

Jason A. Winfree

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Research Interests Industrial Organization, Agricultural Economics, Sports Economics

- Positions**
- Associate Professor, Department of Agricultural Economics and Rural Sociology, University of Idaho, 2016-present
 - Assistant Professor, Department of Agricultural Economics and Rural Sociology, University of Idaho, 2013-2016
 - Associate Professor (with tenure), Program in Sport Management, University of Michigan, 2009-2013
 - Assistant Professor, Program in Sport Management, University of Michigan, 2003-2009

Education Washington State University, Pullman, WA

- Ph.D., Economics, 2003
- M.S., Statistics, 2003
- B.S., Math and Economics 1999

- Refereed Journal Publications**
1. Winfree, Jason A. and Philip Watson (forthcoming) “The Welfare Economics of ‘Buy Local’” *American Journal of Agricultural Economics*
 2. McCluskey, Jill J. and Jason A. Winfree (forthcoming) “The Economics of GM Labeling and Implications for Trade” *Journal of Agricultural & Food Industrial Organization*
 3. Winfree, Jason A. (forthcoming) “No Seat at the Table: Representation in Collective Bargaining in Professional Sports” *Managerial and Decision Economics*
 4. McQuade, Timothy, Stephen Salant and Jason A. Winfree 2016. “Markets with Untraceable Goods of Unknown Quality: Beyond the Small-Country Case” *Journal of International Economics* 100:112-119.

5. Winfree, Jason A. 2016. "Partial adherence to voluntary quality standards for experience goods" *Journal of Agricultural & Food Industrial Organization* 14(1):81-89.
6. Winfree, Jason A. and Philip Watson 2016. "Commentary on Ye & Kerr (2016): Cross-state liquor substitution and economics policy" *Addiction* 111(11):1954-1955.
7. Mills, Brian M., and Jason A. Winfree. 2016. "Market Power, Exclusive Rights, and Substitution Effects in Sports" *The Antitrust Bulletin* 61(3):423-433.
8. Winfree, Jason A. and Philip Watson 2015. "Substitution of Liquor Sales Across States" *Applied Economics Letters* 22(11):891-894
9. Winfree, Jason A. 2015. "This Game is Being Played Under Protest" *International Journal of Sport Finance* 10(1):88-100.
10. Mills, Brian M., Jason A. Winfree, Mark S. Rosentraub and Ekaterina Sorokina 2015. "Fan Substitution Between North American Professional Sports Leagues" *Applied Economics Letters* 22(7):563-566.
11. Tainsky, Scott, Brian Mills and Jason A. Winfree 2015. "Further Examination of Potential Discrimination Among MLB Umpires" *Journal of Sports Economics* 16(4):353:374.
12. Salaga, Steven and Jason A. Winfree 2015. "Determinants of Secondary Market Sales Prices for National Football League Personal Seat Licenses and Season Ticket Rights" *Journal of Sports Economics* 16(3):227-253.
13. Salaga, Steven, Alan Ostfield and Jason Winfree 2014. "Revenue Sharing with Heterogeneous Investments in Sports Leagues: Share Media, Not Stadiums" *Review of Industrial Organization* 45(1):1-19.
14. Mills, Brian M., Mark S. Rosentraub, Jason A. Winfree, and Michael B. Cantor 2014. "Fiscal Outcomes and Tax Impacts from Stadium Financing Strategies: The Case of Arlington, Texas" *Public Money & Management* 34(2):145-152.
15. Mongeon, Kevin and Jason A. Winfree 2013. "The Effects of Cross-Ownership and League Policies Across Sports Leagues Within a City" *Review of Industrial Organization* 43(3):145-162.
16. Winfree, Jason A., Rodney Fort 2013. "Some Observations on Fort and Winfree Nash Conjectures and Talent Supply in Sports League Modeling: A Comment on Current Modeling Disagreements.: Reply" *Journal of Sports Economics* 14(3):327-329.
17. McQuade, Timothy, Stephen Salant and Jason A. Winfree 2012. "Regulating An Experience Good Produced in the Formal Sector of a Developing Country When Consumers Cannot Identify Producers" *Review of Development Economics* 16(4):512-526.

18. Winfree, Jason A. 2012. "College Athletes and NCAA Violations" *Criminology & Public Policy* 11(4):661-663.
19. Winfree, Jason A. and Rodney Fort 2012. "Nash Conjectures and Talent Supply in Sports League Modeling: A Comment on Current Modeling Disagreements" *Journal of Sports Economics* 13(3):306-313.
20. Mongeon, Kevin and Jason A. Winfree 2012. "A Comparison of Television and Gate Demand in the National Basketball Association" *Sport Management Review* 15(1):72-79.
21. Annala, Christopher and Jason A. Winfree 2011. "Salary Distribution and Team Performance in Major League Baseball" *Sport Management Review* 14(2):167-175.
22. Tainsky, Scott and Jason A. Winfree 2010. "Short-Run demand and uncertainty of outcome in Major League Baseball" *Review of Industrial Organization* 37(3):197-214.
23. Dinardo, John E. and Jason A. Winfree 2010. "The Law of Genius and Home Runs Refuted" *Economic Inquiry* 48(1):51-64.
24. Winfree, Jason A. 2010. "Issues with Replicating Results in Sports Economics" *Journal of Sports Economics* 11(1):48-59.
25. Tainsky, Scott and Jason A. Winfree 2010. "Discrimination and Demand: The Effect of International Players on Attendance in Major League Baseball" *Social Science Quarterly* 91(1):117-128.
26. Winfree, Jason A. 2009. "Fan Substitution and Market Definition in Sports Leagues" *Antitrust Bulletin* 54(4):801-822.
27. McCluskey, Jill J. and Jason A. Winfree 2009. "Pre-Empting Public Regulation with Private Food Quality Standards" *European Review of Agricultural Economics* 36(4):535-539.
28. Winfree, Jason A. 2009. "Owners Incentives During the 2004-05 National Hockey League Lockout" *Applied Economics* 41(25):3275-3285.
29. Fort, Rodney, and Jason A. Winfree. 2009. "Sports Really Are Different: The Contest Success Function and the Supply of Talent" *Review of Industrial Organization* 34(1):69-80.
30. Winfree, Jason A. and Jill J. McCluskey 2008. "Incentives for Post-Apprehension Self-Punishment" *International Journal of Sport Finance* 3(4): 196-209.
31. Winfree, Jason A. and Rodney D. Fort 2008. "Fan Substitution and the 2004-05 NHL Lock Out" *Journal of Sports Economics* 9(4): 425-434.
32. Smart, Dennis L., Jason A. Winfree and Richard A. Wolfe. 2008. "Major League Baseball Managers: Do They Matter?" *Journal of Sport Management* 22(3): 303-321.

33. Tainsky, Scott and Jason A. Winfree 2008. "Financial Incentives and League Policy: The Example of Major League Baseballs Steroid Policy" *European Sport Management Quarterly* 8(1): 67-80
34. Winfree, Jason A. and Jill J. McCluskey 2007. "Takings of Development Rights with Asymmetric Information and an Endogenous Probability of an Externality" *Journal of Housing Economics* 16(3-4): 320-333.
35. Winfree, Jason A. and Chris Molitor. 2007 "The Value of College: Drafted High School Baseball Players" *Journal of Sports Economics* 8(4): 378-393.
36. Winfree, Jason A., Jill J. McCluskey, and Ron C. Mittelhammer, 2006. "Buyer Type Effects in Conservation and Preservation Property Values" *Journal of Real Estate, Finance, and Economics* 33(2): 167-179.
37. Winfree, Jason A. 2005. "Ownership Structure Between Major and Minor League Baseball" *European Sport Management Quarterly* 5(4): 343-356.
38. Winfree, Jason A. and Jill J. McCluskey 2005. "Collective Reputation and Quality" *American Journal of Agricultural Economics* 87(1): 206-213.
39. Winfree, Jason A., Jill J. McCluskey, Ron C. Mittelhammer, and Rodney Fort, 2004. "Location and Attendance in Major League Baseball" *Applied Economics* 36(19): 2117-2124.
40. Winfree, Jason A., Jill J. McCluskey, Ron C. Mittelhammer, and Paula Gutman, 2004. "Seasonal Oligopoly Power in the DANjou Pear Industry" *Journal of Food Distribution Research* 35(2): 56-65.

Book Chapters

1. McCluskey, Jill J. and Jason A. Winfree (forthcoming) "The Economics of Reputation" (Edward Elgar Publishing).
2. Winfree, Jason A. 2012. NFL Franchise Values, Locations, and Stadium Economics. in Kevin G, Quinn (ed.) *The Economics of the National Football League: The State of the Art* (Springer Publishing), pp. 33-54.
3. Winfree, Jason A., Jill J. McCluskey and Rodney Fort. 2007. "Transactions Cost Variation and Vertical Integration: Major League Baseball's Minor League Affiliates." in Trevor Slack (ed.) *Sports Organizations* (Elsevier Publishing), pp. 173-189.

Books

1. Fort, Rodney D. and Jason A. Winfree 2013. *15 Sports Myths and Why They're Wrong* Stanford University Press
2. Winfree, Jason A. and Mark S. Rosentraub 2012. *Sports Finance and Management: Real Estate, Entertainment, and the Remaking of the Business* Taylor & Francis

**Invited
Presentations
and
Contributions**

1. Szymanski, Stefan and Jason Winfree 2014 "On the optimal realignment of a contest: the case of college football" Washington State University
2. Salaga, Steven, Alan Ostfield and Jason Winfree 2012 Revenue Sharing with Heterogeneous Investments in Sports Leagues: Share Media, Not Stadiums University of Antwerp/University of Leuven
3. Winfree, Jason A. and Chris Molitor. 2008 The Value of College: Drafted High School Baseball Players, New York University
4. McQuade, Tim, Stephen Salant and Jason Winfree 2008 A Study of Collective Reputation Washington State University
5. Winfree, Jason A. Beijing Olympics Economics (and Politics) of Sports Invited Interview for The Analyst 2008

**Ph.D.
Students**

1. Steven Salaga 2012 University of Michigan, Placement Florida Institute of Technology
2. Matthew Juravich 2012 University of Michigan, Placement University of Akron
3. Eric Becher 2011 University of Louisville, Placement - University of Pikeville
4. Kevin Mongeon 2010 Washington State University, Placement University of New Haven
5. Scott Tainsky 2008 (chair) University of Michigan, Placement University of Illinois

**University
Teaching**

Agricultural Economics and Rural Sociology, University of Idaho

- AgEc 535, Applied Industrial Organization
- AgEc 303, Principles of Agricultural Economics
- AgEc 302, Managerial Economics: Consumption & Markets

School of Public Policy, University of Michigan

- Public Policy 431, The Economics of Sports Public Policy

Program in Sport Management, University of Michigan

- Sport Management 509, Sport Finance (Masters level)
- Sport Management 331, Sports Economics

- Sport Management 341, Sport Finance
- Sport Management 313, Economics of Sports League Policy

Department of Economics, Washington State University

- Economics 101, Principles of Microeconomics
- Economics 301, Intermediate Microeconomics
- Economics 330, Sports Economics

Professional Service

- AAEA Publications Committee, 2015-
- AAEA Presentations Committee, 2015-
- AAEA Nominating Committee, 2016-
- CALS Academic Programs Advisory Committee, 2016
- CALS Award Committee, 2016
- AERS Graduate Committee Chair, 2015-
- Reviewer for *American Journal of Agricultural Economics*, *Addiction*, *Applied Economic Perspectives & Policy*, *Applied Economics*, *Brazilian Review of Econometrics*, *Contemporary Economic Policy*, *Criminology & Public Policy*, *Eastern Economic Journal*, *Economic Inquiry*, *Economics and Human Biology*, *European Review of Agricultural Economics*, *European Sport Management Quarterly*, *International Journal of Sport Finance*, *International Journal of Sport Management and Marketing*, *International Journal of Sport Policy and Politics*, *Journal of Agricultural and Resource Economics*, *Journal of Agricultural Extension and Rural Development*, *Journal of Agriculture, Food, and IO*, *Journal of Economics and Business*, *Journal of Industrial Economics*, *Journal of Industry, Competition and Trade*, *Journal of Institutional and Theoretical Economics*, *Journal of Law, Economics and Organization*, *Journal of Real Estate Finance and Economics*, *Journal of Sport Management*, *Journal of Sports Economics*, *Rand Journal of Economics*, *Review of Industrial Organization*, *Social Science Quarterly*, *Southern Economic Journal*, *Sport Management Review*, *Journal of Amateur Sport*

Media

- Radio: WFAN (NY), XM/Sirius, WWJ (Det.), NPR-Michigan, WJR (Det.), 760 (Den.), WUSF (Tampa), CJAD (Mon.)
- Newspapers: New York Times, Michigan Daily, Ann Arbor News, Chicago Tribune, St. Petersburg Times, Detroit News, Buffalo News, The Courier-Journal (Louisville), Capital Press
- Television: ABC-Detroit
- Websites: Espn.com, Time.com, Salon.com, Huffingtonpost.com, Newrepublic.com

Consulting

- Expert economic opinions for attorneys in legal cases concerning sports issues.
- Developed a report for the Detroit Pistons concerning the economic impact of a new sports arena in Detroit
- Statistical analysis on the customer database for the Detroit Pistons