TO: MEMBERS OF THE UNIVERSITY OF IDAHO FACULTY

The items listed below, approved by the University Curriculum Committee, will be considered to have the necessary faculty approvals unless a petition requesting further consideration of specific items is signed by five faculty members and submitted to the chair of the Faculty Senate within 14 calendar days after the date of circulation. If no petition is received within 14 days, the entire report will be submitted to the president for approval and transmittal to the regents, if regents’ action is required. If a petition is received, the items in the report for which further consideration is requested will be referred to the Faculty Senate and the remainder of the report will move forward. On items referred to it, the council may: (1) affirm the action and report it to a meeting of the university faculty, (2) amend the action and report it to a meeting of the university faculty, or (3) rescind the action. Note: If a petition concerns courses or curricula in the College of Letters, Arts and Social Sciences or in the College of Agricultural and Life Sciences, and is signed by five faculty members of the respective college, those items will be returned to the college concerned for further consideration.

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Accounting

1. Drop the following course [Effective: Summer 2014]

   **Acct 310 Accounting for Business Decisions I (2 cr)**
   May only be repeated once. Student may petition to repeat a second time in consultation with the college dean and course instructor. Accounting concepts and theories with emphasis on the role of accounting information in decision making within and about business; effect of accounting information on behavior; recognition and valuation issues and analysis of financial statements; and use of cost management accounting systems to support product and process planning. May include evening exams.
   **Coreq:** Bus 340
   Recommended Equivalent Course: Acct 482

2. Change the following course [Effective: Summer 2014]

   **Acct 440 Fraud Examination (3 cr)**
   Fraud prevention, detection, investigation, and resolution. May include evening exams.
   **Prereq:** Acct 201 and Acct 310

3. Change the curricular requirements of Accounting (B.S.Bus.) [Effective: Summer 2014]

   Required course work includes the university requirements (see regulation J-) the general requirements for graduation from the College of Business and Economics, and:

   - **Acct 305** Accounting Information Systems (3 cr)
   - **Acct 315** Intermediate Financial Accounting I (3 cr)
   - **Acct 385** Cost and Management Accounting (3 cr)
   - **Acct 414** Intermediate Financial Accounting II (3 cr)
   - **Acct 483** Fundamentals of Federal Taxation (3 cr)
   - **Acct 492** Auditing and Controls (3 cr)

   Accounting electives chosen from the following (6 cr):
   - **Acct 415** Advanced Financial Accounting and Reporting (3 cr)
   - **Acct 440** Fraud Examination (3 cr)
   - **Acct 484** Federal Taxation of Entities (3 cr)
   - **Acct 486** Contemporary Management Accounting Issues (3 cr)
   - **Acct 530** Accounting for Public Sector Entities (3 cr)
   - **Acct 585** Estate Planning (3 cr)
   - **BLaw 420** Commercial Law (3 cr)
   - **BLaw 425** Law of Business Entities (3 cr)

   **One additional additional courses in communication or writing beyond the UI general education requirements (6-3 cr)**
   - **Comm 235** Organizational Communication (3 cr)
   - **Comm 332** Communication and the Small Group (3 cr)
   - **Comm 335** Intercultural Communication (3 cr)
   - **Comm 347** Persuasion (3 cr)
   - **Comm 410** Conflict Management (3 cr)
   - **Comm 431** Applied Business and Professional Communication (3 cr)
   - **Engl 207** Persuasive Writing (3 cr)
   - **Engl 313** Business Writing (3 cr)
   - **Engl 316** Environmental Writing (3 cr)
   - **Engl 317** Technical Writing (3 cr)
   - **Phil 201** Critical Thinking (3 cr)
   - **Phil 361** Professional Ethics (3 cr, max 6)

   **One of the following CBE courses may be substituted for one of the communication/writing elective courses:**
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<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
<th>Credits</th>
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<tbody>
<tr>
<td>Bus 353</td>
<td>Data and Information Management (3 cr)</td>
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<tr>
<td>Bus 355</td>
<td>Systems Analysis and Design (3 cr)</td>
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<tr>
<td>Bus 378</td>
<td>Project Management (3 cr)</td>
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<tr>
<td>Bus 412</td>
<td>Human Resource Management (3 cr)</td>
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<td>Bus 416</td>
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<td>Bus 456</td>
<td>Quality Management (3 cr)</td>
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<td>Bus 461</td>
<td>Retirement Planning and Employee Benefits (3 cr)</td>
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<td>Bus 463</td>
<td>Portfolio Management (3 cr)</td>
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<tr>
<td>Bus 464</td>
<td>Derivatives and Risk Management (3 cr)</td>
<td></td>
</tr>
<tr>
<td>Bus 472</td>
<td>Operations Planning and Scheduling (3 cr)</td>
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</table>

Courses to total **120** credits for this degree

### Agricultural Economics and Rural Sociology

1. **Change the curricular requirements of Natural Resource Economics (Minor) [Effective: Summer 2014]**

   **Required Courses (12 cr):**
   - AgEc 356 Agricultural and Rural Policy (3 cr)
   - AgEc 361 Farm and Natural Resource Appraisal (3 cr)
   - AgEc 410 Experiencing the Idaho Public Policy Making Process (1 cr)
   - AgEc 418 Developing Negotiation Skills in Agribusiness (1 cr)
   - AgEc 451 Applied Environmental and Natural Resource Economics (3 cr)
   - AgEc 477 Law, Ethics, and the Environment (3 cr)
   - Geog 385 GIS Primer (3 cr)

   One of the following (3 cr):
   - AgEc 301 Managerial Economics: Production (3 cr)
   - AgEc 302 Managerial Economics: Consumption & Markets (3 cr)

   **Electives: Choose 8 credits from the following courses (if not taken above):**
   - AgEc 301 Managerial Economics: Production (3 cr)
   - AgEc 302 Managerial Economics: Consumption & Markets (3 cr)
   - AgEc 410 Experiencing the Idaho Public Policy Making Process (1 cr)
   - AgEc 419 Development and Analysis of Enterprise Budgets (1 cr)
   - Bus 362 Real Property Appraisal (3 cr)
   - CSS 235 or Society and Natural Resources (3 cr)
   - For 235 Politics of the Environment (3 cr)
   - CSS 383 Natural Resource and Ecosystem Service Economics (3 cr)
   - CSS 462 or Natural Resource Policy (3 cr)
   - PoIS 462
   - Econ 202 Principles of Microeconomics (3 cr)
   - Econ 385 Environmental Economics (3 cr)
   - EnvS 225 International Environmental Issues Seminar (3 cr)
   - EnvS 400 Seminar (1 cr)
   - Geog 411 Natural Hazards and Society (3 cr)
   - REM 456 Integrated Rangeland Management (3 cr)

Courses to total **20** credits for this minor

### Business

1. **Drop the following courses [Effective: Summer 2014]**

   **Bus 340 Team Building and Group Dynamics (2 cr)**
   May only be repeated once. Student may petition to repeat a second time in consultation with the Dean and course faculty team. Open only to undergraduate CBE majors. Issues in the formation, development, and management of work groups and teams; problems and characteristics common to group situations and strategies for improving team productivity; specific topics include increasing self-awareness, clarifying and managing team-member roles, understanding intercultural communication, capitalizing on the potential of diverse work groups, problem-solving and decision-making, project planning, and identifying the role of leadership in teams. May involve evening exams.
   **Coreq:** Bus 339, Bus 341, Bus 342, and Econ 340

Recommended Equivalent Course: Bus 290
Bus 341 Business Systems (4 cr)
May only be repeated once. Student may petition to repeat a second time in consultation with the Dean and course faculty team. Open only to undergraduate CBE majors. Introduction to business as a general system; consideration of external environmental issues using an economy-industry-company framework of analysis and its extension to global scanning; discussion of socio-political forces, domestic and foreign financial markets, the role of technology in organizations; discussion of valuation models and legal issues facing organizations; examination of organizational subsystems including those responsible for generating revenues, producing the product or service, and providing support; a comprehensive integrative case is used to illustrate these ideas. May involve evening exams.
Coreq: Bus 340 and 342
Recommended Equivalent Course: Bus 350

Bus 342 Product and Process Planning (3 cr)
May only be repeated once. Student may petition to repeat a second time in consultation with the Dean and course faculty team. Open only to undergraduate CBE majors. An overview of the marketing, engineering, financial, and production decisions involved in developing new products and determining the product mix; examination of the theory, tools, and approaches that can be used to assist managers in making effective new product and process decisions; specific topics include consumer behavior, business research, optimization techniques, capital budgeting, and product and process design using Total Quality Management; a comprehensive integrative case is used to illustrate these ideas. May involve evening exams.
Coreq: Bus 340 and Bus 341
Recommended Equivalent Course: Bus 321

Bus 343 Planning and Decision Making in Organizations (2 cr)
May only be repeated once. Student may petition to repeat a second time in consultation with the Dean and course faculty team. Open only to undergraduate CBE majors. An overview of the managerial planning process with a focus on business decision making through the collection and analysis of data; decision-making models and approaches, sources of information, value of information, pro-forma financial analysis, and forecasting; a comprehensive integrative case is used to illustrate these ideas. May involve evening exams.
Prereq: Bus 339, Bus 340-342 and Econ 340
Prereq or Coreq: Engl 207, Engl 208, Engl 313 or Engl 317
Coreq: Acct 310, Bus 344, and Bus 345
Recommended Equivalent Course: Bus 390

Bus 344 Managing the Firm's Resources (3 cr)
May only be repeated once. Student may petition to repeat a second time in consultation with the Dean and course faculty team. Open only to undergraduate CBE majors. An overview of the decisions necessary for the effective management of the firm's financial, human, and information resources; topics include: management of the firm's financial structure, dividend policy, and working capital; attracting, maintaining, and developing the work force; systems planning, requirements analysis, and data design; a comprehensive integrative case is used to illustrate these ideas. May involve evening exams.
Prereq or Coreq: Engl 207, Engl 208, Engl 313 or Engl 317
Coreq: Acct 310, Bus 343, and Bus 345
Recommended Equivalent Course: Bus 301

Bus 345 Business Operating Decisions (3 cr)
May only be repeated once. Student may petition to repeat a second time in consultation with the Dean and course faculty team. Open only to undergraduate CBE majors. An overview of the business operating decisions associated with creating demand for the firm's products and services as well as producing the system outputs; a systems approach is used to illustrate how the various business functions and support staff interact in executing these decisions; examination of the use of information technology to facilitate integration; a comprehensive integrative case is used to illustrate these ideas. May involve evening exams.
Prereq or Coreq: Engl 207, Engl 208, Engl 313 or Engl 317
Coreq: Acct 310, Bus 343, and Bus 344
Recommended Equivalent Course: Bus 370

2. Add the following courses [Effective: Spring 2014]

Bus 190 Integrated Business and Value Creation (3 cr)
Explores the environment of business and the management of business systems to understand how an organization turns opportunity into value. This course uses an integrated, cross-disciplinary perspective including working in teams. Includes international and ethical issues. May involve evening exams.
Recommended Short Course Title: Integ Bus & Value Creation

Bus 252 Formal Models of Decision Making (3 cr)
Introduction to formal models of decision making including modeling and sensitivity analysis. Topics include psychology of problem solving, optimization, decision theory, simulation, regression, and related issues. May involve evening exams.
Prereq: Stat 251 or Stat 301
Recommended Short Course Title: Formal Decision Making Models
Bus 290  Leading Organizations and People (3 cr)
Great leaders are made, not born. This course prepares students to effectively acquire and deploy human capital, lead individuals and teams, inspire and motivate people to perform the tasks needed to achieve ambitious goals, and inspire innovation. Includes international and ethical issues. May involve evening exams and presentation practices.
Prereq: Bus 190 and Sophomore Standing

Recommended Short Course Title: Leading Organizations & People

3. Add the following courses [Effective: Summer 2014]

Bus 390 (s) Integrated Topics in Business (3 cr, max 6)
Each section of the course will offer an in-depth study of an integrating topic spanning the business functions. International and ethical issues related to the topic will be explored. May be repeated once with a different topic for credit. See the current course schedule for specific section titles and descriptions.
Prereq: BLaw 265, Bus 301, Bus 321, Bus 350, Bus 370, and Econ 201; and Engl 207, Engl 208, Engl 313, Engl 317, or Phil 201

Editor’s Note: Course descriptions are not displayed in the course schedule.

4. Change the status of the following course from dormant to active [Effective: Summer 2014]

Bus 425 Retail Distribution Management (3 cr)
Analysis of retail operations including location, market selection, capital and physical requirements, store layout, merchandise management, customer relations, channel structure, and channel member relations. May involve evening exams.
Prereq: Bus 321; OR Prereq or Coreq: Bus 343

5. Change the following courses [Effective: Summer 2014]

Bus 301  Financial Resources Management (3 cr)
This course examines the policies and practices involved in the allocation of financial resources in business organizations; develops the tools needed to use financial data for analysis and financial decision making. Cannot be taken for credit by CBE Majors either concurrently or after completion of Bus 340-345. Policies and practices involved in acquisition, control, and allocation of financial resources in business organizations. May involve evening exams.
Prereq: Acct 201 and Acct 202; and Stat 251 or Stat 301; and Econ 202 or Econ 272; and Bus 252 or Math 330

Bus 302 Intermediate Financial Management (3 cr)
Advanced course in managerial finance that addresses more complex issues such as risk in capital budgeting, working capital management, mergers, business failure and reorganization, and lease financing. May involve evening exams.
Prereq: Bus 301; or Bus 340-342 and Econ 340
Prereq or Coreq: Bus 343-345

Bus 321  Marketing (3 cr)
Explores marketing as an integrating function of the firm. Includes the study of product, price, place, and promotions in the creation of customer value, international marketing, and the roles of corporate social responsibility and ethics in marketing decision making. Cannot be taken for credit by CBE Majors either concurrently or after completion of Bus 340-345. Marketing institutions and relationships with economic, political, legal, and social environment; principles, functions, concepts, and issues of marketing within a firm and the relationship of marketing to other business disciplines. May involve evening exams.

Bus 324 Consumer Behavior (3 cr)
Behavioral science theories, concepts, and methods applied to the understanding and prediction of consumer behavior, including industrial buyer behavior; emphasis on structuring marketing policy to fulfill consumer requirements. May involve evening exams.
Prereq or Coreq: Bus 321; OR Prereq or Coreq: Bus 343

Bus 350  Management Managing Information Systems (3 cr)
Introduction to use and management of data to support decision making. Includes discussion of relevant international and ethical issues. Cannot be taken for credit by CBE Majors either concurrently or after completion of Bus 340-345. Data processing applications for business; intro to information systems; data base concepts; analysis, design, and implementation of computer-based information systems and consideration of associated problems. May involve evening exams.
Prereq: Stat 251 or Stat 301; and Bus 252

Bus 370  Introduction to Operations Process Management (3 cr)
This course examines the concepts and tools used to design, implement, manage, evaluate and improve the business processes used to create and deliver value to customers. International and ethical issues associated with process management will also be considered. Cannot be taken for credit by CBE Majors either concurrently or after completion of Bus 340-345. Introduction to operations management, including overviews of product and process design, forecasting, inventory management, total quality management, project management, master scheduling, material and capacity requirements planning, theory of constraints, production activity control, and lean manufacturing. May involve evening exams.
Prereq: Acct 202, Bus 252, and Bus 290; and Stat 251 or Stat 301
Prereq or Coreq: Bus 301, Bus 321, and Bus 350

Bus 408 Security Analysis (3 cr)
Emphasis on theory and practice of security analysis and other techniques of financial analyses; may involve management of actual portfolios.
Bus 409  Problems in Financial Management (3 cr)
Analysis of selected topics in financial management; asset allocation; capital budgeting and valuation; synthesis of financial management skills through case analysis; written and oral reports and computer simulations. May involve evening exams.
Prereq: Acct 310, Bus 302, Bus 340-345 and Econ 340

Bus 412  Human Resource Management (3 cr)
Human resource/personnel management functions including recruitment, training, compensation, performance appraisal, health and safety, labor relations, and legal issues.
Prereq: BLaw 265; and Bus 290 or Bus 311; or Prereq or Coreq: Bus 343

Bus 413  Leadership and Organizational Behavior (3 cr)
Micro oriented treatment of areas including communication, motivation, group process, conflict, leadership style.
Prereq: AgEc 278, Bus 390 or Bus 311; or Prereq or Coreq: Bus 343-345

Bus 418  Organization Design and Changes (3 cr)
A study of design and change in effective organizations, including: organization processes, and learning organizations.
Prereq: Bus 290 or Bus 311; OR Prereq or Coreq: Bus 343

Bus 420  Promotional Strategy (3 cr)
Marketing management point of view; objectives, methods, strategies, budgets, and measures of effectiveness; campaign management including advertising, public relations, sales promotion, reseller support, personal selling. May involve evening exams.
Prereq: Bus 321; OR Prereq or Coreq: Bus 343

Bus 421  Marketing Research and Analysis (3 cr)
Applied research focusing on marketing information needs for managerial decision making; includes research design, data collection methods, statistical analysis, and use of marketing information systems to forecast market and sales potential, measure effectiveness of promotions, and analyze new products and distribution of goods and services. May involve evening exams.
Prereq: Stat 251 or Stat 301; and Bus 321; OR Prereq or Coreq: Bus 343

Bus 422  Personal Selling and Sales Force Management (3 cr)
Personal Selling including prospecting, approaching customers, consultative sales presentations, closing techniques, and servicing the sale. Sales Management including recruiting, selecting, training, compensating, motivating, supervising, and directing selling efforts. May involve evening exams.
Prereq: Bus 321; OR Prereq or Coreq: Bus 343

Bus 424  Pricing Strategy and Tactics (3 cr)
Formulation of pricing strategies and tactics for new and existing products and services; survey of pricing dynamics; competitor response to pricing strategies at the firm and product level; assessment of buyer price sensitivity.
Prereq: Bus 321 or Bus 345, and Econ 202 or Econ 272

Bus 426  Marketing Channels Management (3 cr)
Analysis of planning, organization, and control issues related to distribution of goods and services; topics include retail and wholesale institutions, channel member behavior patterns, and vertical marketing systems.
Prereq: Bus 321 or Bus 340-345

Bus 427  Services Marketing (3 cr)
Survey of concepts addressing distinctive marketing problems and opportunities in service industries, as well as current issues and trends in the service sector; includes discussion of strategies for marketing services, emphasizing the distinctive challenges and approaches that make the marketing of services different from marketing manufactured goods. May involve evening exams.
Prereq: Bus 321; OR Prereq or Coreq: Bus 343

Bus 439  Systems and Simulation (4 cr)
Distribution theory, random numbers, modeling concepts and simulation of queuing and inventory systems. Students must have access to a laptop computer for use in class. 3 lectures and one 3 hour lab a week. May involve evening exams. May involve field trips. (Spring only)
Prereq: Acct 310, Econ 340, and Bus 340-345 or Bus 370; Bus 370, ChE 453, ME 313, or MSE 453; or Permission

Bus 441  Labor Relations (3 cr)
Evolution, structure, and procedures of contemporary labor-management relations; unionization, other concerted activity and employment at will.
Prereq: Bus 290 or Bus 311 or Bus 340-345

Bus 452  Business Telecommunications Management (3 cr)
Survey of telecommunications management issues in a business environment; topics include local and wide area networks, telephony, public networks, and application of telecommunications technology in strategic business management.
Prereq: Bus 250 and Bus 350; Bus 343; Bus 344; Bus 345; and Bus 355
Bus 453  Database Design (3 cr)
Introduction to modern database management systems and their use in solving business problems. May involve evening exams.
Prereq: Bus 250 and Bus 344, Bus 345, and Bus 355

Bus 463  Portfolio Management (3 cr)
Application of security selection, portfolio theory and construction; financial futures; risk and return in investments; may involve management of actual portfolios.
Prereq: Acct 310, Bus 340-345 and Econ 340; Bus 302

Bus 464  Derivatives and Risk Management (3 cr)
This course will cover methods used to establish the fair price of derivative securities and the creation of synthetic securities, demonstrate the practical uses of derivatives in speculation, hedging and arbitrage, and examine the process of measurement and management of financial risk. (Fall only)
Prereq: Acct 310, Bus 340-345 and Econ 340

Bus 469  Risk and Insurance (3 cr)
Examines risk and insurance, covering risk identification and measurement, risk reduction and hedging, and insurance pricing.
Prereq: Acct 310, Bus 340-345 and Econ 340; or instructor permission

Bus 470  Supply Chain Management (3 cr)
In-depth study and analysis of the supply chain management integrated approach to business with emphasis on the transportation, purchasing, packaging, inventory management, and international logistics functions, as well as issues in negotiation and relationship management. May involve evening exams.
Prereq: Acct 310 and Econ 340; and Bus 370 or Bus 340-345

Bus 472  Operations Planning and Scheduling (3 cr)
In-depth study of planning and scheduling techniques with emphasis on material requirements planning. May involve evening exams and field trips.
Prereq: Bus 370 or 340-345

Bus 490  Strategic Management (3 cr)
May be used as general education credit in J-3-d. Capstone, integrative senior experience course focusing on the formulation and implementation of competitive strategies; both written and oral reports and case analysis; strategy in both domestic and international contexts. Emphasizes approaches that executives take to provide ethical and strategic leadership to an organization as well as approaches used to achieve alignment of strategy with action across the various functional areas of the business. Application of strategy concepts in practice will be stressed. May involve evening exams.
Prereq: Engl 207, Engl 208, Engl 313 or Engl 317; and Bus 301, Bus 311, Bus 321, or Bus 340-345; and Acct 310 and Econ 340; Bus 390 and Senior standing.

Econ 340  Managerial Economics (2-3 cr)
May only be repeated once. Student may petition to repeat a second time in consultation with the Dean and course faculty team. This course covers the fundamental economic principles in applied business decisions from both micro and macroeconomic perspectives.
Prereq: Econ 201 and Econ 202; or Econ 272
Coreq: Bus 340

6. Change the curricular requirements of All Business Majors (B.S.Bus.) [Effective: Summer 2014]
Candidates for the B.S. Bus. degree must be accepted officially as majors in the College of Business and Economics for at least their last two semesters before graduation, excluding summer sessions, and complete at least the last 24 credit hours applicable toward their degree during this period.

At least 27 upper division College of Business and Economics credits applied to a B.S. Bus. Degree must be earned in residence on the University of Idaho campus. In addition, at least 12 upper division credit hours of the course requirement in the major must be earned on the UI campus.

All majors require the completion of at least **128-120** credit hours with the exception of the Marketing, PGA Golf Management Option Major which requires completion of at least **128 credit hours**. The required program of study includes: (A) **12-58-60** credit hours in the CBE Common Requirements business and economics core, and (B) the major-specific required credit hours in the selected CBE major field. Additional undesignated electives are included in the **128-120** required credit hours (or **128 required credit hours in the case of the Marketing, PGA Golf Management Option major**).

### A. CBE General Core Common Requirements

**Communication (5 cr):**
- Comm 101 Fundamentals of Public Speaking (2 cr)

One of the following (3 cr):
- Engl 207 Persuasive Writing (3 cr)
- Engl 208 Personal and Exploratory Writing (3 cr)
- Engl 313 Business Writing (3 cr)
- Engl 317 Technical Writing (3 cr)
- Phil 201 Critical Thinking (3 cr)

**Mathematics and Statistics (6-7 cr):**

One of the following (3-4 cr):
- Math 160 Survey of Calculus or
- Math 170 Analytic Geometry and Calculus I (4 cr)
- Math 175 Analytic Geometry and Calculus II (4 cr)
- Math 275 Analytic Geometry and Calculus III (3 cr)

One of the following (3 cr):
- Stat 251 Statistical Methods (3 cr)
- Stat 301 Probability and Statistics (3 cr)

At least two courses from the following list (6-8 cr):

- Math 130 Finite Mathematics (3 cr)
- Math 143 Pre-calculus Algebra and Analytic Geometry (3 cr)
- Math 160 Survey of Calculus or
- Math 170 Analytic Geometry and Calculus I (4 cr)
- Math 175 Analytic Geometry and Calculus II (4 cr)
- Math 176 Discrete Mathematics (3 cr)
- Math 226 Linear Optimization (3 cr)
- Math 330 Linear Algebra (3 cr)
- Stat 431 Statistical Analysis (3 cr)
- Stat 433 or Econ 453 Econometrics (3 cr)*
- Stat 451 or Math 451 Probability Theory (3 cr)

**Social Sciences Economics (7-9 cr):**
- Econ 201 Principles of Macroeconomics (3 cr)
- Econ 202 Principles of Microeconomics (3 cr)
- OR
- Econ 272* Foundations of Econ Analysis (4 cr)

**AND**

Upper-Division Economics Elective (3 cr)

**Humanities (3 cr):**
- Phil 103 Ethics (3 cr)
- Literature elective (3 cr)

**Accounting and Business Law (9 cr):**
- Acct 201 Intro to Financial Acct (3 cr)
- Acct 202 Intro Managerial Accounting (3 cr)
- Blaw 265 Legal Environment of Business (3 cr)

**Integrated Business Core (27 cr):**
- Bus 190 Integrated Business and Value Creation (3 cr)
- Bus 252 Formal Models of Decision Making (3 cr)
- Bus 290 Leading Organizations and People (3 cr)
- Bus 301 Financial Resources Management (3 cr)
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<tr>
<th>Course Code</th>
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<td>Bus 321</td>
<td>Marketing (3 cr)</td>
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<td>Bus 350</td>
<td>Managing Information (3 cr)</td>
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<td>Bus 370</td>
<td>Process Management (3 cr)</td>
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<td>Bus 390</td>
<td>Integrated Topics in Business (3 cr, max 6)</td>
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<td>Bus 490</td>
<td>Strategic Management (3 cr)</td>
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<td><strong>Other courses:</strong></td>
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<td>Acct 201</td>
<td>Intro to Financial Acct and Managerial Accounting</td>
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<td>Acct 202</td>
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<td>Bus 100</td>
<td>The World of Business (1 cr)</td>
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<td>Bus 339</td>
<td>Spreadsheet Modeling (1 cr)</td>
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<tr>
<td>Bus 355</td>
<td>Legal Environment of Business (3 cr)</td>
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Select one Environmental Related Course from the following (3 cr):

- CORS 207 Integrated Science: Sustainable Forestry (3 cr)
- Econ 385 Environmental Economics (3 cr)**
- EnvS 101 Introduction to Environmental Science (3 cr)
- EnvS 226 (r) International Environmental Issues Seminar (3 cr)
- EnvS 428 Pollution Prevention (3 cr)
- EnvS 479 Introduction to Environmental Regulations (3 cr)
- EnvS 482 Natural Resource Policy and Law (3 cr)
- For 221 Ecology (3 cr)
- For 235 Society and Natural Resources (3 cr)
- For 462 Watershed Science and Management (3 cr)
- Geol 364 Geology and the Environment (3 cr)
- Hist 424 American Environmental History (3 cr)
- Phil 552 Environmental Philosophy (3 cr)
- PolS 364 Politics of the Environment (3 cr)
- Nonbusiness electives (5-10 cr)

* Students selecting Econ 272 must take one additional UI general education course in humanities or social science.

** To be chosen from courses that will satisfy regulation J-3.

*** Note: If Econ 385 is used to fulfill the environmental requirement, it cannot double count as the upper-division economics requirement.

B. **CBE Common Program Requirements (Integrated Business Curriculum): Requirements in Major (major-specific required credits)**

- Acct 310 Accounting for Business Decisions I (2 cr)
- Bus 340 Team Building and Group Dynamics (2 cr)
- Bus 341 Business Systems (4 cr)
- Bus 342 Product and Process Planning (3 cr)
- Bus 343 Planning and Decision-Making in Organizations (2 cr)
- Bus 344 Managing the Firm’s Resources (3 cr)
- Bus 345 Business Operating Decisions (3 cr)
- Econ 340 Managerial Economics (2 cr)

Upper-division economics electives (3 cr)

One of the following (3 cr):

- Bus 415 New Venture Creation (3 cr)
- Bus 490 Strategic Management (3 cr)

C. Requirements in Major (major-specific required credits).

D. Electives. Chosen in consultation with the student’s advisor.

7. **Change the curricular requirements of Business Economics (B.S.Bus.) [Effective: Summer 2014]**

Required course work includes the university requirements (see regulation J-3), the college requirements, and:

- Econ 351 Intermediate Macroeconomic Analysis (3 cr)
- Econ 352 Intermediate Microeconomic Analysis (3 cr)
- Econ 490 Economic Theory and Policy (3 cr)

One of the following (3 cr):

- Econ 453 Econometrics (3 cr)

And one of the following options:

A. **General Option**

Additional upper-division credits in economics (9 cr)
Upper-division courses in related field areas, with approval of department (9 cr)

B. **Financial Economics Option**

Courses to total **120** credits for this degree

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
<th>Credits</th>
</tr>
</thead>
<tbody>
<tr>
<td>Bus 302</td>
<td>Intermediate Financial Management (3 cr)</td>
<td></td>
</tr>
<tr>
<td>Bus 407</td>
<td>Financial Institutions (3 cr)</td>
<td></td>
</tr>
<tr>
<td>Econ 343</td>
<td>Money and Banking (3 cr)</td>
<td></td>
</tr>
</tbody>
</table>

At least one of the following (3 cr):

- Bus 381 International Finance (3 cr)

**
8. **Change the curricular requirements of Economics (B.A. or B.S.)** [Effective: Summer 2014]

Required course work includes the university requirements (see regulation J-), the general College of LASS requirements for the B.A. or B.S. degree, and:

One of the following groups of courses (6-7 cr):

- **Group A.**
  - Econ 201 Principles of Macroeconomics (3 cr)
  - Econ 202 Principles of Microeconomics (3 cr)

- **or**
  - **Group B.**
  - Econ 272 Foundations of Economic Analysis (4 cr)

One of the following (2-3 cr):

- Econ 201 Principles of Macroeconomics (3 cr)
- Econ 202 Principles of Microeconomics (3 cr)

Two credits of upper-division economics course and

- Econ 351 Intermediate Macroeconomic Analysis (3 cr)
- Econ 352 Intermediate Microeconomic Analysis (3 cr)
- Econ 490 Economic Theory and Policy (3 cr)
- Math 143 Pre-calculus Algebra and Analytic Geom (3 cr) or higher
- Math 160 Survey of Calculus,

Additional upper-division credits in economics (12-14 cr)

Upper-division credits in related fields, selected with approval of economics faculty. (15 cr)

One of the following (3 cr):

- Econ 453 Econometrics (3 cr)

One of the following (4 cr):

- Math 170 Analytic Geometry and Calculus I (4 cr)
- Math 175 Analytic Geometry and Calculus II (4 cr)

One of the following (3 cr):

- Stat 251 Prin of Statistics (3 cr)
- Stat 301 Probability and Statistics (3 cr)

**Courses to total 128-120 credits for this degree**

* A total of six credits in this area is required. Students who have completed Econ 272 with a final grade of B or better may either complete at least two additional upper-division credits in economics or take Econ 201 or Econ 202 for two credits. Students who have completed Econ 272 with a final grade lower than B must take either Econ 201 or Econ 202 for two credits.

9. **Change the curricular requirements of Finance (B.S.Bus.)** [Effective: Summer 2014]

Required course work includes the university requirements (see regulation J-3), the college requirements, and the following:

- Acct 315 Corporate Accounting and Reporting I (3 cr)
- Bus 302 Intermediate Financial Management (3 cr)
- Bus 407 Financial Institutions (3 cr)

Upper-Division economics courses (3 cr)

**Tier 1 Finance electives**, select one of the following (3 cr):

- Bus 409 Problems in Financial Management (3 cr)
- Bus 469 Risk and Insurance (3 cr)

**Tier 2 Finance electives**, select two of the following (6 cr):

- Bus 408 Security Analysis (3 cr)
- Bus 463 Portfolio Management (3 cr)
- Bus 464 Derivatives and Risk Management (3 cr)
- Bus 465 Introduction to Market Trading (3 cr)

**Supporting electives**, select two of the following (6 cr):

- Acct 385 Cost and Management Accounting (3 cr)
- Acct 414 Corporate Accounting and Reporting II (3 cr)
- Acct 415 Advanced Financial Accounting and Reporting (3 cr)
- Acct 483 Fundamentals of Federal Taxation (3 cr)
- Bus 362 Real Property Appraisal (3 cr)*
- Bus 378 Project Management (3 cr)
- Bus 381 International Finance (3 cr)
- Bus 414 Entrepreneurship (3 cr)
- Bus 415 New Venture Creation (3 cr)
Bus 421  Marketing Research and Analysis (3 cr)
Bus 427  Services Marketing (3 cr)
Bus 439  Systems and Simulation (3 cr)
Bus 456  Quality Management (3 cr)
Econ 343  Money and Banking (3 cr)
Econ 352  Intermediate Microeconomic Analysis (3 cr)
Econ 407  Public Finance (3 cr)
Econ 453  Econometrics (3 cr)
Stat 431  Statistical Analysis (3 cr)

Two of the following may be used if not used to satisfy the above Tier 2 Finance elective:

Bus 381  International Finance (3 cr)
Bus 408  Security Analysis (3 cr)
Bus 463  Portfolio Management (3 cr)
Bus 464  Derivatives and Risk Management (3 cr)
Bus 465  Introduction to Market Trading (3 cr)

Courses to total 128-120 credits for this degree

*Note: Students may elect to take Bus 362 or Bus 364 to satisfy the requirements of the Finance major.

10. Change the curricular requirements of Information Systems (B.S.Bus.) [Effective: Summer 2014]

Required course work includes the university requirements (see regulation J-3), the college requirements, and:

Bus 250  Introductory System Development (3 cr)
Bus 353  Data and Information Management (3 cr)
Bus 355  Systems Analysis and Design (3 cr)
Bus 452  Business Telecommunications Management (3 cr)
Bus 453  Database Design (3 cr)

Restricted IS electives: at least three additional courses from the following (9 cr):

Bus 351  Introduction to Electronic Commerce (3 cr)
Bus 352  Modern Information Technology (3 cr)
Bus 378  Project Management (3 cr)
Geog 385  GIS Primer (3 cr)
Geog 390  Cartographic Design & Geovisualization (3 cr)
400-Level course offered by the College of Business and Economics
300-Level or higher computer science course

An additional Bus 390 beyond that required for CBE core may be used with approval of IS area coordinator (3 cr)

Courses to total 128-120 credits for this degree. In addition to all other requirements, students must take at least 9 credits from outside the CBE in addition to those specifically required. These may be chosen from the restricted electives or from other courses.

11. Change the curricular requirements of Management and Human Resources (B.S.Bus.) [Effective: Summer 2014]

Required course work includes the university requirements (see regulation J-3), the college requirements, and:

Bus 412  Human Resource Management (3 cr)
Bus 413  Leadership and Organizational Behavior (3cr)
Bus 418  Organization Design and Changes (3 cr)

And one of the following emphases:

A. Management Emphasis

P/OM (Operations Management) Elective: select one of the following courses (3 cr):

Bus 378  Project Management (3 cr)
Bus 456  Quality Management (3 cr)
Bus 470  Purchasing and Materials Management (3 cr)
Bus 472  Operations Planning and Scheduling (3 cr)

Marketing Elective: select one of the following courses (3 cr):

Bus 324  Consumer Behavior (3 cr)
Bus 420  Promotional Strategy (3 cr)
Bus 422  Personal Selling and Sales Force Management (3 cr)
Bus 426  Marketing Channels Management (3 cr)
Bus 427  Services Marketing (3 cr)

Finance/Information Systems Elective: select one of the following courses (3 cr):

Bus 302  Intermediate Financial Management (3 cr)
Bus 351  Introduction to Electronic Commerce (3 cr)
Bus 353  Data and Information Management (3 cr)
Bus 355  Systems Analysis and Design (3 cr)
Bus 362  Real Property Appraisal (3 cr)

Bus 381  International Finance (3 cr)
Bus 407  Financial Institutions (3 cr)

One additional course selected from those not taken in the three groups above (3 cr)

Entrepreneurship Elective: select one of the following courses (3 cr):
Bus 414   Entrepreneurship (3 cr)
Bus 415   New Venture Creation (3 cr)^
Bus 495   Product Development and Brand Management (3 cr)

Supporting Elective: select one of the following courses (3 cr):
Anth 462   Human Issues in International Development (3 cr)
Comm 233   Interpersonal Communication (3 cr)
Comm 235   Organizational Communication (3 cr)
Comm 335   Intercultural Communication (3 cr)
Comm 410   Conflict Management (3 cr)
Comm 432   Gender and Communication (3 cr)
Comm 433   Organizational Communication Theory, Research, and Application (3 cr)
Comm 491   Communication and Aging (3 cr)
Psyc 320   Introduction to Social Psychology (3 cr)
Soc 301   Introduction to Diversity and Stratification (3 cr)
Soc 427   Race and Ethnic Relations (3 cr)

Research elective: select a total of three credits from the following courses (3 cr):
Anth 410   Research Methods in Anthropology (3 cr)
Bus 421   Marketing Research and Analysis (3 cr)
Comm 455   Communication Research Methods (3 cr)
Math 160   Survey of Calculus (4 cr)*
Math 170   Analytic Geometry and Calculus I (4 cr)*^
Math 330   Linear Algebra (3 cr)
Math 451   Probability Theory (3 cr)
OrgS 444   Methods and Analysis in Organizational Science (4 cr)
Psyc 218   Introduction to Research in the Behavioral Sciences (4 cr)
Psyc 430   Tests and Measurements (3 cr)
Soc 310   Methods of Social Research (3 cr)
Stat 422   Sample Survey Methods (3 cr)
Stat 431   Statistical Analysis (3 cr)
Stat 433   Econometrics (3 cr)**
Stat 514   Nonparametric Statistics (3 cr)

Courses to total 128-120 credits for this degree
^Note: Bus 415 may not be used to satisfy the Entrepreneurship Elective if it is used to satisfy the college requirement of Bus 415 or Bus 490.
^*Note: Students may elect to use Math 160 or Math 170, but not both, to complete their research elective.
**Note: Stat 433/Econ 453 Econometrics does not satisfy the Upper Division Economics requirement.

B. Human Resources Management Emphasis
Bus 416   Staffing and Compensation (3 cr)
Bus 441   Labor Relations (3 cr)

Specialized Elective: select one of the following courses (3 cr):
Psyc 416   Industrial/Organizational Psychology (3 cr)
Psyc 430   Tests and Measurements (3 cr)
Psyc 435   Personnel (3 cr)
Psyc 450   Training and Performance Support (3 cr)
Bus 461   Retirement Planning and Employee Benefits (3 cr)

Supporting Electives: select two of the following courses (at least one selection must be an upper-division course) (6 cr):
Anth 462   Human Issues in Human Development (3 cr)
Comm 233   Interpersonal Communication (3 cr)
Comm 235   Organizational Communication (3 cr)
Comm 332   Communication and the Small Group (3 cr)
Comm 335   Intercultural Communication (3 cr)
Comm 410   Conflict Management (3 cr)
Comm 432   Gender and Communication (3 cr)
Comm 491   Communication and Aging (3 cr)
Soc 301   Introduction to Diversity and Stratification (3 cr)
Soc 427   Racial and Ethnic Relations (3 cr)

Research elective: select a total of three credits from the following courses (3 cr):
Anth 410   Research Methods in Anthropology (3 cr)
Bus 421   Marketing Research and Analysis (3 cr)
Comm 455   Communication Research Methods (3 cr)
Math 160   Survey of Calculus (4 cr)*
Math 170   Analytic Geometry and Calculus I (4 cr)*
Math 330   Linear Algebra (3 cr)
Math 451   Probability Theory (3 cr)
OrgS 444   Methods and Analysis in Organizational Science (4 cr)
Psyc 218   Introduction to Research in the Behavioral Sciences (4 cr)
Psyc 430  Tests and Measurements (3 cr)
Soc 310  Methods of Social Research (3 cr)
Stat 422  Sample Survey Methods (3 cr)
Stat 431  Statistical Analysis (3 cr)
Stat 433  Econometrics (3 cr)**
Stat 514  Nonparametric Statistics (3 cr)

Courses to total 128-120 credits for this degree

*Note: Students may elect to use Math 160 or Math 170, but not both, to complete their research elective.

**Note: Stat 433/Econ 453 Econometrics does not satisfy the Upper Division Economics requirement.

12. Change the curricular requirements of Marketing (B.S.Bus.) [Effective: Summer 2014]

Required course work includes the university requirements (see regulation J-3 on page Error! Bookmark not defined.), the college requirements, and:

Bus 324  Consumer Behavior (3 cr)
Bus 421  Marketing Research and Analysis (3 cr)
Bus 428  Marketing Management (3 cr)

One of the following communication courses (3 cr):
Comm 233  Interpersonal Communication (3 cr)
Comm 235  Organizational Communication (3 cr)
Comm 332  Communication and the Small Group (3 cr)
Comm 410  Conflict Management (3 cr)

One upper division (300-400 level) CBE, statistics, or mathematics courses, (excluding Bus 301, Bus 311, Bus 321, Bus 350, Bus 370.) (3 cr)

And one of the following emphases/options:

A. General Marketing Emphasis

One of the following communication courses (3 cr):
Comm 233  Interpersonal Communication (3 cr)
Comm 235  Organizational Communication (3 cr)
Comm 332  Communication and the Small Group (3 cr)
Comm 410  Conflict Management (3 cr)

One upper division (300-400 level) CBE, statistics, or mathematics courses, (excluding Bus 311) (3 cr)

Tier 1 Marketing Electives:

One of the following (3 cr):
Bus 427  Services Marketing (3 cr)
Bus 495  Product Development and Brand Management (3 cr)

One of the following (3 cr):
AgEc 333  Introduction to Sales (3 cr)
Bus 420  Promotional Strategy (3 cr)
Bus 422  Personal Selling and Sales Force Management (3 cr)

One of the following (3 cr):
Bus 425  Retail Distribution Management (3 cr)
Bus 426  Marketing Channels Management (3 cr)

One of the following (3 cr):
Bus 420  Promotional Strategy (3 cr)
Bus 422  Personal Selling and Sales Force Management (3 cr)
Bus 424  Pricing Strategy and Tactics (3 cr)
Bus 425  Retail Distribution Management (3 cr)
Bus 426  Marketing Channels Management (3 cr)

Courses to total 128-120 credits for this degree

*Note: Econ 352 cannot be used to also satisfy the upper-division economics requirement.

B. Entrepreneurship Emphasis

Acct 482 or  Enterprise Accounting (3 cr)
Acct 582  
Bus 414  Entrepreneurship (3 cr)
Bus 415  New Venture Creation (3 cr)

One of the following communication courses (3 cr):
Comm 233  Interpersonal Communication (3 cr)
Comm 235  Organizational Communication (3 cr)
Comm 332  Communication and the Small Group (3 cr)
Comm 410  Conflict Management (3 cr)

One upper division (300-400 level) CBE, statistics, or mathematics courses, (excluding Bus 311) (3 cr)

Tier 1 Marketing Electives: Three credits of the following courses (3 cr):
Bus 420  Promotional Strategy (3 cr)
Bus 422  Personal Selling and Sales Force Management (3 cr)
Bus 424  Pricing Strategy and Tactics (3 cr)
Bus 425  Retail Distribution Management (3 cr)
Bus 426  Marketing Channels Management (3 cr)
Bus 427  Services Marketing (3 cr)
Bus 429  Vandal Solutions (1-6 cr, max 6)
Bus 482  International Marketing (3 cr)
Bus 495  Product Development and Brand Management (3 cr)

Entrepreneurship Practicum/Internship/Vandal Solutions (3 cr)

Courses to total 128-120 credits for this degree

C. PGA Golf Management Option

Bus 103  Introduction to PGA Golf Management (2 cr)
Bus 150  PGA Golf Management I (2 cr)
Bus 251  PGA Golf Management II (2 cr)
Bus 298  Internship (2 cr)
Bus 385  PGA Golf Management III (2 cr)
Bus 386  Food & Beverage Hospitality with Lab (4 cr)
Bus 398  Internship (6 cr)
PlSc 302  Golf and Sports Turf Management (3 cr)
Rec 105  Teaching Golf I (2 cr)
Rec 205  Teaching Golf II (2 cr)
Rec 305  Teaching Golf III (2 cr)

One of the following communication courses (3 cr):
Comm 233  Interpersonal Communication (3 cr)
Comm 235  Organizational Communication (3 cr)
Comm 332  Communication and the Small Group (3 cr)
Comm 335  Intercultural Communication (3 cr)
Comm 410  Conflict Management (3 cr)

Tier 1 Marketing Electives:
One of the following courses (3 cr):
Bus 427  Services Marketing (3 cr)
Bus 495  Product Development and Brand Management (3 cr)

One of the following courses (3 cr):
AgEc 333  Introduction to Sales (3 cr)
Bus 420  Promotional Strategy (3 cr)
Bus 422  Personal Selling and Sales Force Management (3 cr)

One of the following courses (3 cr):
Bus 426  Retail Distribution Management (3 cr)
Bus 426  Marketing Channels Management (3 cr)

One of the following courses (3 cr):
Bus 424  Pricing Strategy and Tactics (3 cr)
Econ 352  Intermediate Microeconomic Analysis (3 cr)*

Tier 1 Marketing Electives: Six credits of the following courses (6 cr):
Bus 420  Promotional Strategy (3 cr)
Bus 422  Personal Selling and Sales Force Management (3 cr)
Bus 424  Pricing Strategy and Tactics (3 cr)
Bus 426  Marketing Channels Management (3 cr)
Bus 427  Services Marketing (3 cr)
Bus 429  Vandal Solutions (1-6 cr, max 6)
Bus 482  International Marketing (3 cr)
Bus 495  Product Development and Brand Management (3 cr)

Research Elective: select a total of three credits from the following courses (3 cr)*:
Math 160  Survey of Calculus (4 cr)
Math 170  Analytic Geometry and Calculus I (4 cr)
Math 330  Linear Algebra (3 cr)
Math 451  Probability Theory (3 cr)
Stat 422  Sample Survey Methods (3 cr)
Stat 426  SAS Programming (3 cr)
Stat 431  Statistical Analysis (3 cr)
Stat 433  Econometrics (3 cr)**
Stat 514  Nonparametric Statistics (3 cr)

Other research methods class as approved by your advisor and the marketing area

Students must pass the PGA Player Ability Test

Courses to total 128-120 credits for this degree

*Note: Econ 352 cannot be used to also satisfy the upper-division economics requirement.
**Note: Students must have a 12.0 handicap or better to enter this program. Students must also be a U.S. citizen to be eligible for PGA membership.
***Note: You may not use the courses you took to complete your CBE General Core Mathematics requirement to fulfill the Research Elective.
****Note: Stat 433/Econ 453 Econometrics does not satisfy the Upper Division Economics requirement if used to satisfy your Research Elective.

13. Change the curricular requirements of Operation Management (B.S.Bus.) [Effective: Summer 2014]
Required course work includes the university requirements (see regulation J-3), the college requirements, and:

- Bus 378  Project Management (3 cr)
- Bus 439  Systems and Simulation (3 cr)
- Bus 456  Quality Management (3 cr)
- Bus 470  Supply Chain Management (3 cr)
- Bus 472  Operations Planning and Scheduling (3 cr)

Three courses selected from the following (9 cr):
- EnvS 428  Pollution Prevention (3 cr)
- ME 410  Principles of Lean Manufacturing (3 cr)
- Stat 431  Statistical Analysis (3 cr)
- Stat 446  Six Sigma Innovation (3 cr)

Any upper-division (300-400-level) College of Business and Economics courses (excluding Bus 301, Bus 311, Bus 321, Bus 350, Bus 370)

Any one business, culture, economics or language class that includes a significant international experience component (3 cr)

Courses to total 128 credits for this degree

14. Change the curricular requirements of Business (Minor) [Effective: Summer 2014]

This minor is not open to students pursuing other college business options (e.g., foreign language/business option, music/business option, or to students pursuing a major in the College of Business and Economics.

- Acct 201  Introduction to Financial Accounting (3 cr)
- Bus 311  Introduction to Management (3 cr)
- Bus 321  Marketing (3 cr)

One of the following (3-4 cr):
- Bus 301  Financial Resources Management (3 cr)
- Bus 378  Project Management (3 cr)
- Bus 414  Entrepreneurship (3 cr)

One of the following (3-4 cr):
- Econ 202  Principles of Microeconomics (3 cr)
- Econ 272  Foundations of Econ Analysis (4 cr)

Take either two additional 300- or 400-level 3 credit BUS prefix courses OR take Bus 190 and one additional 300- or 400-level 3 credit BUS prefix course (6 cr)

One of the following groups of courses (15-17 cr):

Group A:
- Bus 301  Financial Management (3 cr)
- Bus 311  Introduction to Management (3 cr)
- Bus 321  Marketing (3 cr)

Six credits taken from Bus 301 or any other 300- or 400-level BUS prefix course or

One of the following (3 cr):
- Bus 340  Team Building and Group Dynamics (2 cr)
- Bus 341  Business Systems (4 cr)
- Bus 342  Product and Process Planning (3 cr)
- Bus 343  Planning and Decision Making in Organizations (2 cr)
- Bus 344  Managing the Firm's Resources (3 cr)
- Bus 345  Business Operating Decisions (3 cr)

Courses to total 21 credits for this minor

15. Change the curricular requirements of International Business (Minor) [Effective: Summer 2014]

Note: This minor is limited to students majoring in the College of Business and Economics.

- Bus 345  Business Operating Decisions (3 cr)
- Bus 381  International Finance (3 cr)
- Bus 390  Integrated Topics in Business (3 cr)
- Bus 482  International Marketing (3 cr)
- Econ 446  International Economics (3 cr)
- PolS 237  International Politics (3 cr)

One of the following courses or another approved elective (3 cr):
- Econ 447  International Development Economics (3 cr)
- FLEN 307  The European Union (3 cr)
- PolS 440  International Organizations and International Law (3 cr)

Foreign language mastery is required equivalent to completion of the introductory and intermediate courses, and an upper-division course in a language. A semester of study and/or internship in another country is recommended. CBE students currently have direct access to academic programs at Växjö University (Sweden), École Supérieure de Commerce de Chambéry (France), Pontificia Universidad Católica del Ecuador, Griffith University (Australia), Fachhochschule fur Technik und Wirtschaft Berlin (Germany), University of Zaragoza (Spain), Haags Hogeschool (The Netherlands), the Southern Denmark Business School, and the University of Newcastle upon Tyne (United Kingdom). CBE students also
have access to programs in Australia, Chile, France, Italy, and Spain through the University Studies Abroad Consortium, and to numerous schools in various countries through the International Student Exchange Program. Internships are developed on an ad hoc basis.

**Courses to total 20 credits for this minor**

### Civil Engineering

1. Add the following courses **[Effective: Summer 2014]**

   **CE 554 Environmental Hydrodynamics (3 cr)**
   
   The course analyzes solute transport and mixing in rivers. It provides the derivation and analysis of the equations governing solute mixing and transport and shows the connection between mixing and flow field. It presents molecular and turbulent diffusion, dispersion, vertical, lateral, and longitudinal mixing, and the effects of river irregularities and curved channels. The course includes individual projects.
   
   **Prereq:** CE 428 or permission

### Family and Consumer Sciences

1. Change the curricular requirements of **Food and Nutrition (B.S.F.C.S.)** **[Effective: Summer 2014]**

   Required course work includes the university requirements (see regulation J-3) and one of the following options.

   **A. Coordinated Program in Dietetics**
   
   Upon acceptance to the professional phase of the CPD during the second semester of the sophomore year, students must maintain a cumulative grade-point average of at least 2.80 to remain in and graduate from the program. Students must also obtain at least a B (80%) in all CPD courses required by the American Dietetic Association.

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Title (Cr)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Acct 201</td>
<td>Introduction to Financial Accounting (3 cr)</td>
</tr>
<tr>
<td>Biol 120</td>
<td>Human Anatomy (4 cr)</td>
</tr>
<tr>
<td>Biol 121</td>
<td>Human Physiology (4 cr)</td>
</tr>
<tr>
<td>Chem 275</td>
<td>Carbon Compounds (3 cr)</td>
</tr>
<tr>
<td>FCS 105</td>
<td>Individual and Family Development (3 cr)</td>
</tr>
<tr>
<td>FCS 170</td>
<td>Introductory Foods (3 cr)</td>
</tr>
<tr>
<td>FCS 175</td>
<td>Introductory Foods Laboratory (1 cr)</td>
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<tr>
<td>FCS 205</td>
<td>Concepts in Human Nutrition (3 cr)</td>
</tr>
<tr>
<td>FCS 270</td>
<td>Intermediate Foods (3 cr)</td>
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<tr>
<td>FCS 301</td>
<td>Professional Skills in Dietetics I (1 cr)</td>
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<tr>
<td>FCS 302</td>
<td>Professional Skills in Dietetics II (1 cr)</td>
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<tr>
<td>FCS 361</td>
<td>Advanced Nutrition (3 cr)</td>
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<tr>
<td>FCS 362</td>
<td>Introduction to Clinical Dietetics (3 cr)</td>
</tr>
<tr>
<td>FCS 363</td>
<td>Medical Nutrition Therapy (4 cr)</td>
</tr>
<tr>
<td>FCS 364</td>
<td>Clinical Dietetics I (4 cr)</td>
</tr>
<tr>
<td>FCS 365</td>
<td>Advanced Nutrition Lab (1 cr)</td>
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<tr>
<td>FCS 384</td>
<td>Quantity Food Production and Equipment (3 cr)</td>
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<tr>
<td>FCS 385</td>
<td>Intro Dietetics Supervised Practice I (2 cr)</td>
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<td>FCS 387</td>
<td>Food Systems Management (3 cr)</td>
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<td>FCS 388</td>
<td>Food Systems Management Lab (1 cr)</td>
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<td>FCS 411</td>
<td>Global Nutrition (3 cr)</td>
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<td>FCS 463</td>
<td>Helping Skills in Dietetics (2 cr)</td>
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<td>FCS 472</td>
<td>Clinical Dietetics II (8 cr)</td>
</tr>
<tr>
<td>FCS 473</td>
<td>Community Nutrition (3 cr)</td>
</tr>
<tr>
<td>FCS 486</td>
<td>Nutrition in the Life Cycle (3 cr)</td>
</tr>
<tr>
<td>FCS 487</td>
<td>Community Nutrition Supervised Practice (4 cr)</td>
</tr>
<tr>
<td>FCS 488</td>
<td>Management Supervised Practice (8 cr)</td>
</tr>
<tr>
<td>FCS 491</td>
<td>Research Methods in Food Nutrition (3 cr)</td>
</tr>
<tr>
<td>FCS 492</td>
<td>Nutrition Education in the Life Cycle (2 cr)</td>
</tr>
<tr>
<td>Math 143</td>
<td>Pre-calculus Algebra and Analytic Geometry (3 cr)</td>
</tr>
<tr>
<td>MMBB 154</td>
<td>Introductory Biology of Bacteria and Viruses and Lab (4 cr)</td>
</tr>
<tr>
<td>MMBB 155</td>
<td>Survey of Biochemistry (3 cr)</td>
</tr>
<tr>
<td>Psyc 101</td>
<td>Introduction to Psychology (3 cr)</td>
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<td>Soc 101</td>
<td>Introduction to Sociology (3 cr)</td>
</tr>
<tr>
<td>Stat 251</td>
<td>Statistical Methods (3 cr)</td>
</tr>
</tbody>
</table>

   **One of the following (3 cr):**
   
<table>
<thead>
<tr>
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<tbody>
<tr>
<td>Acct 201</td>
<td>Introduction to Financial Accounting (3 cr)</td>
</tr>
<tr>
<td>Acct 202</td>
<td>Introduction to Managerial Accounting (3 cr)</td>
</tr>
</tbody>
</table>

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<table>
<thead>
<tr>
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</thead>
<tbody>
<tr>
<td>Chem 101</td>
<td>Intro to Chemistry I (4 cr)</td>
</tr>
<tr>
<td>Chem 111</td>
<td>Principles of Chemistry I (4 cr)</td>
</tr>
</tbody>
</table>

   **One of the following (3 cr):**
   
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<th>Course Title (Cr)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Chem 275</td>
<td>Carbon Compounds (3 cr)</td>
</tr>
<tr>
<td>Chem 277</td>
<td>Organic Chemistry I (3 cr)</td>
</tr>
</tbody>
</table>
One of the following (3 cr):
- FCS 105  Individual and Family Development (3 cr)
- Psyc 305  Developmental Psychology (3 cr)

One of the following (3-4 cr):
- Math 143  Pre-calculus Algebra and Analytic Geometry (3 cr)
- Math 170  Analytic Geometry and Calculus I (4 cr)

One of the following (4-5 cr):
- MMBB 154  Introductory Biology of Bacteria and Viruses and Lab (4 cr)
- MMBB 155  
- MMBB 250  General Microbiology and Lab (5 cr)
- MMBB 255  

2 credits selected from the following:
- FCS 305  Nutrition Related to Fitness and Sport (2 cr)
- FCS 435  Feeding Young Children in Group Settings (1 cr)
- FCS 462  Eating Disorders (2 cr)
- FCS 475  Food Preservation (1 cr)

Courses to total 132 credits for this degree

B. Nutrition Option
This option prepares students for careers with government agencies, commodity groups, health and fitness agencies and businesses, and some components of the food industry. In addition, the course work would provide excellent background for those wishing to pursue advanced degrees in medicine or nutrition.

Biol 120  Human Anatomy (4 cr)
Biol 121  Human Physiology (4 cr)
Chem 276  Carbon Compounds (3 cr)
FCS 105  Individual and Family Development (3 cr)
FCS 170  Introductory Foods (3 cr)
FCS 205  Concepts in Human Nutrition (3 cr)
FCS 270  Intermediate Foods (3 cr)
FCS 305  Nutrition Related to Fitness and Sport (2 cr)
FCS 361  Advanced Nutrition (3 cr)
FCS 462  Eating Disorders (2 cr)
FCS 486  Nutrition in the Life Cycle (3 cr)
Math 143  Pre-calculus Algebra and Analytic Geometry (3 cr)
MMBB 154,  Introductory Biology of Bacteria and Viruses and Lab (4 cr)
MMBB 155  
MMBB 300  Survey of Biochemistry (3 cr)
Stat 251  Statistical Methods (3 cr)
FCS electives (12 cr)

One of the following (3 cr):
- Chem 101  Introduction to Chemistry I (4 cr)
- Chem 111  Principles of Chemistry I (4 cr)

One of the following (3 cr):
- Chem 275  Carbon Compounds (3 cr)
- Chem 277  Organic Chemistry I (3 cr)

One of the following (3 cr):
- FCS 105  Individual and Family Development (3 cr)
- Psyc 305  Developmental Psychology (3 cr)

One of the following (3-4 cr):
- Math 143  Pre-calculus Algebra and Analytic Geometry (3 cr)
- Math 170  Analytic Geometry and Calculus I (4 cr)

One of the following (4-5 cr):
- MMBB 154  Introductory Biology of Bacteria and Viruses and Lab (4 cr)
- MMBB 155  
- MMBB 250  General Microbiology and Lab (5 cr)
- MMBB 255  

Courses to total 120 credits for this degree

Interdisciplinary Studies

2. Drop the following course [Effective:  Summer 2014]

Intr 301  Career Preparation & Decision Making (1 cr)
Explore careers, set goals, make informed educational and career choices. Identify your strengths and weaknesses, and be able to compare/contrast your interests, abilities, and values with occupations, employers and possible career paths. Learn to effectively communicating your strengths, direct & transferrable skills, and the value you bring to an organization. (Fall only)

Recommended Equivalent Course: Intr 401
3. Add the following course [Effective: Summer 2014]

**Intr 401  Career and Leadership Development (2 cr)**
*May be used as general education credit in J-3-d. Provides students with information, resources and tools to help them explore careers, set goals, and make informed educational and career choices. Students will enhance their leadership skills, explore abilities, interests, and values in preparation to excel in the post-graduation world. A main focus of the class will be identifying and assessing strengths, direct and transferable skills students possess, and how to market and effectively communicate the value such skills bring to an organization, graduate program or employer post-graduation. Senior experience seminar for students in general studies and interdisciplinary studies.***

**Prereq:** Junior standing or higher

Recommended Short Course Title: Career & Leadership Developmmt

Recommended Equivalent Course: Intr 301

Note: This course has been reviewed and approved by UCGE to be included in the list of approved General Education Senior Experience courses.

**Sociology and Anthropology**

1. Add the following course [Effective: Summer 2014]

**Anth J418/J518  Anthropology of Tourism (3 cr)**
*Across the globe, tourism has been touted as a route to economic sustainability and both national and local prosperity. As one of the largest and fastest growing industries in the modern world, tourism can supply wealth and growth opportunities to poverty stricken communities - but at what cost? In this course, we will examine both the advantages and disadvantages to a variety of forms of tourism: sex tourism, "primitive" tourism, heritage tourism, ecotourism, and nature tourism, to name a few. Additional work required for graduate credit.*

2. Change the following courses [Effective: Summer 2014]

**Anth J410/J510  Research Methods in Anthropology (3 cr)**
*Designing, conducting, and reporting research in anthropology. (Spring only)*

**Prereq:** Anth 420 and Stat 251

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**FOR THE FACULTY’S INFORMATION**

**Correction to General Curriculum Report 269:**

**Changes to Cooperative Courses Approved Since Last General Curriculum Report:**
*(ID = taught only at UI; WS = taught only at WSU, LC = taught only at LCSC; ID&WS = can be taught at both UI & WSU; ID&LC = can be taught at both UI & LCSC)*

**Other Informational Changes:**