

<sup>2</sup>Covers legal, accounting, and utility fees. Calculated as 2.5% of operating expenses.

| <u>Breakeven Analysis:</u> | -      |        | +      |
|----------------------------|--------|--------|--------|
|                            | 10%    | Base   | 10%    |
|                            |        | Yield  |        |
| Price                      | 990    | 1100   | 1210   |
| Operating Cost Breakeven   | \$0.12 | \$0.11 | \$0.10 |
| Ownership Cost Breakeven   | \$0.22 | \$0.20 | \$0.18 |
| Total Cost Breakeven       | \$0.34 | \$0.30 | \$0.28 |
|                            | -      |        | +      |
|                            | 10%    | Base   | 10%    |
|                            |        | Price  |        |
| Yield                      | \$0.36 | \$0.40 | \$0.44 |
| Operating Cost Breakeven   | 333.0  | 299.7  | 272.4  |
| Ownership Cost Breakeven   | 598.6  | 538.7  | 489.8  |
| Total Cost Breakeven       | 931.6  | 838.4  | 762.2  |

# Table 18. Schedule of Operations for Spring Lentils, District 1

| Month   | Operation              | Tooling                                | Materials/Service  |
|---------|------------------------|--|--|
| October | Harrow                 | 350HP-WT, 40' Heavy Harrow             |  |
| April   | Harrow                 | 350HP-WT, 60' Flex Harrow              |  |
| April   | Cultivate/Harrow       | 350HP-WT, 36' Culivator with<br>Harrow |  |
| April   | Cultivate/Spray/Harrow | 350HP-WT, Cultivator with<br>Harrow    |  |
| April   | Spray                  | 200HP-WT, 100' Sprayer                 | 3 oz Pursuit, 24 oz Prowl,<br>50 oz Ammonium Sulfate, 1.5 oz M90 |
| May     | Drill                  | 350HP-WT, 36' JD-455 Drill             | 45 lb Seed   |
| Мау     | Crop Insurance         |  |  |
| June    | Aerial Spray           | Custom                                 | Custom Aerial, 1 pt Dimethoate                                   |
| August  | Harvest                | 30' Combine                            |  |

## Table 19. Production Costs for Garbanzos, District 1

| Item   | Quantity<br>Per Acre | Unit             | Price or<br>Cost/Unit | Value or<br>Cost/Acre   |
|--|----------------------|------------------|-----------------------|-------------------------|
| Gross Returns  |                      |                  |                       |                         |
| Garbanzos  | 1200                 | lb               | \$0.33                | \$396.00                |
| Variable Costs   |                      |                  |                       |                         |
| Seed:  |                      |                  |                       | \$78.00                 |
| Garbanzo Seed  | 130                  | lb               | \$0.60                | \$78.00                 |
| Fertilizer:  |                      |                  |                       | \$0.00                  |
|  |                      |                  |                       | \$0.00                  |
| Pesticides:  |                      |                  |                       | \$27.69                 |
| Rates & chemicals will depend on th  |                      |                  |                       |                         |
| Consult a certified pesticide applicat<br>The following cost estimates are typ |                      | st Control Manag | gement Guides.        |                         |
| Pursuit  | 3                    | oz               | \$3.53                | \$10.59                 |
| Prowl  | 24                   | 02<br>OZ         | \$0.46                | \$11.04                 |
| Ammonium Sulfate   | 50                   | OZ               | \$0.0031              | \$0.16                  |
| Surfactant   | 1.5                  | oz               | \$0.23                | \$0.35                  |
| Far-GO   | 1                    | qt               | \$5.56                | \$5.56                  |
| Fungicide:   |                      |                  |                       | \$8.48                  |
| Quadris  | 8                    | OZ               | \$1.06                | \$8.48                  |
|  |                      |                  |                       | \$0.00                  |
| Machinery:   |                      |                  |                       | \$51.46                 |
| Fuel   | 14.13                | gal              | \$1.45                | \$20.49                 |
| Lubricants   | 1                    | acre             | \$3.23                | \$3.23                  |
| Machinery Repairs  | 1                    | acre             | \$9.35                | \$9.35                  |
| Machinery Labor  | 0.99                 | hour             | \$18.50               | \$18.38<br>\$0.00       |
|  |                      |                  |                       |                         |
| Custom & Consultants:  | 0                    | 0.010            | \$2.00                | \$8.95<br>\$0.00        |
| Rental Sprayer<br>Custom Aerial Spray  | 0<br>1               | acre             | \$2.00                | \$0.00<br>\$8.95        |
| Custom Aenai Spray   |                      | acre             | ф0.9 <b>0</b>         | \$0.00                  |
| Other:   |                      |                  |                       | \$0.00                  |
| Crop insurance   | 1                    | acre             | \$0.00                | <b>\$0.00</b><br>\$0.00 |
| Storage Facility & Equip. Repairs  |                      | uore             | ψ0.00                 | \$0.00                  |
| Other Labor  |                      |                  |                       | ţ                       |
| Operating Interest <sup>1</sup>  |                      |                  |                       | \$4.36                  |
| Total Variable Costs   |                      |                  |                       | \$178.94                |
| Variable Costs per Unit  |                      |                  |                       | \$0.15                  |
| Net Returns Above Variable Costs   |                      |                  |                       | \$217.06                |

| Item                                | Quantity<br>Per Acre | Unit | Price or<br>Cost/Unit | Value or<br>Cost/Acre |
|-------------------------------------|----------------------|------|-----------------------|-----------------------|
|                                     |                      |      |                       |                       |
| Ownership Costs:                    |                      |      |                       |                       |
| Depreciation                        |                      | acre | 17.04                 | \$17.04               |
| Interest                            |                      | acre | 12.64                 | \$12.64               |
| Taxes, insurance, housing, licenses |                      | acre | 5.06                  | \$5.06                |
| Land Cost*                          |                      | acre | \$90.00               | \$90.00               |
| *Based on Share Rent Percentage:    |                      |      |                       |                       |
| Landlord                            | 25.00%               |      |                       |                       |
| Tenant                              | 75.00%               |      |                       |                       |
|                                     |                      |      |                       |                       |
| Cash rent                           |                      |      |                       | \$0.00                |
| Overhead <sup>2</sup>               |                      |      |                       | \$9.00                |
| Management fee <sup>3</sup>         |                      |      |                       | \$19.80               |
| Total Fixed Costs                   |                      |      |                       | \$153.54              |
| Fixed Costs per Unit                |                      |      |                       | \$0.13                |
|                                     |                      |      |                       | φ0.13                 |
| Total Costs per Acre                |                      |      |                       | \$332.49              |
| Total Cost per Unit                 |                      |      |                       | \$0.28                |
|                                     |                      |      |                       | ψ0.20                 |
| Returns to Risk                     |                      |      |                       | \$63.51               |
|                                     |                      |      |                       | \$03.31               |

#### Table 19. Production Costs for Garbanzos, District 1

Notes:

<sup>1</sup>Calculated as 5.75% interest on operating capital for 6 months.

<sup>2</sup>Covers legal, accounting, and utility fees. Calculated as 2.5% of operating expenses.

| Breakeven Analysis:      | -      |        | +      |
|--------------------------|--------|--------|--------|
|                          | 10%    | Base   | 10%    |
|                          |        | Yield  |        |
| Price                    | 1080   | 1200   | 1320   |
| Operating Cost Breakeven | \$0.17 | \$0.15 | \$0.14 |
| Ownership Cost Breakeven | \$0.14 | \$0.13 | \$0.12 |
| Total Cost Breakeven     | \$0.31 | \$0.28 | \$0.25 |
|                          |        |        |        |
|                          | -      |        | +      |
|                          | 10%    | Base   | 10%    |
|                          |        | Price  |        |
| Yield                    | \$0.30 | \$0.33 | \$0.36 |
| Operating Cost Breakeven | 602.5  | 542.3  | 493.0  |
| Ownership Cost Breakeven | 517.0  | 465.3  | 423.0  |
| Total Cost Breakeven     | 1119.5 | 1007.5 | 915.9  |
|                          |        |        |        |

# Table 20. Schedule of Operations for Garbanzos, District 1

| Month   | Operation        | Tooling                                 | Materials/Service  |
|---------|------------------|---|--|
| October | Harrow           | 350HP-WT, 40' Heavy Harrow              |  |
| April   | Harrow           | 350HP-WT, 60' Flex Harrow               |  |
| April   | Cultivate/Harrow | 350HP-WT, 36' Culivator with<br>Harrow  |  |
| April   | Cultivate/Harrow | 350HP-WT, 36' Cultivator with<br>Harrow |  |
| April   | Spray            | 200HP-WT, 100' Sprayer                  | Rental Sprayer, 3 oz Pursuit, 24 oz Prowl,<br>50 oz Ammonium Sulfate, 1.5 oz M90 |
| May     | Drill            | 350HP-WT, 36' JD-455 Drill              | 130 lb Seed  |
| May     | Crop Insurance   |   |  |
| June    | Aerial Spray     | Custom                                  | Custom Aerial, 8 oz Quadris Fungicide  |
| August  | Harvest          | 30' Combine                             |  |

|  | Quantity          |              | Price or                                     | Value or                   |
|--|-------------------|--------------|--|----------------------------|
| Item   | Per Acre          | Unit         | Cost/Unit                                    | Cost/Acre                  |
| <b>Gross Returns</b><br>Canola   | 1500              | lb           | \$0.15                                       | \$225.00                   |
| Variable Costs   | 1300              | U            | φ <b>0.15</b>                                | φ225.00                    |
| Seed:  |                   |              |  | \$44.00                    |
| Canola Seed, Roundup Ready   | 4                 | lb           | \$11.00                                      | <b>\$44.00</b><br>\$44.00  |
| <b>Fertilizer:</b><br>Base your rate on your soil test res<br>A typical recommendation might in  |                   |              |  | \$77.60                    |
| Nitrogen   | 100               | lb           | \$0.59                                       | \$59.00                    |
| Phosphorous<br>Sulfur  | 15<br>15          | lb<br>Ib     | \$0.71<br>\$0.53                             | \$10.6<br>\$7.9            |
| <b>Pesticides:</b><br>Rates & chemicals will depend on<br>Consult a certified pesticide applica<br>The following cost estimates are ty | ator or the PNW F | •            | nagement Guides.                             | \$15.86                    |
| Roundup  | 12                | oz           | \$0.18                                       | \$2.16                     |
| Ammonium Sulfate   | 50                | oz           | \$0.0031                                     | \$0.1                      |
| Surfactant<br>Capture  | 1.5<br>5          | OZ<br>OZ     | \$0.23<br>\$2.64                             | \$0.3<br>\$13.20           |
| Machinery:   |                   |              |  | \$54.60                    |
| Fuel   | 15.50             | gal          | \$1.45                                       | \$22.4                     |
| Lubricants   | 1                 | acre         | \$3.53                                       | \$3.5                      |
| Machinery Repairs<br>Machinery Labor   | 1<br><b>1.04</b>  | acre<br>hour | \$9.39<br>\$18.50                            | \$9.3<br>\$19.2            |
| Custom & Consultants:  |                   | nour         | <b>•</b> • • • • • • • • • • • • • • • • • • | \$11.45                    |
| Rental Sprayer   | 0                 | acre         | \$2.00                                       | \$0.00                     |
| Custom Aerial Spray  | 1                 | acre         | \$8.95                                       | \$8.9                      |
| Rental Ripper Shooter  | 1                 | acre         | \$2.50                                       | \$2.50<br>\$0.00           |
| Other:   |                   |              |  | \$0.00                     |
| Crop insurance<br>Storage Facility & Equip. Repairs<br>Other Labor   | 1                 | acre         | \$0.00                                       | \$0.00<br>\$0.00<br>\$0.00 |
| Operating Interest <sup>1</sup>  |                   |              |  | \$5.0                      |
| Total Variable Costs<br>Variable Costs per Unit  |                   |              |  | <b>\$208.6</b> (<br>\$0.14 |
| Net Returns Above Variable Cos   | ts                |              |  | \$16.4                     |

# Table 21. Production Costs for Roundup Ready Spring Canola, District 1

|  | Quantity |      | Price or  | Value or  |
|--|----------|------|-----------|-----------|
| Item   | Per Acre | Unit | Cost/Unit | Cost/Acre |
| <u> Ownership Costs:</u>                         |          |      |           |           |
| Depreciation                                     |          | acre | 17.21     | \$17.21   |
| nterest  |          | acre | 12.73     | \$12.73   |
| Faxes, insurance, housing, licens <mark>e</mark> | S        | acre | 5.09      | \$5.09    |
| _and Cost*                                       |          | acre | \$43.00   | \$43.00   |
| Based on Share Rent Percentage                   |          |      |           |           |
| Landlord   | 33.00%   |      |           |           |
| Tenant   | 67.00%   |      |           |           |
| Overhead <sup>2</sup>                            |          |      |           | ¢40.00    |
|  |          |      |           | \$10.00   |
| Management fee <sup>3</sup>                      |          |      |           | \$11.25   |
| Fotal Fixed Costs                                |          |      |           | \$99.28   |
| Fixed Costs per Unit                             |          |      |           | \$0.07    |
|  |          |      |           |           |
| Fotal Costs per Acre                             |          |      |           | \$307.88  |
| Fotal Cost per Unit                              |          |      |           | \$0.21    |
|  |          |      |           |           |
| Returns to Risk                                  |          |      |           | -\$82.88  |

# Table 21. Production Costs for Roundup Ready Spring Canola, District 1

Notes:

<sup>1</sup>Calculated as 5.75% interest on operating capital for 6 months.

<sup>2</sup>Covers legal, accounting, and utility fees. Calculated as 2.5% of operating expenses.

<sup>3</sup>The management fee is calculated as a 5% of gross revenue.

| Breakeven Analysis:      | -      |        | +      |
|--------------------------|--------|--------|--------|
|                          | 10%    | Base   | 10%    |
|                          |        | Yield  |        |
| Price                    | 1350   | 1500   | 1650   |
| Operating Cost Breakeven | \$0.15 | \$0.14 | \$0.13 |
| Ownership Cost Breakeven | \$0.07 | \$0.07 | \$0.06 |
| Total Cost Breakeven     | \$0.23 | \$0.21 | \$0.19 |
|                          |        |        |        |
|                          | 10%    | Base   | 10%    |
|                          |        | Price  |        |
| <u>Yield</u>             | \$0.14 | \$0.15 | \$0.17 |
| Operating Cost Breakeven | 1545.2 | 1390.6 | 1264.2 |
| Ownership Cost Breakeven | 735.4  | 661.9  | 601.7  |
| Total Cost Breakeven     | 2280.6 | 2052.5 | 1865.9 |
|                          |        |        |        |

| Month   | Operation        | Tooling                                 | Materials/Service   |
|---------|------------------|---|---|
| WOITH   | Operation        | rooming                                 | Wateriais/Service   |
| October | Harrow           | 350HP-WT, 40' Heavy Harrow              |   |
| April   | Harrow           | 350HP-WT, 60' Flex Harrow               |   |
| April   | Cultivate/Harrow | 350HP-WT, 36' Culivator with<br>Harrow  |   |
|         |                  |   | Rental Ripper Shooter, 100 lb N, 15 lb P,                                     |
| April   | Ripper Shooter   | 350HP-WT, 36' Ripper Shooter            | 15 lb S   |
| April   | Cultivate/Harrow | 350HP-WT, 36' Cultivator with<br>Harrow |   |
| April   | Spray            | 200HP-WT, 100' Sprayer                  | Rental Sprayer, 12 oz Roundup Orig Max, 50 oz<br>Ammonium Sulfate, 1.5 oz M90 |
| May     | Drill            | 350HP-WT, 36' JD-455 Drill              | 4 lb Canola Seed, Roundup Ready   |
| May     | Crop Insurance   |   |   |
| June    | Aerial Spray     | Custom                                  | Custom Aerial, 5 oz Capture   |
| August  | Harvest*         | 30' Combine                             |   |

# Table 22. Schedule of Operations for Spring Canola, District 1

\*Harvest canola at 1.5 mph (half as fast as grain crops).

# Table 25. Production Costs for Yellow Mustard, District 1

|  | Quantity            | Price or         | Value or         |                           |  |  |  |  |  |
|--|---------------------|------------------|------------------|---------------------------|--|--|--|--|--|
| Item   | Per Acre            | Unit             | Cost/Unit        | Cost/Acre                 |  |  |  |  |  |
| Gross Returns                                    |                     |                  |                  |                           |  |  |  |  |  |
| Yellow Mustard                                   | 1100                | lb               | \$0.32           | \$352.00                  |  |  |  |  |  |
| Variable Casta                                   |                     |                  |                  |                           |  |  |  |  |  |
| Variable Costs                                   |                     |                  |                  |                           |  |  |  |  |  |
| Seed:<br>Yellow Mustard Seed                     | 10                  | lb               | \$1.95           | <b>\$19.50</b><br>\$19.50 |  |  |  |  |  |
| Fertilizer:                                      | 10                  | 10               | ψ1.55            | \$89.75                   |  |  |  |  |  |
| Base your rate on your soil test res             | ults.               |                  |                  | φ03.7J                    |  |  |  |  |  |
| A typical recommendation might in                | clude the followin  | -                |                  |                           |  |  |  |  |  |
| Nitrogen (dry)                                   | 80<br>45            | lb               | \$0.59<br>\$0.71 | \$47.20<br>\$31.95        |  |  |  |  |  |
| Phosphorous (dry)<br>Sulfur (dry)                | 45<br>20            | lb<br>Ib         | \$0.53           | \$31.95<br>\$10.60        |  |  |  |  |  |
| Pesticides:                                      |                     |                  |                  | \$9.10                    |  |  |  |  |  |
| Rates & chemicals will depend on a               | the pests in your   | crop.            |                  | *****                     |  |  |  |  |  |
| Consult a certified pesticide applica            |                     | Pest Control Man | agement Guides.  |                           |  |  |  |  |  |
| The following cost estimates are ty<br>Assure II | picai:<br><b>10</b> | oz               | \$0.86           | \$8.60                    |  |  |  |  |  |
| Ammonium Sulfate                                 | 50                  | oz               | \$0.0031         | \$0.16                    |  |  |  |  |  |
| Surfactant                                       | 1.5                 | oz               | \$0.23           | \$0.35                    |  |  |  |  |  |
|  |                     |                  |                  |                           |  |  |  |  |  |
| Machinery:                                       |                     |                  |                  | \$54.60                   |  |  |  |  |  |
| Fuel   | 15.50               | gal              | \$1.45           | \$22.47                   |  |  |  |  |  |
| Lubricants<br>Machinery Repairs                  | 1                   | acre             | \$3.53<br>\$9.39 | \$3.53<br>\$9.39          |  |  |  |  |  |
| Machinery Repairs<br>Machinery Labor             | 1.04                | acre<br>hour     | \$18.50          | \$9.39<br>\$19.20         |  |  |  |  |  |
|  |                     |                  |                  |                           |  |  |  |  |  |
| Custom & Consultants:                            | 0                   | 0.070            | \$2.00           | <b>\$2.50</b><br>\$0.00   |  |  |  |  |  |
| Rental Sprayer<br>Rental Ripper Shooter          | 0<br>1              | acre<br>acre     | \$2.50           | \$0.00<br>\$2.50          |  |  |  |  |  |
|  |                     |                  | <b>-</b>         | \$0.00                    |  |  |  |  |  |
| Othory   |                     |                  |                  | ¢0.00                     |  |  |  |  |  |
| Other:<br>Crop insurance                         | 1                   | acre             | \$0.00           | <b>\$0.00</b><br>\$0.00   |  |  |  |  |  |
| Storage Facility & Equip. Repairs                |                     |                  |                  | \$0.00                    |  |  |  |  |  |
| Other Labor                                      |                     |                  |                  |                           |  |  |  |  |  |
| Operating Interest <sup>1</sup>                  |                     |                  |                  | \$4.39                    |  |  |  |  |  |
| Total Variable Costs                             |                     |                  |                  | \$179.83                  |  |  |  |  |  |
| Variable Costs per Unit                          |                     |                  |                  | \$0.16                    |  |  |  |  |  |
| Net Returns Above Variable Cos                   | ts                  |                  |                  | \$172.17                  |  |  |  |  |  |

|                                     | Quantity |      | Price or  | Value or  |
|-------------------------------------|----------|------|-----------|-----------|
| Item                                | Per Acre | Unit | Cost/Unit | Cost/Acre |
|                                     |          |      |           |           |
|                                     |          |      |           |           |
| Ownership Costs:                    |          |      |           | •         |
| Depreciation                        |          | acre | 17.21     | \$17.21   |
| Interest                            |          | acre | 12.73     | \$12.73   |
| Taxes, insurance, housing, licenses |          | acre | 5.09      | \$5.09    |
| Land Cost*                          |          | acre | \$84.00   | \$84.00   |
| *Based on Share Rent Percentage:    |          |      |           |           |
| Landlord                            | 33.00%   |      |           |           |
| Tenant                              | 67.00%   |      |           |           |
|                                     |          |      |           |           |
| Overhead <sup>2</sup>               |          |      |           | \$9.00    |
| Management fee <sup>3</sup>         |          |      |           | \$18.00   |
| 5                                   |          |      |           |           |
| Total Fixed Costs                   |          |      |           | \$146.03  |
| Fixed Costs per Unit                |          |      |           | \$0.13    |
|                                     |          |      |           |           |
| Total Costs per Acre                |          |      |           | \$325.87  |
| Total Cost per Unit                 |          |      |           | \$0.30    |
|                                     |          |      |           | <b>\$</b> |
| Returns to Risk                     |          |      |           | \$26.13   |
|                                     |          |      |           | +=0.10    |
|                                     |          |      |           |           |

# Table 25. Production Costs for Yellow Mustard, District 1

Notes:

<sup>1</sup>Calculated as 5.75% interest on operating capital for 6 months.

<sup>2</sup>Covers legal, accounting, and utility fees. Calculated as 5% of operating expenses.

<sup>3</sup>The management fee is calculated as a 5% of gross revenue.

| Breakeven Analysis:      | _             |               | +           |
|--------------------------|---------------|---------------|-------------|
| Distance of Final yold.  | 10%           | Base          | 10%         |
|                          | 1070          | Yield         | 1070        |
| Price                    | 990           | 1100          | 1210        |
| <u>- 100</u>             | 000           | 1100          | 1210        |
| Operating Cost Breakeven | \$0.18        | \$0.16        | \$0.15      |
| Ownership Cost Breakeven | \$0.15        | \$0.13        | \$0.12      |
| Total Cost Breakeven     | \$0.33        | \$0.30        | \$0.27      |
|                          | <i>Q</i> 0100 | <i>Q</i> 0100 | φ0. <u></u> |
|                          | -             |               | +           |
|                          | 10%           | Base          | 10%         |
|                          |               | Price         |             |
| Yield                    | \$0.29        | \$0.32        | \$0.35      |
|                          |               |               |             |
| Operating Cost Breakeven | 624.4         | 562.0         | 510.9       |
| Ownership Cost Breakeven | 507.1         | 456.4         | 414.9       |
| Total Cost Breakeven     | 1131.5        | 1018.3        | 925.8       |
|                          |               |               |             |

| Table 26. Schedule of O | perations for Yellow Mustard |
|-------------------------|------------------------------|
|-------------------------|------------------------------|

| Month   | Operation        | Tooling                                 | Materials/Service                                      |
|---------|------------------|---|--|
| October | Harrow           | 350HP-WT, 40' Heavy Harrow              |  |
| April   | Harrow           | 200HP-WT, 60' Flex Harrow               |  |
| April   | Cultivate/Harrow | 350HP-WT, 36' Culivator with<br>Harrow  |  |
| April   | Ripper Shooter   | 350HP-WT, 36' Ripper Shooter            | Rental Ripper Shooter, 80 lb N, 45 lb P, 20 lb S       |
| April   | Cultivate/Harrow | 350HP-WT, 36' Cultivator with<br>Harrow |  |
| April   | Spray            | 200HP-WT, 100' Sprayer                  | 10 oz Assure II, 50 oz<br>Ammonium Sulfate, 1.5 oz M90 |
| May     | Drill            | 350HP-WT, 36' JD-455 Drill              | 10 lb Mustard Seed                                     |
| May     | Crop Insurance   |   |  |
| August  | Harvest          | 30' Combine                             |  |

| Item  | Quantity<br>Per Acre | Unit            | Price or<br>Cost/Unit | Value or<br>Cost/Acre |  |  |  |  |
|---|----------------------|-----------------|-----------------------|-----------------------|--|--|--|--|
|   |                      |                 |                       |                       |  |  |  |  |
| Variable Costs  |                      |                 |                       |                       |  |  |  |  |
| Fertilizer:   | \$0.00               |                 |                       |                       |  |  |  |  |
| Base your rate on your soil test resu   |                      |                 |                       |                       |  |  |  |  |
| Nitrogen (dry)  |                      | lb              | \$0.59                | \$0.00                |  |  |  |  |
| Phosphorous (dry)<br>Sulfur (dry)   |                      | lb<br>Ib        | \$0.71<br>\$0.53      | \$0.00<br>\$0.00      |  |  |  |  |
|   |                      | di              | φ0.55                 |                       |  |  |  |  |
| Pesticides:   | o posto in vour      | 0r0 0           |                       | \$10.52               |  |  |  |  |
| Rates & chemicals will depend on the<br>Consult a certified pesticide application |                      |                 | agement Guides        |                       |  |  |  |  |
| The following cost estimates are typ  |                      | est control man | agement Guides.       |                       |  |  |  |  |
| Roundup   | 44                   | OZ              | \$0.18                | \$7.92                |  |  |  |  |
| Ultra Pro   | 100                  | oz              | \$0.02                | \$2.00                |  |  |  |  |
| Excel 90  | 3                    | OZ              | \$0.20                | \$0.60                |  |  |  |  |
|   |                      |                 |                       |                       |  |  |  |  |
| Machinery:  |                      |                 |                       | \$27.65               |  |  |  |  |
| Fuel  | 7.48                 | gal             | \$1.45                | \$10.84               |  |  |  |  |
| Lubricants  | 1                    | acre            | \$1.77                | \$1.77                |  |  |  |  |
| Machinery Repairs   | 1                    | acre            | \$4.58                | \$4.58                |  |  |  |  |
| Machinery Labor   | 0.57                 | hour            | \$18.50               | \$10.45               |  |  |  |  |
| Custom & Consultants:   |                      |                 |                       | \$0.00                |  |  |  |  |
| Rental Sprayer  | 0                    | acre            | \$2.00                | \$0.00                |  |  |  |  |
|   |                      |                 |                       |                       |  |  |  |  |
| Other:  |                      |                 |                       | \$0.00                |  |  |  |  |
|   |                      |                 |                       |                       |  |  |  |  |
| Operating Interest <sup>1</sup>   |                      |                 |                       | \$0.95                |  |  |  |  |
| Total Variable Costs  |                      |                 |                       | \$39.12               |  |  |  |  |
|   |                      |                 |                       |                       |  |  |  |  |
| Ownership Costs:<br>Depreciation  |                      | acre            | 8.86                  | \$8.86                |  |  |  |  |
| Interest  |                      | acre            | 7.15                  | \$7.15                |  |  |  |  |
| Taxes, insurance, housing, licenses   |                      | acre            | 2.03                  | \$2.03                |  |  |  |  |
| ,, <u>,</u> ,, <u>,</u> , <u>,</u> ,  |                      |                 |                       |                       |  |  |  |  |
| Overhead <sup>2</sup>   |                      |                 |                       | \$2.00                |  |  |  |  |
| Total Final Coots   |                      |                 |                       | <b>*</b> **           |  |  |  |  |
| Total Fixed Costs   |                      |                 |                       | \$20.04               |  |  |  |  |
| Total Costs per Acre  |                      |                 |                       | \$59.16               |  |  |  |  |

# Table 27. Production Costs for Summer Fallow, District 1

Notes:

<sup>1</sup>Calculated as 5.75% interest on operating capital for 6 months.

<sup>2</sup>Covers legal, accounting, and utility fees. Calculated as 2.5% of operating expenses.

| Table 28. Schedule of C | <b>Operations</b> for | Summer Fallow, | District 1 |
|-------------------------|-----------------------|----------------|------------|
|-------------------------|-----------------------|----------------|------------|

| Month  | Operation   | Tooling                   | Materials/Service                               |
|--------|-------------|---------------------------|---|
|        |             |                           | Rental Sprayer, 22 oz Roundup, 3.2 oz Excel 90, |
| March  | Spray Weeds | 350HP-CT, 90' Sprayer     | 50 oz Ultra Pro                                 |
|        |             |                           | Rental Sprayer, 22 oz Roundup, 3.2 oz Excel     |
| May    | Spray Weeds | 350HP-CT, 90' Sprayer     | 90, 50 oz Ultra Pro                             |
|        |             |                           |   |
| May    | Cultivate   | 350HP-WT, 40' Cultivator  |   |
| May    | Cultivate   | 350HP-WT, 40' Cultivator  |   |
| June   | Cultiweed   | 350HP-WT, 36' Cultiweeder |   |
| August | Cultiweed   | 350HP-WT, 36' Cultiweeder |   |

| Type of<br>Machine          | Replacement<br>Value<br>\$ | Age When<br>Purchased | Years of<br>Life | Annual<br>Hours<br>of Use | Salvage<br>Value<br>\$ | Annual<br>Repairs<br>(Materials<br>& Labor)<br>\$ | Gallons<br>of<br>Fuel/Hr. | Taxes,<br>Housing,<br>Insur.,<br>Licenses<br>% | Labor<br>Multiplier | Acres<br>per Hour |
|-----------------------------|----------------------------|-----------------------|------------------|---------------------------|------------------------|---|---------------------------|--|---------------------|-------------------|
| Tractors, ATVs:             |                            |                       |                  |                           |                        |   |                           |  |                     |                   |
| 4WD-ATV                     | 7,000                      | 0                     | 10               | 150                       | 2,000                  | 100   | 1.2                       | 1.2  | 1.1                 |                   |
| 50HP-WT w/Bucket            | 16,000                     | 5                     | 20               | 150                       | 3,500                  | 300   | 3                         | 1.2  | 1.1                 |                   |
| 200HP FWA Tractor           | 85,000                     | 2                     | 10               | 300                       | 40,000                 | 1000  | 9                         | 1.2  | 1.1                 |                   |
| 350HP-WT                    | 110,000                    | 5                     | 10               | 550                       | 45,000                 | 3,000   | 15                        | 1.2  | 1.1                 |                   |
| Equipment:                  |                            |                       |                  |                           |                        |   |                           |  |                     |                   |
| Bankout Wagon               | 15,000                     | 0                     | 15               | 100                       | 3,000                  | 500   | 10                        | 0.6  | 1.1                 | -                 |
| 10-Bottom Plow              | 18,000                     | 10                    | 15               | 80                        | 5,000                  | 600   | 15                        | 0.6  | 1.1                 | 7                 |
| 23' Chisel Plow             | 18,500                     | 0                     | 15               | 40                        | 2,000                  | 700   | 15                        | 0.6  | 1.1                 | 12                |
| 36' Cultivator w/Harrow     | 19,200                     | 5                     | 15               | 150                       | 3,500                  | 750   | 15                        | 0.6  | 1.1                 | 17                |
| 36' Cultiweeder, used       | 23,500                     | 5                     | 15               | 35                        | 4,000                  | 750   | 9                         | 0.6  | 1.1                 | 26                |
| 40' Heavy Harrow            | 21,500                     | 0                     | 15               | 40                        | 2000                   | 750   | 15                        | 0.6  | 1.1                 | 23                |
| 60' Flex Harrow             | 10,000                     | 5                     | 15               | 25                        | 1000                   | 550   | 9                         | 0.6  | 1.1                 | 37                |
| 100' Pull Sprayer           | 35,000                     | 0                     | 20               | 200                       | 5000                   | 1,700   | 8                         | 0.6  | 1.2                 | 51                |
| 40' Ripper Shooter (Rental) | -                          | -                     | -                | -                         | -                      | -   | 14                        | -  | 1.2                 | 19                |
| 36' JD 455 Drill            | 40,000                     | 2                     | 10               | 180                       | 10,000                 | 2,800   | 15                        | 3.0  | 1.2                 | 16                |
| 36' Combine                 | 300,000                    | 2                     | 10               | 250                       | 100,000                | 7,500   | 10                        | 2.6  | 1.25                | 13                |
| Trucks:                     |                            |                       |                  | Miles/year:               |                        |   | MPG:                      |  |                     |                   |
| 2-Ton Truck                 | 20,000                     | 15                    | 15               | 1,000                     | 2,000                  | 1,250   | 6                         | 10.1   | 1.2                 |                   |
| 40'Grain Trailer+Tractor    | 35,000                     | 10                    | 15               | 7,500                     | 14,500                 | 2,000   | 6                         | 10.1   | 1.2                 |                   |
| Trap Wagon                  | 15,000                     | 10                    | 10               | 500                       | 3,000                  | 400   | 12                        | 3.8  | 1.2                 |                   |
| 3/4-Ton Pickup              | 23,000                     | 5                     | 7                | 12,000                    | 7,500                  | 1,500   | 12                        | 6.8  | 1.2                 |                   |

 Table 29. Machinery Complement for Dryland Grain Rotations, District 1

#### Table 30. Machinery Costs (\$/acre) from the University of Idaho Machinery Cost Calculator

|                              |                   | Ownership | Costs (\$/acre                              | ):                          | 0       | perating Co | sts (\$/acre    | ):      | La        | bor       | Fuel Use   |                         |
|------------------------------|-------------------|-----------|---|-----------------------------|---------|-------------|-----------------|---------|-----------|-----------|------------|-------------------------|
|                              | Depreci-<br>ation | Interest  | Taxes,<br>Housing,<br>Insurance,<br>License | Total<br>Ownership<br>Costs | Repairs | Fuel        | Lubri-<br>cants | Total   | (\$/acre) | (hr/acre) | (gal/acre) | Total Cost<br>(\$/acre) |
| 0.75-Ton 4WD Pickup          | \$0.85            | \$0.63    | \$0.64                                      | \$2.12                      | \$0.24  | \$1.48      | \$0.22          | \$1.94  | \$2.40    | 0.12      | 0.42       | \$6.46                  |
| 2-Ton Truck                  | \$0.48            | \$0.30    | \$0.44                                      | \$1.22                      | \$0.40  | \$0.29      | \$0.04          | \$0.73  | \$0.60    | 0.03      | 0.20       | \$2.55                  |
| Bankout Wagon w/ 350HP       | \$0.79            | \$0.62    | \$0.09                                      | \$1.51                      | \$0.42  | \$1.40      | \$0.21          | \$2.03  | \$0.88    | 0.04      | 0.97       | \$4.41                  |
| Trap Wagon                   | \$0.48            | \$0.24    | \$0.14                                      | \$0.86                      | \$0.16  | \$0.06      | \$0.01          | \$0.23  | \$0.16    | 0.01      | 0.02       | \$1.25                  |
| 4WD-ATV                      | \$0.20            | \$0.12    | \$0.02                                      | \$0.34                      | \$0.04  | \$0.26      | \$0.04          | \$0.33  | \$1.32    | 0.07      | 0.07       | \$2.00                  |
| 50HP Wheel Tractor w/ Bucket | \$0.17            | \$0.18    | \$0.03                                      | \$0.37                      | \$0.08  | \$0.42      | \$0.06          | \$0.56  | \$0.88    | 0.04      | 0.29       | \$1.82                  |
| 36' JD455 Drill w/ 350HP     | \$1.83            | \$1.21    | \$0.38                                      | \$3.42                      | \$1.35  | \$3.45      | \$0.52          | \$5.32  | \$1.42    | 0.10      | 2.38       | \$10.16                 |
| 30' Combine                  | \$6.55            | \$4.42    | \$1.70                                      | \$12.67                     | \$2.46  | \$2.86      | \$0.43          | \$5.75  | \$2.05    | 0.28      | 1.97       | \$20.47                 |
| 60' Flex Harrow w/ 200HP     | \$0.96            | \$0.81    | \$0.11                                      | \$1.88                      | \$0.86  | \$0.85      | \$0.13          | \$1.84  | \$0.59    | 0.03      | 0.59       | \$4.31                  |
| 36' Cultivator with Harrow   | \$0.89            | \$0.88    | \$0.13                                      | \$1.90                      | \$0.63  | \$2.94      | \$0.44          | \$4.01  | \$1.32    | 0.07      | 2.03       | \$7.23                  |
| 36' Cultiweeder w/ 350HP     | \$2.01            | \$1.56    | \$0.19                                      | \$3.76                      | \$0.96  | \$1.21      | \$0.18          | \$2.35  | \$0.85    | 0.06      | 0.83       | \$6.96                  |
| 23' Chisel Plow w/ 350HP     | \$2.95            | \$2.23    | \$0.27                                      | \$5.45                      | \$1.91  | \$4.48      | \$0.67          | \$7.06  | \$1.83    | 0.13      | 3.09       | \$14.34                 |
| 10 Bottom Plow w/ 350HP      | \$3.26            | \$2.76    | \$0.36                                      | \$6.38                      | \$1.86  | \$7.72      | \$1.16          | \$10.74 | \$3.16    | 0.24      | 5.32       | \$20.28                 |
| 40' Heavy Harrow w/ 350HP    | \$1.91            | \$1.26    | \$0.15                                      | \$3.32                      | \$1.04  | \$2.31      | \$0.35          | \$3.70  | \$0.95    | 0.06      | 1.59       | \$7.97                  |
| 36' Ripper Shooter w/ 350HP  | \$0.61            | \$0.49    | \$0.09                                      | \$1.19                      | \$0.28  | \$2.53      | \$0.38          | \$3.19  | \$1.13    | 0.07      | 1.74       | \$5.51                  |
| 100' Sprayer w/ 200HP        | \$0.44            | \$0.40    | \$0.06                                      | \$0.90                      | \$0.24  | \$0.55      | \$0.08          | \$0.87  | \$0.43    | 0.02      | 0.38       | \$2.20                  |
| 40' Grain Trailer & Tractor  | \$0.60            | \$0.69    | \$1.04                                      | \$2.33                      | \$0.80  | \$1.75      | \$0.26          | \$2.81  | \$2.11    | 0.05      | 1.21       | \$7.25                  |
| Total:                       | \$24.98           | \$18.80   | \$5.84                                      | \$49.62                     | \$13.73 | \$34.56     | \$5.18          | \$53.47 | \$22.08   | 1.42      | 23.10      | \$125.17                |

Note: Farm size is assumed to be 2500 acres for the purposes of machinery cost calculations. In the spreadsheet version of this bulletin, per hour machinery costs can be changed in this master table and they will be updated throughout the bulletin. Per acre costs are calculated in the Machine Cost program using the values listed in the Machinery Complement tab.

#### Costs by Crop:

| Click on crop to see machinery costs by crop. |
|---|
| Soft White Winter Wheat                       |
| Soft White Spring Wheat                       |
| Hard Red Spring Wheat                         |
| Spring Barley                                 |
| <u>Oats</u>                                   |
| Spring Peas                                   |
| Austrian Winter Peas                          |
| Spring Lentils                                |
| <u>Garbanzos</u>                              |
| Spring Canola                                 |
| <u>Camelina</u>                               |
| Summer Fallow                                 |

#### Table 31. Machinery Costs for Conventional Tillage Soft White Winter Wheat (\$/acre)

|                             |         | Ownership | Costs (\$/acre                   | ):                 | O       | perating Co | sts (\$/acre | ):      | La        | bor       | Fuel Use   |            |
|-----------------------------|---------|-----------|----------------------------------|--------------------|---------|-------------|--------------|---------|-----------|-----------|------------|------------|
|                             | Depre-  |           | Taxes,<br>Housing,<br>Insurance, | Total<br>Ownership |         |             | Lubri-       |         |           |           |            | Total Cost |
|                             | ciation | Interest  | Licenses                         | Costs              | Repairs | Fuel        | cants        | Total   | (\$/acre) | (hr/acre) | (gal/acre) | (\$/acre)  |
| 0.75-Ton 4WD Pickup         | \$0.85  | \$0.63    | \$0.64                           | \$2.12             | \$0.24  | \$1.48      | \$0.22       | \$1.94  | \$2.40    | 0.12      | 0.42       | \$6.46     |
| 40' Grain Trailer & Tractor | \$0.60  | \$0.69    | \$1.04                           | \$2.33             | \$0.80  | \$1.75      | \$0.26       | \$2.81  | \$2.11    | 0.05      | 1.21       | \$7.25     |
| 2-Ton Truck                 | \$0.48  | \$0.30    | \$0.44                           | \$1.22             | \$0.40  | \$0.29      | \$0.04       | \$0.73  | \$0.60    | 0.03      | 0.20       | \$2.55     |
| Trap Wagon                  | \$0.48  | \$0.24    | \$0.14                           | \$0.86             | \$0.16  | \$0.06      | \$0.01       | \$0.23  | \$0.16    | 0.01      | 0.02       | \$1.25     |
| 4WD-ATV                     | \$0.20  | \$0.12    | \$0.02                           | \$0.34             | \$0.04  | \$0.26      | \$0.04       | \$0.33  | \$1.32    | 0.07      | 0.07       | \$2.00     |
| 50HP Wheel Tractor          | \$0.17  | \$0.18    | \$0.03                           | \$0.37             | \$0.08  | \$0.42      | \$0.06       | \$0.56  | \$0.88    | 0.04      | 0.29       | \$1.82     |
| 30' Combine                 | \$6.55  | \$4.42    | \$1.70                           | \$12.67            | \$2.46  | \$2.86      | \$0.43       | \$5.75  | \$2.05    | 0.28      | 1.97       | \$20.47    |
| 350HP Wheel Tractor with:   |         |           |                                  |                    |         |             |              |         |           |           |            |            |
| 36' Cultiweeder             | \$2.01  | \$1.56    | \$0.19                           | \$3.76             | \$0.96  | \$1.21      | \$0.18       | \$2.35  | \$0.85    | 0.06      | 0.83       | \$6.96     |
| 36' Ripper Shooter (Rental) | \$0.61  | \$0.49    | \$0.09                           | \$1.19             | \$0.28  | \$2.53      | \$0.38       | \$3.19  | \$1.13    | 0.07      | 1.74       | \$5.51     |
| 36' JD455 Drill             | \$1.83  | \$1.21    | \$0.38                           | \$3.42             | \$1.35  | \$3.45      | \$0.52       | \$5.32  | \$1.42    | 0.10      | 2.38       | \$10.16    |
| 23' Chisel Plow             | \$1.48  | \$1.12    | \$0.14                           | \$2.73             | \$0.96  | \$2.24      | \$0.34       | \$3.53  | \$0.92    | 0.06      | 1.54       | \$7.17     |
| 10 Bottom Plow              | \$1.63  | \$1.38    | \$0.18                           | \$3.19             | \$0.93  | \$3.86      | \$0.58       | \$5.37  | \$1.58    | 0.12      | 2.66       | \$10.14    |
| Bankout Wagon               | \$0.79  | \$0.62    | \$0.09                           | \$1.51             | \$0.42  | \$1.40      | \$0.21       | \$2.03  | \$0.88    | 0.04      | 0.97       | \$4.41     |
| 200HP Wheel Tractor with:   |         |           |                                  |                    |         |             |              |         |           |           |            |            |
| 100' Spayer                 | \$0.44  | \$0.40    | \$0.06                           | \$0.90             | \$0.24  | \$0.55      | \$0.08       | \$0.87  | \$0.43    | 0.02      | 0.38       | \$2.20     |
| Total:                      | \$18.12 | \$13.36   | \$5.14                           | \$36.61            | \$9.31  | \$22.36     | \$3.35       | \$35.02 | \$16.73   | 1.07      | 14.69      | \$88.35    |

#### Table 32. Machinery Costs for Conventional Tillage Soft White Spring Wheat (\$/acre)

|                             |                   | Ownership | Costs (\$/acre)                              | ):                          | 0       | perating Co | sts (\$/acre    | ):      | La        | bor       | Fuel Use   |                         |
|-----------------------------|-------------------|-----------|--|-----------------------------|---------|-------------|-----------------|---------|-----------|-----------|------------|-------------------------|
|                             | Depre-<br>ciation | Interest  | Taxes,<br>Housing,<br>Insurance,<br>Licenses | Total<br>Ownership<br>Costs | Repairs | Fuel        | Lubri-<br>cants | Total   | (\$/acre) | (hr/acre) | (gal/acre) | Total Cost<br>(\$/acre) |
| 0.75-Ton 4WD Pickup         | \$0.85            | \$0.63    | \$0.64                                       | \$2.12                      | \$0.24  | \$1.48      | \$0.22          | \$1.94  | \$2.40    | 0.12      | 0.42       | \$6.46                  |
| 40' Grain Trailer & Tractor | \$0.60            | \$0.69    | \$1.04                                       | \$2.33                      | \$0.80  | \$1.75      | \$0.26          | \$2.81  | \$2.11    | 0.05      | 1.21       | \$7.25                  |
| 2-Ton Truck                 | \$0.48            | \$0.30    | \$0.44                                       | \$1.22                      | \$0.40  | \$0.29      | \$0.04          | \$0.73  | \$0.60    | 0.03      | 0.20       | \$2.55                  |
| Trap Wagon                  | \$0.48            | \$0.24    | \$0.14                                       | \$0.86                      | \$0.16  | \$0.06      | \$0.01          | \$0.23  | \$0.16    | 0.01      | 0.02       | \$1.25                  |
| 4WD-ATV                     | \$0.20            | \$0.12    | \$0.02                                       | \$0.34                      | \$0.04  | \$0.26      | \$0.04          | \$0.33  | \$1.32    | 0.07      | 0.07       | \$2.00                  |
| 50HP Wheel Tractor          | \$0.17            | \$0.18    | \$0.03                                       | \$0.37                      | \$0.08  | \$0.42      | \$0.06          | \$0.56  | \$0.88    | 0.04      | 0.29       | \$1.82                  |
| 30' Combine                 | \$6.55            | \$4.42    | \$1.70                                       | \$12.67                     | \$2.46  | \$2.86      | \$0.43          | \$5.75  | \$2.05    | 0.28      | 1.97       | \$20.47                 |
| 350HP Wheel Tractor with:   |                   |           |  |                             |         |             |                 |         |           |           |            |                         |
| 36' JD455 Drill             | \$1.83            | \$1.21    | \$0.38                                       | \$3.42                      | \$1.35  | \$3.45      | \$0.52          | \$5.32  | \$1.42    | 0.10      | 2.38       | \$10.16                 |
| 36' Cultivator with Harrow  | \$0.89            | \$0.88    | \$0.13                                       | \$1.90                      | \$0.63  | \$2.94      | \$0.44          | \$4.01  | \$1.32    | 0.07      | 2.03       | \$7.23                  |
| 36' Cultivator with Harrow  | \$0.89            | \$0.88    | \$0.13                                       | \$1.90                      | \$0.63  | \$2.94      | \$0.44          | \$4.01  | \$1.32    | 0.07      | 2.03       | \$7.23                  |
| 36' Ripper Shooter (Rental) | \$0.61            | \$0.49    | \$0.09                                       | \$1.19                      | \$0.28  | \$2.53      | \$0.38          | \$3.19  | \$1.13    | 0.07      | 1.74       | \$5.51                  |
| Bankout Wagon               | \$0.79            | \$0.62    | \$0.09                                       | \$1.51                      | \$0.42  | \$1.40      | \$0.21          | \$2.03  | \$0.88    | 0.04      | 0.97       | \$4.41                  |
| 200HP Wheel Tractor with:   |                   |           |  |                             |         |             |                 |         |           |           |            |                         |
| 100' Sprayer                | \$0.44            | \$0.40    | \$0.06                                       | \$0.90                      | \$0.24  | \$0.55      | \$0.08          | \$0.87  | \$0.43    | 0.02      | 0.38       | \$2.20                  |
| 100' Sprayer                | \$0.44            | \$0.40    | \$0.06                                       | \$0.90                      | \$0.24  | \$0.55      | \$0.08          | \$0.87  | \$0.43    | 0.02      | 0.38       | \$2.20                  |
| Total:                      | \$15.22           | \$11.46   | \$4.95                                       | \$31.63                     | \$7.97  | \$21.48     | \$3.21          | \$32.66 | \$16.45   | 0.99      | 14.08      | \$80.74                 |

#### Back to Costs by Crop

## Table 33. Machinery Costs for Conventional Tillage Dark Northern Spring Wheat (\$/acre)

|                             | Ownership Costs (\$/acre): |          |  |                             | O       | perating Co | sts (\$/acre    | e):     | Labor     |           | Fuel Use   |                         |
|-----------------------------|----------------------------|----------|--|-----------------------------|---------|-------------|-----------------|---------|-----------|-----------|------------|-------------------------|
|                             | Depre-<br>ciation          | Interest | Taxes,<br>Housing,<br>Insurance,<br>Licenses | Total<br>Ownership<br>Costs | Repairs | Fuel        | Lubri-<br>cants | Total   | (\$/acre) | (hr/acre) | (gal/acre) | Total Cost<br>(\$/acre) |
| 0.75-Ton 4WD Pickup         | \$0.85                     | \$0.63   | \$0.64                                       | \$2.12                      | \$0.24  | \$1.48      | \$0.22          | \$1.94  | \$2.40    | 0.12      | 0.42       | \$6.46                  |
| 40' Grain Trailer & Tractor | \$0.60                     | \$0.69   | \$1.04                                       | \$2.33                      | \$0.80  | \$1.75      | \$0.26          | \$2.81  | \$2.11    | 0.05      | 1.21       | \$7.25                  |
| 2-Ton Truck                 | \$0.48                     | \$0.30   | \$0.44                                       | \$1.22                      | \$0.40  | \$0.29      | \$0.04          | \$0.73  | \$0.60    | 0.03      | 0.20       | \$2.55                  |
| Trap Wagon                  | \$0.48                     | \$0.24   | \$0.14                                       | \$0.86                      | \$0.16  | \$0.06      | \$0.01          | \$0.23  | \$0.16    | 0.01      | 0.02       | \$1.25                  |
| 4WD-ATV                     | \$0.20                     | \$0.12   | \$0.02                                       | \$0.34                      | \$0.04  | \$0.26      | \$0.04          | \$0.33  | \$1.32    | 0.07      | 0.07       | \$2.00                  |
| 50HP Wheel Tractor          | \$0.17                     | \$0.18   | \$0.03                                       | \$0.37                      | \$0.08  | \$0.42      | \$0.06          | \$0.56  | \$0.88    | 0.04      | 0.29       | \$1.82                  |
| 30' Combine                 | \$6.55                     | \$4.42   | \$1.70                                       | \$12.67                     | \$2.46  | \$2.86      | \$0.43          | \$5.75  | \$2.05    | 0.28      | 1.97       | \$20.47                 |
| 350HP Wheel Tractor with:   |                            | -        |  |                             |         |             |                 |         |           |           |            |                         |
| 36' JD455 Drill             | \$1.83                     | \$1.21   | \$0.38                                       | \$3.42                      | \$1.35  | \$3.45      | \$0.52          | \$5.32  | \$1.42    | 0.10      | 2.38       | \$10.16                 |
| 36' Cultivator with Harrow  | \$0.89                     | \$0.88   | \$0.13                                       | \$1.90                      | \$0.63  | \$2.94      | \$0.44          | \$4.01  | \$1.32    | 0.07      | 2.03       | \$7.23                  |
| 36' Cultivator with Harrow  | \$0.89                     | \$0.88   | \$0.13                                       | \$1.90                      | \$0.63  | \$2.94      | \$0.44          | \$4.01  | \$1.32    | 0.07      | 2.03       | \$7.23                  |
| 36' Ripper Shooter (Rental) | \$0.61                     | \$0.49   | \$0.09                                       | \$1.19                      | \$0.28  | \$2.53      | \$0.38          | \$3.19  | \$1.13    | 0.07      | 1.74       | \$5.51                  |
| Bankout Wagon               | \$0.79                     | \$0.62   | \$0.09                                       | \$1.51                      | \$0.42  | \$1.40      | \$0.21          | \$2.03  | \$0.88    | 0.04      | 0.97       | \$4.41                  |
| 200HP Wheel Tractor with:   |                            |          |  |                             |         |             |                 |         |           |           |            |                         |
| 100' Sprayer                | \$0.44                     | \$0.40   | \$0.06                                       | \$0.90                      | \$0.24  | \$0.55      | \$0.08          | \$0.87  | \$0.43    | 0.02      | 0.38       | \$2.20                  |
| 100' Sprayer                | \$0.44                     | \$0.40   | \$0.06                                       | \$0.90                      | \$0.24  | \$0.55      | \$0.08          | \$0.87  | \$0.43    | 0.02      | 0.38       | \$2.20                  |
| Total:                      | \$15.22                    | \$11.46  | \$4.95                                       | \$31.63                     | \$7.97  | \$21.48     | \$3.21          | \$32.66 | \$16.45   | 0.99      | 14.08      | \$80.74                 |

#### Back to Costs by Crop

#### Table 34 Machinery Costs for Conventional Tillage Spring Barley (\$/acre)

|                                       |                   | Ownership | Costs (\$/acre         | ):                 |         | perating Co | sts (\$/acre    | ):      | La        | bor       | Fuel Use           |            |
|---------------------------------------|-------------------|-----------|------------------------|--------------------|---------|-------------|-----------------|---------|-----------|-----------|--------------------|------------|
|                                       |                   |           | Taxes,<br>Housing,     | Total              |         |             |                 |         |           |           |                    | Total Cost |
|                                       | Depre-<br>ciation | Interest  | Insurance,<br>Licenses | Ownership<br>Costs | Repairs | Fuel        | Lubri-<br>cants | Total   | (\$/acre) | (hr/acre) | (gal/acre)         | (\$/acre)  |
| 0.75-Ton 4WD Pickup                   | \$0.85            | \$0.63    | \$0.64                 | \$2.12             | \$0.24  | \$1.48      | \$0.22          | \$1.94  | \$2.40    | 0.12      | (gai/acre)<br>0.42 | \$6.46     |
| · · · · · · · · · · · · · · · · · · · |                   |           | -                      |                    |         |             |                 |         |           |           |                    |            |
| 40' Grain Trailer & Tractor           | \$0.60            | \$0.69    | \$1.04                 | \$2.33             | \$0.80  | \$1.75      | \$0.26          | \$2.81  | \$2.11    | 0.05      | 1.21               | \$7.25     |
| 2-Ton Truck                           | \$0.48            | \$0.30    | \$0.44                 | \$1.22             | \$0.40  | \$0.29      | \$0.04          | \$0.73  | \$0.60    | 0.03      | 0.20               | \$2.55     |
| Trap Wagon                            | \$0.48            | \$0.24    | \$0.14                 | \$0.86             | \$0.16  | \$0.06      | \$0.01          | \$0.23  | \$0.16    | 0.01      | 0.02               | \$1.25     |
| 4WD-ATV                               | \$0.20            | \$0.12    | \$0.02                 | \$0.34             | \$0.04  | \$0.26      | \$0.04          | \$0.33  | \$1.32    | 0.07      | 0.07               | \$2.00     |
| 50HP Wheel Tractor                    | \$0.17            | \$0.18    | \$0.03                 | \$0.37             | \$0.08  | \$0.42      | \$0.06          | \$0.56  | \$0.88    | 0.04      | 0.29               | \$1.82     |
| 30' Combine                           | \$6.55            | \$4.42    | \$1.70                 | \$12.67            | \$2.46  | \$2.86      | \$0.43          | \$5.75  | \$2.05    | 0.28      | 1.97               | \$20.47    |
| 350HP Wheel Tractor with:             |                   | -         |                        |                    |         | -           |                 |         |           | -         | -                  |            |
| 36' JD455 Drill                       | \$1.83            | \$1.21    | \$0.38                 | \$3.42             | \$1.35  | \$3.45      | \$0.52          | \$5.32  | \$1.42    | 0.10      | 2.38               | \$10.16    |
| 36' Cultivator with Harrow            | \$0.89            | \$0.88    | \$0.13                 | \$1.90             | \$0.63  | \$2.94      | \$0.44          | \$4.01  | \$1.32    | 0.07      | 2.03               | \$7.23     |
| 36' Cultivator with Harrow            | \$0.89            | \$0.88    | \$0.13                 | \$1.90             | \$0.63  | \$2.94      | \$0.44          | \$4.01  | \$1.32    | 0.07      | 2.03               | \$7.23     |
| 36' Ripper Shooter (Rental)           | \$0.61            | \$0.49    | \$0.09                 | \$1.19             | \$0.28  | \$2.53      | \$0.38          | \$3.19  | \$1.13    | 0.07      | 1.74               | \$5.51     |
| Bankout Wagon                         | \$0.79            | \$0.62    | \$0.09                 | \$1.51             | \$0.42  | \$1.40      | \$0.21          | \$2.03  | \$0.88    | 0.04      | 0.97               | \$4.41     |
| 200HP Wheel Tractor with:             |                   |           |                        |                    |         |             |                 |         |           |           |                    |            |
| 100' Sprayer                          | \$0.44            | \$0.40    | \$0.06                 | \$0.90             | \$0.24  | \$0.55      | \$0.08          | \$0.87  | \$0.43    | 0.02      | 0.38               | \$2.20     |
| 100' Sprayer                          | \$0.44            | \$0.40    | \$0.06                 | \$0.90             | \$0.24  | \$0.55      | \$0.08          | \$0.87  | \$0.43    | 0.02      | 0.38               | \$2.20     |
| Total:                                | \$15.22           | \$11.46   | \$4.95                 | \$31.63            | \$7.97  | \$21.48     | \$3.21          | \$32.66 | \$16.45   | 0.99      | 14.08              | \$80.74    |

#### Table 35. Machinery Costs for Conventional Tillage Oats (\$/acre)

|                             |         |          | Costs (\$/acre |           | 0       | perating Co | sts (\$/acre | ):      | La        | bor       | Fuel Use   |            |
|-----------------------------|---------|----------|----------------|-----------|---------|-------------|--------------|---------|-----------|-----------|------------|------------|
|                             |         |          | Taxes,         |           |         |             |              |         |           |           |            | Total Cost |
|                             |         |          | Housing,       | Total     |         |             |              |         |           |           |            |            |
|                             | Depre-  |          | Insurance,     | Ownership |         |             | Lubri-       |         |           |           |            |            |
|                             | ciation | Interest | Licenses       | Costs     | Repairs | Fuel        | cants        | Total   | (\$/acre) | (hr/acre) | (gal/acre) | (\$/acre)  |
| 0.75-Ton 4WD Pickup         | \$0.85  | \$0.63   | \$0.64         | \$2.12    | \$0.24  | \$1.48      | \$0.22       | \$1.94  | \$2.40    | 0.12      | 0.42       | \$6.46     |
| 40' Grain Trailer & Tractor | \$0.60  | \$0.69   | \$1.04         | \$2.33    | \$0.80  | \$1.75      | \$0.26       | \$2.81  | \$2.11    | 0.05      | 1.21       | \$7.25     |
| 2-Ton Truck                 | \$0.48  | \$0.30   | \$0.44         | \$1.22    | \$0.40  | \$0.29      | \$0.04       | \$0.73  | \$0.60    | 0.03      | 0.20       | \$2.55     |
| Trap Wagon                  | \$0.48  | \$0.24   | \$0.14         | \$0.86    | \$0.16  | \$0.06      | \$0.01       | \$0.23  | \$0.16    | 0.01      | 0.02       | \$1.25     |
| 4WD-ATV                     | \$0.20  | \$0.12   | \$0.02         | \$0.34    | \$0.04  | \$0.26      | \$0.04       | \$0.33  | \$1.32    | 0.07      | 0.07       | \$2.00     |
| 50HP Wheel Tractor          | \$0.17  | \$0.18   | \$0.03         | \$0.37    | \$0.08  | \$0.42      | \$0.06       | \$0.56  | \$0.88    | 0.04      | 0.29       | \$1.82     |
| 30' Combine                 | \$6.55  | \$4.42   | \$1.70         | \$12.67   | \$2.46  | \$2.86      | \$0.43       | \$5.75  | \$2.05    | 0.28      | 1.97       | \$20.47    |
| 350HP Wheel Tractor with:   |         |          |                |           |         |             |              |         |           |           |            |            |
| 36' JD455 Drill             | \$1.83  | \$1.21   | \$0.38         | \$3.42    | \$1.35  | \$3.45      | \$0.52       | \$5.32  | \$1.42    | 0.10      | 2.38       | \$10.16    |
| 36' Cultivator with Harrow  | \$0.89  | \$0.88   | \$0.13         | \$1.90    | \$0.63  | \$2.94      | \$0.44       | \$4.01  | \$1.32    | 0.07      | 2.03       | \$7.23     |
| 36' Cultivator with Harrow  | \$0.89  | \$0.88   | \$0.13         | \$1.90    | \$0.63  | \$2.94      | \$0.44       | \$4.01  | \$1.32    | 0.07      | 2.03       | \$7.23     |
| 36' Ripper Shooter (Rental) | \$0.61  | \$0.49   | \$0.09         | \$1.19    | \$0.28  | \$2.53      | \$0.38       | \$3.19  | \$1.13    | 0.07      | 1.74       | \$5.51     |
| Bankout Wagon               | \$0.79  | \$0.62   | \$0.09         | \$1.51    | \$0.42  | \$1.40      | \$0.21       | \$2.03  | \$0.88    | 0.04      | 0.97       | \$4.41     |
| 200HP Wheel Tractor with:   |         |          |                |           |         |             |              |         |           |           |            |            |
| 100' Sprayer                | \$0.44  | \$0.40   | \$0.06         | \$0.90    | \$0.24  | \$0.55      | \$0.08       | \$0.87  | \$0.43    | 0.02      | 0.38       | \$2.20     |
| 100' Sprayer                | \$0.44  | \$0.40   | \$0.06         | \$0.90    | \$0.24  | \$0.55      | \$0.08       | \$0.87  | \$0.43    | 0.02      | 0.38       | \$2.20     |
| Total:                      | \$15.22 | \$11.46  | \$4.95         | \$31.63   | \$7.97  | \$21.48     | \$3.21       | \$32.66 | \$16.45   | 0.99      | 14.08      | \$80.74    |

#### Back to Costs by Crop

#### Table 36. Machinery Costs for Conventional Tillage Spring Peas (\$/acre)

|                             |         | Ownership | Costs (\$/acre | ):        | 0       | perating Co | sts (\$/acre | ):      | La        | bor       | Fuel Use   |            |
|-----------------------------|---------|-----------|----------------|-----------|---------|-------------|--------------|---------|-----------|-----------|------------|------------|
|                             |         |           | Taxes,         |           |         |             |              |         |           |           |            | Total Cost |
|                             |         |           | Housing,       | Total     |         |             |              |         |           |           |            |            |
|                             | Depre-  |           | Insurance.     | Ownership |         |             | Lubri-       |         |           |           |            |            |
|                             | ciation | Interest  | Licenses       | Costs     | Repairs | Fuel        | cants        | Total   | (\$/acre) | (hr/acre) | (gal/acre) | (\$/acre)  |
| 0.75-Ton 4WD Pickup         | \$0.85  | \$0.63    | \$0.64         | \$2.12    | \$0.24  | \$1.48      | \$0.22       | \$1.94  | \$2.40    | 0.12      | 0.42       | \$6.46     |
| 40' Grain Trailer & Tractor | \$0.60  | \$0.69    | \$1.04         | \$2.33    | \$0.80  | \$1.75      | \$0.26       | \$2.81  | \$2.11    | 0.05      | 1.21       | \$7.25     |
| 2-Ton Truck                 | \$0.48  | \$0.30    | \$0.44         | \$1.22    | \$0.40  | \$0.29      | \$0.04       | \$0.73  | \$0.60    | 0.03      | 0.20       | \$2.55     |
| Trap Wagon                  | \$0.48  | \$0.24    | \$0.14         | \$0.86    | \$0.16  | \$0.06      | \$0.01       | \$0.23  | \$0.16    | 0.01      | 0.02       | \$1.25     |
| 4WD-ATV                     | \$0.20  | \$0.12    | \$0.02         | \$0.34    | \$0.04  | \$0.26      | \$0.04       | \$0.33  | \$1.32    | 0.07      | 0.07       | \$2.00     |
| 50HP Wheel Tractor          | \$0.17  | \$0.18    | \$0.03         | \$0.37    | \$0.08  | \$0.42      | \$0.06       | \$0.56  | \$0.88    | 0.04      | 0.29       | \$1.82     |
| 30' Combine                 | \$6.55  | \$4.42    | \$1.70         | \$12.67   | \$2.46  | \$2.86      | \$0.43       | \$5.75  | \$2.05    | 0.28      | 1.97       | \$20.47    |
| 350HP Wheel Tractor with:   |         |           |                |           |         |             |              |         |           |           |            |            |
| 36' JD455 Drill             | \$1.83  | \$1.21    | \$0.38         | \$3.42    | \$1.35  | \$3.45      | \$0.52       | \$5.32  | \$1.42    | 0.10      | 2.38       | \$10.16    |
| 36' Cultivator with Harrow  | \$0.89  | \$0.88    | \$0.13         | \$1.90    | \$0.63  | \$2.94      | \$0.44       | \$4.01  | \$1.32    | 0.07      | 2.03       | \$7.23     |
| 36' Cultivator with Harrow  | \$0.89  | \$0.88    | \$0.13         | \$1.90    | \$0.63  | \$2.94      | \$0.44       | \$4.01  | \$1.32    | 0.07      | 2.03       | \$7.23     |
| 40' Heavy Harrow            | \$1.91  | \$1.26    | \$0.15         | \$3.32    | \$1.04  | \$2.31      | \$0.35       | \$3.70  | \$0.95    | 0.06      | 1.59       | \$7.97     |
| Bankout Wagon               | \$0.79  | \$0.62    | \$0.09         | \$1.51    | \$0.42  | \$1.40      | \$0.21       | \$2.03  | \$0.88    | 0.04      | 0.97       | \$4.41     |
| 200HP Wheel Tractor with:   |         |           |                |           |         |             |              |         |           |           |            |            |
| 60' Flex Harrow             | \$0.96  | \$0.81    | \$0.11         | \$1.88    | \$0.86  | \$0.85      | \$0.13       | \$1.84  | \$0.59    | 0.03      | 0.59       | \$4.31     |
| 100' Sprayer                | \$0.44  | \$0.40    | \$0.06         | \$0.90    | \$0.24  | \$0.55      | \$0.08       | \$0.87  | \$0.43    | 0.02      | 0.38       | \$2.20     |
| Total:                      | \$17.04 | \$12.64   | \$5.06         | \$34.74   | \$9.35  | \$21.56     | \$3.23       | \$34.14 | \$16.43   | 0.99      | 14.13      | \$85.31    |

#### Back to Costs by Crop

## Table 37. Machinery Costs for Conventional Tillage Austrian Winter Peas (\$/acre)

|                             |                   | Ownership | Costs (\$/acre                               | ):                          | 0       | perating Co | sts (\$/acre    | ):      | La        | bor       | Fuel Use   |                         |
|-----------------------------|-------------------|-----------|--|-----------------------------|---------|-------------|-----------------|---------|-----------|-----------|------------|-------------------------|
|                             | Depre-<br>ciation | Interest  | Taxes,<br>Housing,<br>Insurance,<br>Licenses | Total<br>Ownership<br>Costs | Repairs | Fuel        | Lubri-<br>cants | Total   | (\$/acre) | (hr/acre) | (gal/acre) | Total Cost<br>(\$/acre) |
| 0.75-Ton 4WD Pickup         | \$0.85            | \$0.63    | \$0.64                                       | \$2.12                      | \$0.24  | \$1.48      | \$0.22          | \$1.94  | \$2.40    | 0.12      | 0.42       | \$6.46                  |
| 40' Grain Trailer & Tractor | \$0.60            | \$0.69    | \$1.04                                       | \$2.33                      | \$0.80  | \$1.75      | \$0.26          | \$2.81  | \$2.11    | 0.05      | 1.21       | \$7.25                  |
| 2-Ton Truck                 | \$0.48            | \$0.30    | \$0.44                                       | \$1.22                      | \$0.40  | \$0.29      | \$0.04          | \$0.73  | \$0.60    | 0.03      | 0.20       | \$2.55                  |
| Trap Wagon                  | \$0.48            | \$0.24    | \$0.14                                       | \$0.86                      | \$0.16  | \$0.06      | \$0.01          | \$0.23  | \$0.16    | 0.01      | 0.02       | \$1.25                  |
| 4WD-ATV                     | \$0.20            | \$0.12    | \$0.02                                       | \$0.34                      | \$0.04  | \$0.26      | \$0.04          | \$0.33  | \$1.32    | 0.07      | 0.07       | \$2.00                  |
| 50HP Wheel Tractor          | \$0.17            | \$0.18    | \$0.03                                       | \$0.37                      | \$0.08  | \$0.42      | \$0.06          | \$0.56  | \$0.88    | 0.04      | 0.29       | \$1.82                  |
| 30' Combine                 | \$6.55            | \$4.42    | \$1.70                                       | \$12.67                     | \$2.46  | \$2.86      | \$0.43          | \$5.75  | \$2.05    | 0.28      | 1.97       | \$20.47                 |
| 350HP Wheel Tractor with:   |                   |           |  |                             |         |             |                 |         |           |           |            |                         |
| 23' Chisel Plow w/ 350HP    | \$2.95            | \$2.23    | \$0.27                                       | \$5.45                      | \$1.91  | \$4.48      | \$0.67          | \$7.06  | \$1.83    | \$0.13    | \$3.09     | \$14.34                 |
| 36' Cultivator with Harrow  | \$0.89            | \$0.88    | \$0.13                                       | \$1.90                      | \$0.63  | \$2.94      | \$0.44          | \$4.01  | \$1.32    | 0.07      | 2.03       | \$7.23                  |
| 36' Cultivator with Harrow  | \$0.89            | \$0.88    | \$0.13                                       | \$1.90                      | \$0.63  | \$2.94      | \$0.44          | \$4.01  | \$1.32    | 0.07      | 2.03       | \$7.23                  |
| 36' JD455 Drill             | \$1.83            | \$1.21    | \$0.38                                       | \$3.42                      | \$1.35  | \$3.45      | \$0.52          | \$5.32  | \$1.42    | 0.10      | 2.38       | \$10.16                 |
| Bankout Wagon w/ 350HP      | \$0.79            | \$0.62    | \$0.09                                       | \$1.51                      | \$0.42  | \$1.40      | \$0.21          | \$2.03  | \$0.88    | 0.04      | 0.97       | \$4.41                  |
| 200HP Wheel Tractor with:   |                   |           |  |                             |         |             |                 |         |           |           |            |                         |
| 100' Sprayer                | \$0.44            | \$0.40    | \$0.06                                       | \$0.90                      | \$0.24  | \$0.55      | \$0.08          | \$0.87  | \$0.43    | 0.02      | 0.38       | \$2.20                  |
| 100' Sprayer                | \$0.44            | \$0.40    | \$0.06                                       | \$0.90                      | \$0.24  | \$0.55      | \$0.08          | \$0.87  | \$0.43    | 0.02      | 0.38       | \$2.20                  |
| 100' Sprayer                | \$0.44            | \$0.40    | \$0.06                                       | \$0.90                      | \$0.24  | \$0.55      | \$0.08          | \$0.87  | \$0.43    | 0.02      | 0.38       | \$2.20                  |
| Total:                      | \$18.00           | \$13.60   | \$5.19                                       | \$36.79                     | \$9.84  | \$23.98     | \$3.58          | \$37.40 | \$17.58   | 1.07      | 15.80      | \$91.77                 |

#### Table 38. Machinery Costs for Conventional Tillage Spring Lentils (\$/acre)

|                             |         |          | Costs (\$/acre         | -                  |         | perating Co | sts (\$/acre | ):      | La        | bor       | Fuel Use   |                         |
|-----------------------------|---------|----------|------------------------|--------------------|---------|-------------|--------------|---------|-----------|-----------|------------|-------------------------|
|                             | Depre-  |          | Taxes,<br>Housing,     | Total<br>Ownership |         |             | Lubri-       |         |           |           |            |                         |
|                             | ciation | Interest | Insurance,<br>Licenses | Costs              | Repairs | Fuel        | cants        | Total   | (\$/acre) | (hr/acre) | (gal/acre) | Total Cost<br>(\$/acre) |
| 0.75-Ton 4WD Pickup         | \$0.85  | \$0.63   | \$0.64                 | \$2.12             | \$0.24  | \$1.48      | \$0.22       | \$1.94  | \$2.40    | 0.12      | 0.42       | \$6.46                  |
| 40' Grain Trailer & Tractor | \$0.60  | \$0.69   | \$1.04                 | \$2.33             | \$0.80  | \$1.75      | \$0.26       | \$2.81  | \$2.11    | 0.05      | 1.21       | \$7.25                  |
| 2-Ton Truck                 | \$0.48  | \$0.30   | \$0.44                 | \$1.22             | \$0.40  | \$0.29      | \$0.04       | \$0.73  | \$0.60    | 0.03      | 0.20       | \$2.55                  |
| Bankout Wagon w/ 350HP      | \$0.79  | \$0.62   | \$0.09                 | \$1.51             | \$0.42  | \$1.40      | \$0.21       | \$2.03  | \$0.88    | 0.04      | 0.97       | \$4.41                  |
| Trap Wagon                  | \$0.48  | \$0.24   | \$0.14                 | \$0.86             | \$0.16  | \$0.06      | \$0.01       | \$0.23  | \$0.16    | 0.01      | 0.02       | \$1.25                  |
| 4WD-ATV                     | \$0.20  | \$0.12   | \$0.02                 | \$0.34             | \$0.04  | \$0.26      | \$0.04       | \$0.33  | \$1.32    | 0.07      | 0.07       | \$2.00                  |
| 50HP Wheel Tractor          | \$0.17  | \$0.18   | \$0.03                 | \$0.37             | \$0.08  | \$0.42      | \$0.06       | \$0.56  | \$0.88    | 0.04      | 0.29       | \$1.82                  |
| 30' Combine                 | \$6.55  | \$4.42   | \$1.70                 | \$12.67            | \$2.46  | \$2.86      | \$0.43       | \$5.75  | \$2.05    | 0.28      | 1.97       | \$20.47                 |
| 350HP Wheel Tractor with:   |         |          |                        |                    |         |             |              |         |           |           |            |                         |
| 36' JD455 Drill             | \$1.83  | \$1.21   | \$0.38                 | \$3.42             | \$1.35  | \$3.45      | \$0.52       | \$5.32  | \$1.42    | 0.10      | 2.38       | \$10.16                 |
| 36' Cultivator with Harrow  | \$0.89  | \$0.88   | \$0.13                 | \$1.90             | \$0.63  | \$2.94      | \$0.44       | \$4.01  | \$1.32    | 0.07      | 2.03       | \$7.23                  |
| 36' Cultivator with Harrow  | \$0.89  | \$0.88   | \$0.13                 | \$1.90             | \$0.63  | \$2.94      | \$0.44       | \$4.01  | \$1.32    | 0.07      | 2.03       | \$7.23                  |
| 40' Heavy Harrow            | \$1.91  | \$1.26   | \$0.15                 | \$3.32             | \$1.04  | \$2.31      | \$0.35       | \$3.70  | \$0.95    | 0.06      | 1.59       | \$7.97                  |
| 200HP Wheel Tractor with:   |         |          |                        |                    |         |             |              |         |           |           |            |                         |
| 60' Flex Harrow             | \$0.96  | \$0.81   | \$0.11                 | \$1.88             | \$0.86  | \$0.85      | \$0.13       | \$1.84  | \$0.59    | 0.03      | 0.59       | \$4.31                  |
| 100' Sprayer                | \$0.44  | \$0.40   | \$0.06                 | \$0.90             | \$0.24  | \$0.55      | \$0.08       | \$0.87  | \$0.43    | 0.02      | 0.38       | \$2.20                  |
| Total:                      | \$17.04 | \$12.64  | \$5.06                 | \$34.74            | \$9.35  | \$21.56     | \$3.23       | \$34.14 | \$16.43   | 0.99      | 14.13      | \$85.31                 |

#### Back to Costs by Crop

## Table 39. Machinery Costs for Conventional Tillage Garbanzos (\$/acre)

|                             |         | Ownership | Costs (\$/acre | ):        | O       | perating Co | sts (\$/acre | ):      | La        | bor       | Fuel Use   |            |
|-----------------------------|---------|-----------|----------------|-----------|---------|-------------|--------------|---------|-----------|-----------|------------|------------|
|                             |         |           | Taxes,         | Total     |         |             |              |         |           |           |            |            |
|                             | Depre-  |           | Housing,       | Ownership |         |             | Lubri-       |         |           |           |            |            |
|                             | ciation | Interest  | Insurance,     | Costs     | Repairs | Fuel        | cants        | Total   |           |           |            | Total Cost |
|                             |         |           | Licenses       |           |         |             |              |         | (\$/acre) | (hr/acre) | (gal/acre) | (\$/acre)  |
| 0.75-Ton 4WD Pickup         | \$0.85  | \$0.63    | \$0.64         | \$2.12    | \$0.24  | \$1.48      | \$0.22       | \$1.94  | \$2.40    | 0.12      | 0.42       | \$6.46     |
| 40' Grain Trailer & Tractor | \$0.60  | \$0.69    | \$1.04         | \$2.33    | \$0.80  | \$1.75      | \$0.26       | \$2.81  | \$2.11    | 0.05      | 1.21       | \$7.25     |
| 2-Ton Truck                 | \$0.48  | \$0.30    | \$0.44         | \$1.22    | \$0.40  | \$0.29      | \$0.04       | \$0.73  | \$0.60    | 0.03      | 0.20       | \$2.55     |
| Trap Wagon                  | \$0.48  | \$0.24    | \$0.14         | \$0.86    | \$0.16  | \$0.06      | \$0.01       | \$0.23  | \$0.16    | 0.01      | 0.02       | \$1.25     |
| 4WD-ATV                     | \$0.20  | \$0.12    | \$0.02         | \$0.34    | \$0.04  | \$0.26      | \$0.04       | \$0.33  | \$1.32    | 0.07      | 0.07       | \$2.00     |
| 50HP Wheel Tractor          | \$0.17  | \$0.18    | \$0.03         | \$0.37    | \$0.08  | \$0.42      | \$0.06       | \$0.56  | \$0.88    | 0.04      | 0.29       | \$1.82     |
| 30' Combine                 | \$6.55  | \$4.42    | \$1.70         | \$12.67   | \$2.46  | \$2.86      | \$0.43       | \$5.75  | \$2.05    | 0.28      | 1.97       | \$20.47    |
| 350HP Wheel Tractor with:   |         |           |                |           |         |             |              |         |           |           |            |            |
| 36' JD455 Drill             | \$1.83  | \$1.21    | \$0.38         | \$3.42    | \$1.35  | \$3.45      | \$0.52       | \$5.32  | \$1.42    | 0.10      | 2.38       | \$10.16    |
| 36' Cultivator with Harrow  | \$0.89  | \$0.88    | \$0.13         | \$1.90    | \$0.63  | \$2.94      | \$0.44       | \$4.01  | \$1.32    | 0.07      | 2.03       | \$7.23     |
| 36' Cultivator with Harrow  | \$0.89  | \$0.88    | \$0.13         | \$1.90    | \$0.63  | \$2.94      | \$0.44       | \$4.01  | \$1.32    | 0.07      | 2.03       | \$7.23     |
| 40' Heavy Harrow            | \$1.91  | \$1.26    | \$0.15         | \$3.32    | \$1.04  | \$2.31      | \$0.35       | \$3.70  | \$0.95    | 0.06      | 1.59       | \$7.97     |
| Bankout Wagon               | \$0.79  | \$0.62    | \$0.09         | \$1.51    | \$0.42  | \$1.40      | \$0.21       | \$2.03  | \$0.88    | 0.04      | 0.97       | \$4.41     |
| 200HP Wheel Tractor with:   |         |           |                |           |         |             |              |         |           |           |            |            |
| 60' Flex Harrow             | \$0.96  | \$0.81    | \$0.11         | \$1.88    | \$0.86  | \$0.85      | \$0.13       | \$1.84  | \$0.59    | 0.03      | 0.59       | \$4.31     |
| 100' Sprayer                | \$0.44  | \$0.40    | \$0.06         | \$0.90    | \$0.24  | \$0.55      | \$0.08       | \$0.87  | \$0.43    | 0.02      | 0.38       | \$2.20     |
| Total:                      | \$17.04 | \$12.64   | \$5.06         | \$34.74   | \$9.35  | \$21.56     | \$3.23       | \$34.14 | \$16.43   | 0.99      | 14.13      | \$85.31    |

#### Back to Costs by Crop

## Table 40. Machinery Costs for Conventional Tillage Spring Canola (\$/acre)

|                             |         | Ownership | Costs (\$/acre     | ):                 | O       | perating Co | sts (\$/acre | ):      | La        | bor       | Fuel Use   |            |
|-----------------------------|---------|-----------|--------------------|--------------------|---------|-------------|--------------|---------|-----------|-----------|------------|------------|
|                             | Depre-  |           | Taxes,<br>Housing, | Total<br>Ownership |         |             | Lubri-       |         |           |           |            |            |
|                             | ciation | Interest  | Insurance,         | Costs              | Repairs | Fuel        | cants        | Total   |           |           |            | Total Cost |
|                             |         |           | Licenses           |                    |         |             |              |         | (\$/acre) | (hr/acre) | (gal/acre) | (\$/acre)  |
| 0.75-Ton 4WD Pickup         | \$0.85  | \$0.63    | \$0.64             | \$2.12             | \$0.24  | \$1.48      | \$0.22       | \$1.94  | \$2.40    | 0.12      | 0.42       | \$6.46     |
| 40' Grain Trailer & Tractor | \$0.60  | \$0.69    | \$1.04             | \$2.33             | \$0.80  | \$1.75      | \$0.26       | \$2.81  | \$2.11    | 0.05      | 1.21       | \$7.25     |
| 2-Ton Truck                 | \$0.48  | \$0.30    | \$0.44             | \$1.22             | \$0.40  | \$0.29      | \$0.04       | \$0.73  | \$0.60    | 0.03      | 0.20       | \$2.55     |
| Trap Wagon                  | \$0.48  | \$0.24    | \$0.14             | \$0.86             | \$0.16  | \$0.06      | \$0.01       | \$0.23  | \$0.16    | 0.01      | 0.02       | \$1.25     |
| 4WD-ATV                     | \$0.20  | \$0.12    | \$0.02             | \$0.34             | \$0.04  | \$0.26      | \$0.04       | \$0.33  | \$1.32    | 0.07      | 0.07       | \$2.00     |
| 50HP Wheel Tractor          | \$0.17  | \$0.18    | \$0.03             | \$0.37             | \$0.08  | \$0.42      | \$0.06       | \$0.56  | \$0.88    | 0.04      | 0.29       | \$1.82     |
| 30' Combine                 | \$6.55  | \$4.42    | \$1.70             | \$12.67            | \$2.46  | \$2.86      | \$0.43       | \$5.75  | \$2.05    | 0.28      | 1.97       | \$20.47    |
| 350HP Wheel Tractor with:   |         |           |                    |                    |         |             |              |         |           |           |            |            |
| 36' JD455 Drill             | \$1.83  | \$1.21    | \$0.38             | \$3.42             | \$1.35  | \$3.45      | \$0.52       | \$5.32  | \$1.42    | 0.10      | 2.38       | \$10.16    |
| 36' Cultivator with Harrow  | \$0.89  | \$0.88    | \$0.13             | \$1.90             | \$0.63  | \$2.94      | \$0.44       | \$4.01  | \$1.32    | 0.07      | 2.03       | \$7.23     |
| 36' Cultivator with Harrow  | \$0.89  | \$0.88    | \$0.13             | \$1.90             | \$0.63  | \$2.94      | \$0.44       | \$4.01  | \$1.32    | 0.07      | 2.03       | \$7.23     |
| 40' Heavy Harrow            | \$1.91  | \$1.26    | \$0.15             | \$3.32             | \$1.04  | \$2.31      | \$0.35       | \$3.70  | \$0.95    | 0.06      | 1.59       | \$7.97     |
| 36' Ripper Shooter (Rental) | \$0.61  | \$0.49    | \$0.09             | \$1.19             | \$0.28  | \$2.53      | \$0.38       | \$3.19  | \$1.13    | 0.07      | 1.74       | \$5.51     |
| Bankout Wagon               | \$0.79  | \$0.62    | \$0.09             | \$1.51             | \$0.42  | \$1.40      | \$0.21       | \$2.03  | \$0.88    | 0.04      | 0.97       | \$4.41     |
| 350HP Wheel Tractor with:   |         |           |                    |                    |         |             |              |         |           |           |            |            |
| 60' Flex Harrow             | \$0.96  | \$0.81    | \$0.11             | \$1.88             | \$0.86  | \$0.85      | \$0.13       | \$1.84  | \$0.59    | 0.03      | 0.59       | \$4.31     |
| Total:                      | \$17.21 | \$12.73   | \$5.09             | \$35.03            | \$9.39  | \$23.54     | \$3.53       | \$36.46 | \$17.13   | 1.04      | 15.50      | \$88.62    |

#### Table 42. Machinery Costs for Conventional Tillage Yellow Mustard (\$/acre)

|                             | Ownership Costs (\$/acre): |          |                        |                    | Operating Costs (\$/acre): |         |        |         | Labor     |           | Fuel Use   |                         |
|-----------------------------|----------------------------|----------|------------------------|--------------------|----------------------------|---------|--------|---------|-----------|-----------|------------|-------------------------|
|                             | Depre-                     |          | Taxes,<br>Housing,     | Total<br>Ownership |                            |         | Lubri- |         |           |           |            |                         |
|                             | ciation                    | Interest | Insurance,<br>Licenses | Costs              | Repairs                    | Fuel    | cants  | Total   | (\$/acre) | (hr/acre) | (gal/acre) | Total Cost<br>(\$/acre) |
| 0.75-Ton 4WD Pickup         | \$0.85                     | \$0.63   | \$0.64                 | \$2.12             | \$0.24                     | \$1.48  | \$0.22 | \$1.94  | \$2.40    | 0.12      | 0.42       | \$6.46                  |
| 40' Grain Trailer & Tractor | \$0.60                     | \$0.69   | \$1.04                 | \$2.33             | \$0.80                     | \$1.75  | \$0.26 | \$2.81  | \$2.11    | 0.05      | 1.21       | \$7.25                  |
| 2-Ton Truck                 | \$0.48                     | \$0.30   | \$0.44                 | \$1.22             | \$0.40                     | \$0.29  | \$0.04 | \$0.73  | \$0.60    | 0.03      | 0.20       | \$2.55                  |
| Trap Wagon                  | \$0.48                     | \$0.24   | \$0.14                 | \$0.86             | \$0.16                     | \$0.06  | \$0.01 | \$0.23  | \$0.16    | 0.01      | 0.02       | \$1.25                  |
| 4WD-ATV                     | \$0.20                     | \$0.12   | \$0.02                 | \$0.34             | \$0.04                     | \$0.26  | \$0.04 | \$0.33  | \$1.32    | 0.07      | 0.07       | \$2.00                  |
| 50HP Wheel Tractor          | \$0.17                     | \$0.18   | \$0.03                 | \$0.37             | \$0.08                     | \$0.42  | \$0.06 | \$0.56  | \$0.88    | 0.04      | 0.29       | \$1.82                  |
| 30' Combine                 | \$6.55                     | \$4.42   | \$1.70                 | \$12.67            | \$2.46                     | \$2.86  | \$0.43 | \$5.75  | \$2.05    | 0.28      | 1.97       | \$20.47                 |
| 350HP Wheel Tractor with:   |                            |          |                        |                    |                            |         |        |         |           |           |            |                         |
| 36' JD455 Drill             | \$1.83                     | \$1.21   | \$0.38                 | \$3.42             | \$1.35                     | \$3.45  | \$0.52 | \$5.32  | \$1.42    | 0.10      | 2.38       | \$10.16                 |
| 36' Cultivator with Harrow  | \$0.89                     | \$0.88   | \$0.13                 | \$1.90             | \$0.63                     | \$2.94  | \$0.44 | \$4.01  | \$1.32    | 0.07      | 2.03       | \$7.23                  |
| 36' Cultivator with Harrow  | \$0.89                     | \$0.88   | \$0.13                 | \$1.90             | \$0.63                     | \$2.94  | \$0.44 | \$4.01  | \$1.32    | 0.07      | 2.03       | \$7.23                  |
| 40' Heavy Harrow            | \$1.91                     | \$1.26   | \$0.15                 | \$3.32             | \$1.04                     | \$2.31  | \$0.35 | \$3.70  | \$0.95    | 0.06      | 1.59       | \$7.97                  |
| 36' Ripper Shooter (Rental) | \$0.61                     | \$0.49   | \$0.09                 | \$1.19             | \$0.28                     | \$2.53  | \$0.38 | \$3.19  | \$1.13    | 0.07      | 1.74       | \$5.51                  |
| Bankout Wagon               | \$0.79                     | \$0.62   | \$0.09                 | \$1.51             | \$0.42                     | \$1.40  | \$0.21 | \$2.03  | \$0.88    | 0.04      | 0.97       | \$4.41                  |
| 200HP Wheel Tractor with:   |                            |          |                        |                    |                            |         |        |         |           |           |            |                         |
| 60' Flex Harrow             | \$0.96                     | \$0.81   | \$0.11                 | \$1.88             | \$0.86                     | \$0.85  | \$0.13 | \$1.84  | \$0.59    | \$0.03    | \$0.59     | \$4.31                  |
| Total:                      | \$17.21                    | \$12.73  | \$5.09                 | \$35.03            | \$9.39                     | \$23.54 | \$3.53 | \$36.46 | \$17.13   | 1.04      | 15.50      | \$88.62                 |

Back to Costs by Crop

#### Table 43. Machinery Costs for Conventional Tillage Summer Fallow (\$/acre)

|                            | Ownership Costs (\$/acre): |          |  |                             | Operating Costs (\$/acre): |         |                 |         | Labor     |           | Fuel Use   |                         |
|----------------------------|----------------------------|----------|--|-----------------------------|----------------------------|---------|-----------------|---------|-----------|-----------|------------|-------------------------|
|                            | Depre-<br>ciation          | Interest | Taxes,<br>Housing,<br>Insurance,<br>Licenses | Total<br>Ownership<br>Costs | Repairs                    | Fuel    | Lubri-<br>cants | Total   | (\$/acre) | (hr/acre) | (gal/acre) | Total Cost<br>(\$/acre) |
| 0.75-Ton 4WD Pickup        | \$0.85                     | \$0.63   | \$0.64                                       | \$2.12                      | \$0.24                     | \$1.48  | \$0.22          | \$1.94  | \$2.40    | 0.12      | 0.42       | \$6.46                  |
| 2-Ton Truck                | \$0.48                     | \$0.30   | \$0.44                                       | \$1.22                      | \$0.40                     | \$0.29  | \$0.04          | \$0.73  | \$0.60    | 0.03      | 0.20       | \$2.55                  |
| Trap Wagon                 | \$0.48                     | \$0.24   | \$0.14                                       | \$0.86                      | \$0.16                     | \$0.06  | \$0.01          | \$0.23  | \$0.16    | 0.01      | 0.02       | \$1.25                  |
| 4WD-ATV                    | \$0.20                     | \$0.12   | \$0.02                                       | \$0.34                      | \$0.04                     | \$0.26  | \$0.04          | \$0.33  | \$1.32    | 0.07      | 0.07       | \$2.00                  |
| 50HP Wheel Tractor         | \$0.17                     | \$0.18   | \$0.03                                       | \$0.37                      | \$0.08                     | \$0.42  | \$0.06          | \$0.56  | \$0.88    | 0.04      | 0.29       | \$1.82                  |
| 350HP Wheel Tractor with:  |                            |          |  |                             |                            |         |                 |         |           |           |            |                         |
| 36' Cultiweeder            | \$2.01                     | \$1.56   | \$0.19                                       | \$3.76                      | \$0.96                     | \$1.21  | \$0.18          | \$2.35  | \$0.85    | 0.06      | 0.83       | \$6.96                  |
| 36' Cultiweeder            | \$2.01                     | \$1.56   | \$0.19                                       | \$3.76                      | \$0.96                     | \$1.21  | \$0.18          | \$2.35  | \$0.85    | 0.06      | 0.83       | \$6.96                  |
| 36' Cultivator with Harrow | \$0.89                     | \$0.88   | \$0.13                                       | \$1.90                      | \$0.63                     | \$2.94  | \$0.44          | \$4.01  | \$1.32    | 0.07      | 2.03       | \$7.23                  |
| 36' Cultivator with Harrow | \$0.89                     | \$0.88   | \$0.13                                       | \$1.90                      | \$0.63                     | \$2.94  | \$0.44          | \$4.01  | \$1.32    | 0.07      | 2.03       | \$7.23                  |
| 200HP Wheel Tractor with:  |                            |          |  |                             |                            |         |                 |         |           |           |            |                         |
| 100' Sprayer               | \$0.44                     | \$0.40   | \$0.06                                       | \$0.90                      | \$0.24                     | \$0.55  | \$0.08          | \$0.87  | \$0.43    | 0.02      | 0.38       | \$2.20                  |
| 100' Sprayer               | \$0.44                     | \$0.40   | \$0.06                                       | \$0.90                      | \$0.24                     | \$0.55  | \$0.08          | \$0.87  | \$0.43    | 0.02      | 0.38       | \$2.20                  |
| Total:                     | \$8.86                     | \$7.15   | \$2.03                                       | \$18.04                     | \$4.58                     | \$11.91 | \$1.77          | \$18.26 | \$10.56   | 0.57      | 7.48       | \$46.86                 |