## Department of Student Involvement



## **Marketing Your Event**

- Start out by determining your marketing basis (also known as the 4 Ps):
  - Promotions: What media will be used? When will you start promotions?
  - Product: What type of event are you planning?
  - Price: Is the event free? Will this affect the turnout?
  - Place: The venue that you select for the event is very important due to travel and space.
- Create a budget to unveil any hidden costs and determine how much you can spend.
- Keep your audience in mind when you are making your marketing materials.
- Use clear and simple language in your advertising. Always make sure materials cover who, what, when, where, why, and how.
- Begin marketing for an event 2-3 weeks before it is set to happen.
- Types of media:
  - **Word of mouth** is the best and cheapest medium. Get people talking and interest will spread.
  - Newspaper: Most newspapers have an "events column" and will advertise your event for free or for a minimal cost.
  - Public Service Announcements: radio stations broadcast PSAs about programs and events in the community.
  - Press Release: A press release is a proposed news article written by you and should be no more than a page in length. Only essential information should be included.

- Types of promotion include posters, info tables, table tents, flyers, sandwich boards, banners, ground stakes, and sidewalk chalk.
- To learn more information about advertising your event on campus, please visit <a href="https://orgsync.com/custom\_pages/31963/show/6569">https://orgsync.com/custom\_pages/31963/show/6569</a>.
- Stop by the office and pick up an event planning manual in The Department of Student Involvement Commons 302.