Eastern Idaho Southern Region: Bannock, Bingham & Power Counties Russet Burbank Potatoes: Production and Storage Costs Eastern Idaho

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Background and Assumptions

The University of Idaho's costs and returns estimates are based on economic costs, not accounting costs. All resources are valued at a market rate or "opportunity cost". Input prices are based on the data collected annually by the University of Idaho from agricultural supply companies. The selling price for the commodity is typically an historical average price, not a current year's projected price. The cost estimate shown here is typical for growing Russet Burbank potatoes under irrigation in eastern Idaho's higher yielding southern counties. The costs shown in Tables 1-6 include the costs to grow, harvest and sort potatoes. The total cost per cwt shown at the bottom of Table 1 is the cost to the end of the piler boom. Transportation costs to a processor or fresh pack facility are not included. Storage costs are shown in Table 7.

Production practices are based on data from potato growers in Bingham, Bannock and Power counties, crop consultants and extension personnel in eastern Idaho. Production practices depicted in this publication are not University of Idaho recommendations. Although production practices may be similar for individual farms, each farm has a unique set of resources with different levels of productivity, different production problems, and therefore different costs. Farm size, crop rotation, age and type of equipment, and the quality and intensity of management are all crucial factors that influence costs.

The Model Farm

The model farm for this costs and returns estimate is a 2,400-acre irrigated farm with 800 acres in potatoes and 1,600 acres in grain. The typical crop rotation is one year of potatoes followed by two years of grain. Corn or an oil seed crop may substitute for grain, and alfalfa hay may be grown in longer rotations.

The farm uses a center pivot irrigation system and surface water delivered to the farm from an irrigation district. The irrigation district charges a flat fee per acre for water. Irrigation power use is based only on pressurization (no lift). Power costs per acre-inch of water applied are calculated using 2015 Idaho Power Schedule 24 Agricultural Irrigation Service rates. Power costs per acre-inch for water pumped from different depths and for different irrigation systems is included in Idaho's annual *Input Crop Input Cost Summary* located at

http://www.uidaho.edu/cals/idaho-agbiz/cropenterprise-budgets

Production Practices

After the straw from the preceding grain crop is removed, the potato ground is disked, watered, and disk-ripped. In the spring the ground is chisel plowed and marked-out for planting. Potatoes are planted in late April using two 6-row planters with 36-inch row spacing. The seeding rate is 21 hundredweight (cwt). Potatoes are cultivated and hilled once in May with a basin tillage tool. In September, vines are rolled and sprayed with a chemical desiccant. Potato harvest begins three weeks later using a 4-row harvester, 4-row windrower, and six 10-wheeler trucks (300-cwt capacity). Potatoes are hauled from the field to a central location where they are sorted before being transferred to a semi-trailer for transport to a processor or fresh pack shed; or placed into on-farm grower owned storage. The costs associated with this second option are shown in Table 7. Prior to this year, the University of Idaho published separate storage and non-storage costs and returns estimates for potatoes.

Most fertilizer is split-applied by a custom applicator in two pre-plant applications, fall and spring. A liquid starter fertilizer with nitrogen, phosphate and micronutrients is applied at row mark-out. Additional nitrogen is applied during the growing season through the irrigation system. The weed control program uses cultural, mechanical (tillage and cultivation), and chemical control methods. A 3-way herbicide tank mix is ground applied in May. Disease and insect pressure were both high in 2015, resulting in more foliar applications of both fungicides and insecticides. For insect control, a systemic insecticide is applied in-furrow at planting. Four foliar insecticides are applied by air during the growing season. Seven fungicide applications are made to control a number of different diseases. One fungicide is soil applied at planting, while six foliar fungicides are applied by air or chemigation from late June through August. Foliar fungicides are often tank-mixed with an insecticide.

Potatoes receive 22 inches of water during the growing season, 2.0 inch in May, 6 inches in June, 8.0 inches in July, and 6 inches in August. One inch of water is applied pre-harvest in September, and 2.0 inches applied to the grain stubble the previous fall is also credited to potatoes, for a total of 25 inches.

Machinery

Machinery and equipment used to produce potatoes is shown in Tables 4 and 5. Equipment used in sorting and handling potatoes is not included. The repair and ownership costs for this equipment is, however, shown in Tables 1 and 2. Table 4 lists the field equipment



and their hourly operating and ownership costs, while Table 5 lists the equipment and their annual ownership costs. Machinery ownership capital recovery cost is based on 75% of the replacement cost of a new piece of equipment, except for trucks. Truck prices are for a used vehicle with a new self-unloading bed. Capital recovery combines depreciation and interest into a single value. To keep machinery prices current between years when a comprehensive survey is conducted, machinery prices are adjusted using USDA's Farm Machinery Prices Paid Index. Equipment prices are collected approximately every five years.

Labor and Management

The cost of labor used in this study includes a base wage rate, plus a percentage to account for various payroll taxes (FICA, SUTA & FUTA), and workman's compensation, as well as benefits such as paid vacation/personal leave days, health insurance and bonuses. Labor is classified by the type of work performed. Labor classifications, labor rates and payroll overhead are shown below.

Labor Values

Labor	Base	Payroll	Effective
Class	Rate	Overhead	Rate
General Farm Labor	\$9.25	15%	\$10.65
Truck Drivers	\$12.50	15%	\$14.40
Equipment Operators	\$14.80	25%	\$18.50
Irrigation Labor			
Set Move: HL & WL	\$10.00	30%	\$13.15
Continuous Move: CP & L	\$14.80	25%	\$18.50

Set Move includes: handlines and wheellines Continuous Move includes: center pivots and linear move Payroll overhead for set move systems includes housing

Equipment operator labor is calculated at 1.2 times machinery use hours. Machinery hours are calculated for all field operations, except those performed by a custom operator. Custom operations are listed separately. Machinery hours are based on a standard engineering equation using: speed x width x overall field efficiency. General farm labor accounts for extra field labor used primarily during planting or harvest.

A management fee based of approximately 5% of the total production costs is also included. Prior to this 2013, the basis of the 5% charge was expected revenue.

Capital, Land and Overhead Costs

Interest on operating capital is charged from the time an input is applied until harvest and is calculated at a nominal rate of 5.75 percent. Interest on intermediate term capital, primarily equipment, is calculated using a nominal rate of 5.5 percent. A

general overhead charge, calculated at approximately 2.5 percent of operating expenses, is included to cover unallocated whole-farm costs such as office expenses, legal and accounting fees, cell phones, internet service and utilities. Irrigation power is shown as a separate cost item and is not included as part of general farm utilities. Fees paid by the grower, listed under other operating costs, include: promotion fees paid to the Idaho Potato Commission and the National Potato Board, inspection fees paid to the Idaho Department of Agriculture, and membership fees paid to grower organizations. The consultant fee, listed under custom operating costs, includes soil and petiole sampling and irrigation scheduling.

Land rent is based on a one-year cash lease for potatoes and covers the ownership costs (depreciation, interest, and insurance) of the irrigation system. Since the charge for water, irrigation system repairs and irrigation power costs are listed separately, the land rent may appear low because the land owner in many circumstances pays some or even all these expenses.

Budget Format

In addition to the Background and Assumption page, this publication has seven tables presenting a variety of cost and returns information. Production costs in Tables 1-6 include only the base cost to grow, harvest and sort potatoes. Table 7 shows the additional costs incurred when potatoes are placed in onfarm storage. Table 7 includes the annual repair and ownership costs, as well as monthly storage operating costs. Table 7 has two columns. The first column shows cost per hundredweight based on the field-run yield shown in Table 1, while the second column shows the cost per hundredweight based on an assumed paid yield of 95% of field-run. The paid yield percentage will vary by quality and grade, and whether the potatoes go to the fresh or process markets.

<u>Table 1</u> shows both expected revenue, based a specified yield and price, and expenses. Expenses are broken into two main categories: operating and ownership. Operating expenses are those that typically vary with the level of production and involve inputs that are used in a single production cycle. Ownership expenses include a systematic cost recovery over the useful life for inputs used in the production process that have a useful life of more than one year. Machinery and land costs fall into this category. Operating inputs are organized by category. In addition to the cost per unit and cost per acre for each input, a total cost is given for each category. Table 1 also gives a total of all operating, ownership and total costs per acre, as well as these same cost categories per cwt based on a field-run yield basis.

<u>Table 2</u> has most of the same cost information presented in Table 1 but the data is organized by operation for both pre-



harvest and harvest costs. Operations can define a single activity, such as seed hauling, or multiple activities as in the case of tillage. The quantity of labor is shown for each operation. The cash costs per acre for labor, machinery costs, materials and custom are also specified. Cash overhead expenses are listed separately as are the non-cash overhead.

<u>Table 3</u> is a monthly cash flow of expenses based on when the operation occurs and when inputs are applied. Field operations are classified as pre-harvest, harvest and post-harvest. Cash flow also includes interest charge on operating costs.

<u>Table 4</u> lists tractors, field equipment, trucks and pickups used to produce this crop and the costs per hour to operate them. Total annual hours of use for the current crop and for all crops on the farm is also shown.

<u>Table 5</u> lists the purchase price and salvage value of equipment used to produce this crop, as well as annual capital recover and cash overhead expenses.

<u>Table 6</u> provides a ranging analysis, sometime referred to as a sensitivity analysis. Table 6 shows how the costs and returns per acre will vary as the yield and/or price ranges above and below the base values from Table 1. There are four sections to Table 6. The first summarizes the costs per acre and per hundredweight and calculates a breakeven price needed to cover all costs as the yield varies above and below the base yield. The next three sections show the returns over operating, cash, and total costs per acre, respectively.

<u>Table 7</u> begins with the base production cost per hundredweight from Table 1. This includes the cost to grow, harvest and sort potatoes. It's the cost of potatoes to the end of the piler boom. Table 7 shows the base cost of potato production on both a field-run basis from Table 1 and a paid-yield basis, assuming a 95% paid yield.

Storage ownership and repair costs per hundredweight are added to the base cost of growing, harvesting and sorting potatoes. Storage ownership costs are based on annual ownership costs (depreciation and interest) divided by the storage capacity of the storage facility, assuming 90% utilization. Ownership costs do not change based on the length of storage.

Potato storage operating costs increase based on the length of storage. Storage operating costs are calculated on a monthly basis and include: interest, shrink, sanitation chemicals, sprout inhibitor and electricity. Sorting labor is included in the base budget. Table 7 shows the cumulative storage costs per month from October through June. Storage costs are calculated to the

end of the month. The cumulative cost is added to the base production cost, storage ownership cost and repair costs to give a total cost per hundredweight by month for the entire storage season.

Potatoes stored beyond June would likely need refrigeration. The cost of refrigeration was not included in the cost of the storage system used to calculate the annual storage ownership and repair costs.

University of Idaho costs and returns estimates for both crops and livestock can be found at:

http://www.uidaho.edu/cals/idaho-agbiz/crop-enterprise-budgets

Authors

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Disclaimer

The practices and chemicals specified in the publication are not recommendations. Always read and follow the directions printed on the pesticide label. Due to constantly changing pesticide laws and labels, some pesticides may have been cancelled or had certain uses prohibited. The use of trade names for various products simplifies presentation of this material and should not be considered an endorsement, nor is any criticism implied of similar products not mentioned.



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TABLE 1. COSTS AND RETURNS PER ACRE TO PRODUCE RUSSET BURBANK POTATOES

	Quantity/	**	Price or	Value or	Your
CDOCC DETLIBAC	Acre	Unit	Cost/Unit	Cost/Acre	Cost
GROSS RETURNS Potatoes	385.00	cwt	7.25	2,791.25	
TOTAL GROSS RETURNS	385.00	cwt		2,791.25	
OPERATING COSTS					
Seed:				289.80	
G-3 Russet Burbank Potato Seed S	21.00	cwt	12.10	254.10	
Potato Seed Cutting	21.00	cwt	1.70	35.70	
Fertilizer:				414.00	
Dry Nitrogen - Pre-plant	135.00	lb	0.55	74.25	
Dry P2O5	160.00	lb	0.53	84.80	
K2O	195.00	lb	0.44	85.80	
Sulfur	85.00	lb	0.27	22.95	
Liquid Nitrogen	100.00	lb	0.73	73.00	
Liquid P2O5	60.00	lb	0.72	43.20	
Micronutrients - CP	1.00	acre	30.00	30.00	
Pesticides/Chemicals:				267.30	
Potato Seed Treatment	21.00	cwt	0.50	10.50	
Moncut 70DF	1.00	lb	33.45	33.45	
Admire Pro	8.00	fl oz	1.50	12.00	
Metribuzin 75DF	0.67	lb	14.65	9.82	
Eptam 7E	3.50	pint	6.25	21.88	
Prowl 3.3EC	2.00	pint	4.90	9.80	
Quadris Flowable	8.00	fl oz	2.30	18.40	
Brigadier	12.00	fl oz	1.35	16.20	
Omega 500DF	5.50	fl oz	3.40	18.70	
Bravo Weather Stik	2.00	pint	4.65	9.30	
Agri-Mek 0.75SC	7.00	fl oz	2.60	18.20	
Endura	5.50	OZ	4.70	25.85	
Dithane F45 Rainshield	3.20	qt	8.65	27.68	
Ranman	2.75 2.00	fl oz	4.70	12.93 22.60	
Regione Custom:	2.00	pint	11.30	76.00	
Custom: Custom Fertilize: 400 - 800 lbs	1.00	acre	7.75	7.75	
Custom Fertilize: 0 - 400 lbs	1.00	acre	7.73	7.75	
Consultants/Soil Testing - CP	1.00	acre	26.00	26.00	
Custom Air Spray - 5 gal. rate	4.00	acre	8.75	35.00	
Irrigation:	4.00	acre	0.75	95.25	
Irrigation Power - Center Pivot	25.00	ac-in	1.90	47.50	
Irrigation Water Assessment - S	1.00	acre	35.00	35.00	
Irrigation Repairs - CP	25.00	ac-in	0.51	12.75	
Other:	23.00	ac iii	0.51	145.88	
Crop Insurance	1.00	acre	80.00	80.00	
Potato Fees & Assessments	366.00	cwt	0.18	65.88	
Sorting:	300.00	5111	0.10	54.52	
Harvest Sorting Labor - Comm.	385.00	cwt	0.11	41.43	
Sorting Equip. Repairs & Power	385.00	cwt	0.03	13.09	
Labor	202.00	2	0.02	155.69	
Equipment Operator Labor	3.88	hrs	18.50	71.79	
Truck Driver Labor	1.86	hrs	14.40	26.78	
General Farm Labor	2.24	hrs	10.65	23.81	
Irrigation Labor - CP	1.00	hrs	18.50	18.50	
Irrigation Labor: Chem-Fert	0.80	hrs	18.50	14.80	
Machinery				126.64	
Fuel-Gas	4.52	gal	2.50	11.30	
Fuel-Diesel	20.47	gal	2.35	48.11	
Fuel-Road Diesel	1.92	gal	2.85	5.47	
Lube		2		9.73	
Machinery Repair				52.04	
Interest on Operating Capital @ 5.75%				47.60	
TOTAL OPERATING COSTS/ACRE				1,672.67	
TOTAL OPERATING COSTS/CWT				4.34	
				1,118.58	

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TABLE 1. CONTINUED

	Quantity/ Acre	Unit	Price or Cost/Unit	Value or Cost/Acre	Your Cost
CASH OVERHEAD COSTS					
General Overhead				41.50	
Land Rent				535.00	
Management Fee				123.00	
Potato Handling Equip D & I				55.50	
Property Taxes				0.00	
Property Insurance				5.06	
Investment Repairs				0.00	
TOTAL CASH OVERHEAD COSTS/ACRE				760.06	
TOTAL CASH OVERHEAD COSTS/CWT				1.97	
TOTAL CASH COSTS/ACRE				2,432.73	
TOTAL CASH COSTS/CWT				6.32	
NET RETURNS ABOVE CASH COSTS				358.52	
NON-CASH OVERHEAD COSTS (Capital Recovery)					
Equipment				169.90	
TOTAL NON-CASH OVERHEAD COSTS/ACRE				169.90	
TOTAL NON-CASH OVERHEAD COSTS/CWT				0.44	
TOTAL COST/ACRE				2,602.62	
TOTAL COST/CWT				6.76	
NET RETURNS ABOVE TOTAL COST				188.38	

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TABLE 2. COSTS PER ACRE TO PRODUCE RUSSET BURBANK POTATOES

	Operation _			Cash an	d Labor Cos	ts per Acre		
	Time	Labor	Fuel	Lube	Material	Custom/	Total	Your
Operation	(Hrs/A)	Cost		&Repairs	Cost	Rent	Cost	Cost
Preharvest:								
Tillage	0.33	11.55	10.69	9.45	0.00	0.00	31.70	
Irrigation	0.00	18.50	0.00	0.00	47.50	0.00	66.00	
Applying Fertilizer	0.00	0.00	0.00	0.00	267.80	15.00	282.80	
Crop Insurance	0.00	0.00	0.00	0.00	80.00	0.00	80.00	
Irrigation Water Assessment	0.00	0.00	0.00	0.00	35.00	0.00	35.00	
Irrigation System Repairs	0.00	0.00	0.00	0.00	12.75	0.00	12.75	
Mark Out	0.06	2.26	2.81	1.87	87.80	0.00	94.74	
Seed Hauling	0.08	1.78	0.22	0.38	0.00	0.00	2.37	
Planting	0.29	13.64	8.20	11.17	345.75	0.00	378.77	
Hilling-Cultivation	0.13	4.46	3.25	2.37	0.00	0.00	10.08	
Applying Pesticides	0.04	1.27	0.74	0.41	125.06	26.25	153.72	
Chemigation-Fertigation	0.00	14.80	0.00	0.00	113.99	0.00	128.79	
Consultant	0.00	0.00	0.00	0.00	0.00	26.00	26.00	
General Pickup Use	1.35	29.97	11.24	4.43	0.00	0.00	45.63	
4 Wheeler Use	0.09	2.00	0.06	0.05	0.00	0.00	2.11	
Service Truck Use	0.04	0.95	0.30	0.12	0.00	0.00	1.37	
Fuel Truck Use	0.04	0.95	0.30	0.14	0.00	0.00	1.39	
TOTAL PREHARVEST COSTS	2.45	102.12	37.81	30.40	1,115.65	67.25	1,353.22	
Harvest:								
Applying Pesticides	0.00	0.00	0.00	0.00	8.10	8.75	16.85	
Vine Kill	0.04	0.80	0.74	0.41	22.60	0.00	24.55	
Vine Roll	0.09	3.14	1.83	0.87	0.00	0.00	5.85	
Digging	0.50	17.49	14.35	17.79	0.00	0.00	49.62	
Crop Hauling	1.55	26.78	4.28	7.27	0.00	0.00	38.34	
Potato Sorting	0.00	0.00	0.00	0.00	54.52	0.00	54.52	
Dump Truck Use	0.03	0.69	0.36	0.08	0.00	0.00	1.13	
TOTAL HARVEST COSTS	2.21	48.91	21.56	26.42	85.22	8.75	190.86	
Post Harvest:								
Tillage	0.13	4.66	5.50	4.95	0.00	0.00	15.11	
Promotion Fees & Assessments	0.00	0.00	0.00	0.00	65.88	0.00	65.88	
TOTAL POST HARVEST COSTS	0.13	4.66	5.50	4.95	65.88	0.00	80.99	
Interest on Operating Capital at 5.75%							47.60	
TOTAL OPERATING COSTS/ACRE	4.78	155.69	64.87	61.77	1,266.74	76.00	1,672.67	
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TABLE 2. CONTINUED

	Operation _			Cash an	d Labor Cos	osts per Acre				
	Time	Labor	Fuel	Lube	Material	Custom/	Total	Your		
Operation	(Hrs/A)	Cost		&Repairs	Cost	Rent	Cost	Cost		
CASH OVERHEAD:										
General Overhead							41.50			
Land Rent							535.00			
Management Fee							123.00			
Potato Handling Equip D & I							55.50			
Property Taxes							0.00			
Property Insurance							5.06			
Investment Repairs							0.00			
TOTAL CASH OVERHEAD COSTS/ACRE							760.06			
TOTAL CASH COSTS/ACRE							2,432.73			
NON-CASH OVERHEAD:		Per Producing		Annual	Cost					
		Acre		Capital Re	ecovery					
Equipment	_	1,801.24	_	169.90			169.90			
TOTAL NON-CASH OVERHEAD COSTS		1,801.24		169.90			169.90			
TOTAL COSTS/ACRE							2,602.62			

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TABLE 3. MONTHLY COSTS PER ACRE TO PRODUCE RUSSET BURBANK POTATOES

	SEP 14	OCT 14	NOV 14	DEC 14	JAN 15	FEB 15	MAR 15	APR 15	MAY 15	JUN 15	JUL 15	AUG 15	SEP 15	OCT 15	Total
Preharvest:															
Tillage	22.60							9.10							31.70
Irrigation	5.28							9.10	5.28	15.84	21.12	15.84	2.64		66.00
								104.05	3.20	13.64	21.12	13.64	2.04		
Applying Fertilizer	178.75							104.05							282.80
Crop Insurance								80.00							80.00
Irrigation Water Assessment								35.00							35.00
Irrigation System Repairs								12.75							12.75
Mark Out								94.74							94.74
Seed Hauling									2.37						2.37
Planting									378.77						378.77
Hilling-Cultivation									10.08						10.08
Applying Pesticides									43.91		48.35	61.47			153.72
Chemigation-Fertigation									73.71	52.04	58.47	18.28			128.79
										32.04		16.26			
Consultant	2.24	2.26	2.26	2.26	2.26	2.26	2.26	2.26	2.26	2.26	26.00	2.26	2.26	2.26	26.00
General Pickup Use	3.26	3.26	3.26	3.26	3.26	3.26	3.26	3.26	3.26	3.26	3.26	3.26	3.26	3.26	45.63
4 Wheeler Use	0.15	0.15	0.15	0.15	0.15	0.15	0.15	0.15	0.15	0.15	0.15	0.15	0.15	0.15	2.11
Service Truck Use	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	1.37
Fuel Truck Use	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	0.10	1.39
TOTAL PREHARVEST COSTS	210.24	3.61	3.61	3.61	3.61	3.61	3.61	339.25	444.01	71.49	157.55	99.19	6.25	3.61	1,353.22
Harvest:															
Applying Pesticides											16.85				16.85
Vine Kill											10.00		24.55		24.55
Vine Roll													5.85		5.85
Digging													49.62		49.62
														25.56	
Crop Hauling													12.78	25.56	38.34
Potato Sorting														54.52	54.52
Dump Truck Use	0.08	0.08	0.08	0.08	0.08	0.08	0.08	0.08	0.08	0.08	0.08	0.08	0.08	0.08	1.13
TOTAL HARVEST COSTS	0.08	0.08	0.08	0.08	0.08	0.08	0.08	0.08	0.08	0.08	16.93	0.08	92.89	80.16	190.86
Post Harvest:															
Tillage														15.11	15.11
Promotion Fees & Assessments														65.88	65.88
TOTAL POST HARVEST COSTS	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	80.99	80.99
Interest on Operating Capital @5.75%	1.01	1.03	1.04	1.06	1.08	1.10	1.11	2.74	4.87	5.21	6.05	6.52	7.00	7.79	47.60
TOTAL OPERATING COSTS/ACRE	211.32	4.71	4.73	4.75	4.77	4.78	4.80	342.07	448.96	76.78	180.52	105.80	106.13	172.54	1,672.67
CASH OVERHEAD															
General Overhead	2.96	2.96	2.96	2.96	2.96	2.96	2.96	2.96	2.96	2.96	2.96	2.96	2.96	2.96	41.50
Land Rent							535.00								535.00
Management Fee	8.79	8.79	8.79	8.79	8.79	8.79	8.79	8.79	8.79	8.79	8.79	8.79	8.79	8.79	123.00
Potato Handling Equip D & I	0.77	0.77	0.77	0.77	0.75	0.77	0.77	0.77	0.77	0.77	0.77	0.77	0.77	55.50	55.50
Property Taxes														55.50	0.00
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TABLE 3. CONTINUED

	SEP 14	OCT 14	NOV 14	DEC 14	JAN 15	FEB 15	MAR 15	APR 15	MAY 15	JUN 15	JUL 15	AUG 15	SEP 15	OCT 15	Total
Property Insurance								5.06							5.06
Investment Repairs	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL CASH OVERHEAD COSTS	11.75	11.75	11.75	11.75	11.75	11.75	546.75	16.81	11.75	11.75	11.75	11.75	11.75	67.25	760.06
TOTAL CASH COSTS/ACRE	223.07	16.46	16.48	16.50	16.52	16.53	551.55	358.88	460.71	88.53	192.27	117.55	117.88	239.79	2,432.73

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TABLE 4. HOURLY EQUIPMENT COSTS

	RUSSET BURBANK	POTATOES	Total	_	Cash Ov	verhead		Operating		
		Hours	Hours	Capital	Insur-		Lube&		Total	Total
Yr	Description	Used	Used	Recovery	ance	Taxes	Repairs	Fuel	Oper.	Costs/Hr.
15	4-wheeler	36	90	6.80	0.19	0.00	0.57	0.63	1.19	8.18
15	Pickup 1 - 3/4 ton	320	800	8.03	0.15	0.00	3.28	8.32	11.60	19.79
15	Pickup 2 - 3/4 ton	320	800	8.03	0.15	0.00	3.28	8.32	11.60	19.79
15	Tandem Disk - 18'	76	175	20.18	0.50	0.00	7.37	0.00	7.37	28.05
15	Tractor - 160hp	143	350	24.56	0.91	0.00	8.44	18.57	27.01	52.48
15	Tractor - 200hp	304	500	22.61	0.80	0.00	11.64	23.19	34.84	58.24
15	Tractor - 250hp	346	500	30.96	1.09	0.00	9.14	28.98	38.11	70.16
15	Tractor 2 - 200hp	333	500	22.61	0.80	0.00	11.64	23.19	34.84	58.24
15	Truck 1P 10-Wheeler	217	345	20.44	0.65	0.00	4.69	2.76	7.45	28.54
15	Truck 2P 10-Wheeler	217	345	20.44	0.65	0.00	4.69	2.76	7.45	28.54
15	Truck 3P 10-Wheeler	217	345	20.44	0.65	0.00	4.69	2.76	7.45	28.54
15	Truck 4P 10-Wheeler	217	345	20.44	0.65	0.00	4.69	2.76	7.45	28.54
15	Truck 5P 10-Wheeler	217	345	20.44	0.65	0.00	4.69	2.76	7.45	28.54
15	Truck 6P 10-Wheeler	217	345	20.44	0.65	0.00	4.69	2.76	7.45	28.54
15	Potato Planter 6-Row CP	114	115	58.93	1.56	0.00	25.51	0.00	25.51	86.00
15	Basin Tillage Tool - 18' CP	102	105	21.08	0.61	0.00	5.80	0.00	5.80	27.49
15	Potato Planter#2 6-Row CP	114	115	58.93	1.56	0.00	25.51	0.00	25.51	86.00
15	Potato Windrower#2 4-Row CP	200	200	37.46	0.93	0.00	15.09	0.00	15.09	53.48
15	Potato Harvester 4-Row CP	200	200	82.42	2.04	0.00	33.20	0.00	33.20	117.66
15	Service Truck	34	80	36.69	1.21	0.00	2.87	7.13	9.99	47.89
15	Potato Vine Roller	72	75	3.20	0.09	0.00	0.40	0.00	0.40	3.69
15	Potato Planter Filler	114	115	5.97	0.17	0.00	4.35	0.00	4.35	10.49
15	Chisel Plow 1 -20'	86	130	23.76	0.68	0.00	11.05	0.00	11.05	35.50
15	RT Tractor - 340hp	280	500	45.65	1.61	0.00	12.98	39.41	52.38	99.64
15	Disk-Ripper - 17'	203	250	28.11	0.64	0.00	24.77	0.00	24.77	53.52
15	Markout Bar - 36'	52	100	38.73	1.02	0.00	10.99	0.00	10.99	50.75
15	Tank/injector -36'	52	75	17.16	0.49	0.00	3.70	0.00	3.70	21.35
15	Pickup 3 - 3/4ton	147	375	11.38	0.30	0.00	3.28	8.32	11.60	23.28
15	Pickup 4 - 3/4ton	147	375	11.38	0.30	0.00	3.28	8.32	11.60	23.28
15	Pickup 5 - 3/4ton	147	375	11.38	0.30	0.00	3.28	8.32	11.60	23.28
15	4-Wheeler 2	36	90	6.80	0.19	0.00	0.57	0.63	1.19	8.18
15	Fuel Truck	34	80	46.10	1.49	0.00	3.32	7.13	10.44	58.03
15	Dump Truck	25	25	58.18	1.98	0.00	2.61	11.40	14.01	74.17
_15	Sprayer - 50' 200 gal.	58	100	4.29	0.12	0.00	1.97	0.00	1.97	6.39

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TABLE 5. WHOLE FARM ANNUAL EQUIPMENT, INVESTMENT, AND BUSINESS OVERHEAD COSTS

ANNUAL EQUIPMENT COSTS

			Yrs	Salvage	Capital	Cash Over	neua		
Yr	Description	Price	Life	Value	Recovery	ance	Taxes	Total	
	•								
15	4-wheeler	6,000.00	10	1,500.00	679.50	18.75	0.00	698.25	
15	Pickup 1 - 3/4 ton	41,000.00	5	13,750.00	7,137.56	136.88	0.00	7,274.43	
15	Pickup 2 - 3/4 ton	41,000.00	5	13,750.00	7,137.56	136.88	0.00	7,274.43	
15	Tandem Disk - 18'	33,000.00	10	5,835.77	3,924.79	97.09	0.00	4,021.87	
15	Tractor - 160hp	131,000.00	25	11,078.38	9,549.39	355.20	0.00	9,904.59	
15	Tractor - 200hp	157,000.00	20	20,144.91	12,559.91	442.86	0.00	13,002.77	
15	Tractor - 250hp	215,000.00	20	27,586.97	17,199.88	606.47	0.00	17,806.35	
15	Tractor 2 - 200hp	157,000.00	20	20,144.91	12,559.91	442.86	0.00	13,002.77	
15	Truck 1P 10-Wheeler	95,000.00	20	4,000.00	7,834.82	247.50	0.00	8,082.32	
15	Truck 2P 10-Wheeler	95,000.00	20	4,000.00	7,834.82	247.50	0.00	8,082.32	
15	Truck 3P 10-Wheeler	95,000.00	20	4,000.00	7,834.82	247.50	0.00	8,082.32	
15	Truck 4P 10-Wheeler	95,000.00	20	4,000.00	7,834.82	247.50	0.00	8,082.32	
15	Truck 5P 10-Wheeler	95,000.00	20	4,000.00	7,834.82	247.50	0.00	8,082.32	
15	Truck 6P 10-Wheeler	95,000.00	20	4,000.00	7,834.82	247.50	0.00	8,082.32	
15	Potato Planter 6-Row CP	70,000.00	12	9,695.46	7,530.34	199.24	0.00	7,729.58	
15	Basin Tillage Tool - 18' CP	25,800.00	15	2,476.97	2,459.80	70.69	0.00	2,530.50	
15	Potato Planter#2 6-Row CP	70,000.00	12	9,695.46	7,530.34	199.24	0.00	7,729.58	
15	Potato Windrower#2 4-Row CP	70,000.00	10	12,378.90	8,325.30	205.95	0.00	8,531.25	
15	Potato Harvester 4-Row CP	154,000.00	10	27,233.57	18,315.67	453.08	0.00	18,768.75	
15	Service Truck	40,000.00	20	3,000.00	3,261.14	107.50	0.00	3,368.64	
15	Potato Vine Roller	2,800.00	15	268.82	266.96	7.67	0.00	274.63	
15	Potato Planter Filler	8,000.00	15	768.05	762.73	21.92	0.00	784.65	
15	Chisel Plow 1 -20'	36,000.00	15	3,456.23	3,432.29	98.64	0.00	3,530.93	
15	RT Tractor - 340hp	317,000.00	20	40,674.75	25,359.82	894.19	0.00	26,254.01	
15	Disk-Ripper - 17'	58,000.00	8	13,095.60	7,809.05	177.74	0.00	7,986.79	
15	Markout Bar - 36'	40,000.00	12	5,540.26	4,303.05	113.85	0.00	4,416.90	
15	Tank/injector -36'	15,000.00	15	1,440.10	1,430.12	41.10	0.00	1,471.22	
15	Pickup 3 - 3/4ton	41,000.00	10	9,000.00	4,740.37	125.00	0.00	4,865.37	
15	Pickup 4 - 3/4ton	41,000.00	10	9,000.00	4,740.37	125.00	0.00	4,865.37	
15	Pickup 5 - 3/4ton	41,000.00	10	9,000.00	4,740.37	125.00	0.00	4,865.37	
15	4-Wheeler 2	6,000.00	10	1,500.00	679.50	18.75	0.00	698.25	
15	Fuel Truck	50,000.00	20	3,000.00	4,097.93	132.50	0.00	4,230.43	
15	Dump Truck	20,000.00	20	2,000.00	1,616.23	55.00	0.00	1,671.23	
15	Sprayer - 50' 200 gal.	5,000.00	15	480.03	476.71	13.70	0.00	490.41	
	TOTAL	2,461,600.00	-	301,495.13	229,635.49	6,907.74	0.00	236,543.22	
		2,401,000.00		301,493.13	449,033.49	0,907.74			
	90% of New Cost*	2,215,440.00	-	271,345.62	206,671.94	6,216.96	0.00	212,888.90	

^{*}Used to reflect a mix of new and used equipment

ANNUAL INVESTMENT COSTS

					Cash Overhead					
		Yrs	Salvage	Capital	Insur-					
Description	Price	Life	Value	Recovery	ance	Taxes	Repairs	Total		
INVESTMENT										
TOTAL INVESTMENT	0.00	-	0.00	0.00	0.00	0.00	0.00	0.00		

ANNUAL BUSINESS OVERHEAD COSTS

	Units/		Price/	Total
Description	Farm	Unit	Unit	Cost
General Overhead	800	acre	41.50	33,200.00
Land Rent	800	acre	535	428,000.00
Management Fee	800	acre	123	98,400.00
Potato Handling Equip D & I	800	acre	55.50	44,400.00

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TABLE 6. RANGING ANALYSIS - RUSSET BURBANK POTATOES

COSTS PER ACRE AND PER CWT AT VARYING YIELDS TO PRODUCE RUSSET BURBANK POTATOES

		YIELD(CWT)											
	370.00	375.00	380.00	385.00	390.00	395.00	400.00						
OPERATING COSTS/ACRE:													
Preharvest	1,370.07	1,370.07	1,370.07	1,370.07	1,370.07	1,370.07	1,370.07						
Harvest	172.47	172.98	173.50	174.01	174.52	175.03	175.55						
Post Harvest	78.42	79.28	80.14	80.99	81.85	82.70	83.56						
Interest on Operating Capital @ 5.75%	47.58	47.59	47.59	47.60	47.60	47.60	47.61						
TOTAL OPERATING COSTS/ACRE	1,668.55	1,669.93	1,671.30	1,672.67	1,674.04	1,675.42	1,676.79						
TOTAL OPERATING COSTS/CWT	4.51	4.45	4.40	4.34	4.29	4.24	4.19						
CASH OVERHEAD COSTS/ACRE	760.06	760.06	760.06	760.06	760.06	760.06	760.06						
TOTAL CASH COSTS/ACRE	2,428.61	2,429.98	2,431.35	2,432.73	2,434.10	2,435.47	2,436.84						
TOTAL CASH COSTS/CWT	6.56	6.48	6.40	6.32	6.24	6.17	6.09						
NON-CASH OVERHEAD COSTS/ACRE	169.90	169.90	169.90	169.90	169.90	169.90	169.90						
TOTAL COSTS/ACRE	2,598.51	2,599.88	2,601.25	2,602.62	2,603.99	2,605.37	2,606.74						
TOTAL COSTS/CWT	7.02	6.93	6.85	6.76	6.68	6.60	6.52						

Net Return Per Acre Above Operating Costs For Russet Burbank Potatoes

PRICE (\$/cwt)	YIELD (cwt/acre)						
Potatoes	370.00	375.00	380.00	385.00	390.00	395.00	400.00
6.50	736.45	767.57	798.70	829.83	860.96	892.08	923.21
6.75	828.95	861.32	893.70	926.08	958.46	990.83	1,023.21
7.00	921.45	955.07	988.70	1,022.33	1,055.96	1,089.58	1,123.21
7.25	1,013.95	1,048.82	1,083.70	1,118.58	1,153.46	1,188.33	1,223.21
7.50	1,106.45	1,142.57	1,178.70	1,214.83	1,250.96	1,287.08	1,323.21
7.75	1,198.95	1,236.32	1,273.70	1,311.08	1,348.46	1,385.83	1,423.21
8.00	1,291.45	1,330.07	1,368.70	1,407.33	1,445.96	1,484.58	1,523.21

Net Return Per Acre Above Cash Costs For Russet Burbank Potatoes

PRICE (\$/cwt)	YIELD (cwt/acre)						
Potatoes	370.00	375.00	380.00	385.00	390.00	395.00	400.00
6.50	-23.61	7.52	38.65	69.77	100.90	132.03	163.16
6.75	68.89	101.27	133.65	166.02	198.40	230.78	263.16
7.00	161.39	195.02	228.65	262.27	295.90	329.53	363.16
7.25	253.89	288.77	323.65	358.52	393.40	428.28	463.16
7.50	346.39	382.52	418.65	454.77	490.90	527.03	563.16
7.75	438.89	476.27	513.65	551.02	588.40	625.78	663.16
8.00	531.39	570.02	608.65	647.27	685.90	724.53	763.16

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TABLE 6. RANGING ANALYSIS CONTINUED

Net Return Per Acre Above Total Costs For Russet Burbank Potatoes

PRICE (\$/cwt)	YIELD (cwt/acre)						
Potatoes	370.00	375.00	380.00	385.00	390.00	395.00	400.00
6.50	-193.51	-162.38	-131.25	-100.12	-68.99	-37.87	-6.74
6.75	-101.01	-68.63	-36.25	-3.87	28.51	60.88	93.26
7.00	-8.51	25.12	58.75	92.38	126.01	159.63	193.26
7.25	83.99	118.87	153.75	188.63	223.51	258.38	293.26
7.50	176.49	212.62	248.75	284.88	321.01	357.13	393.26
7.75	268.99	306.37	343.75	381.13	418.51	455.88	493.26
8.00	361.49	400.12	438.75	477.38	516.01	554.63	593.26

Table 7. **2015** Cost per hundredweight to grow, harvest, sort, and store eastern Idaho southern region irrigated Russet Burbank potato based on both field-run and paid yield.

	Storage Costs	Field-Run Cost per Cwt	Paid Yield Cost per Cwt
Field-Run Yield		385	
Paid Yield %	95%		366
Base Cost to Grow, Harvest and Sort		\$6.76	\$7.12
Storage System Annual Ownership Costs	\$0.357	\$0.357	\$0.376
Base Cost + Storage Ownership Cost		\$7.12	\$7.49
Storage System Annual Repairs	\$0.041	\$0.041	\$0.04
Base + Storage System Ownership & Repairs		\$7.16	\$7.54
	Cumulative Storage Op. Costs	Cumulative Base + All Storage Costs	Cumulative Base + All Storage Costs
October	\$0.205	\$7.36	\$7.75
November*	\$0.372	\$7.53	\$7.93
December	\$0.456	\$7.61	\$8.02
January	\$0.539	\$7.70	\$8.10
February	\$0.623	\$7.78	\$8.19
March	\$0.706	\$7.86	\$8.28
April*	\$0.890	\$8.05	\$8.47
May	\$0.992	\$8.15	\$8.58
June	\$1.112	\$8.27	\$8.71

Base cost of production includes the cost to grow, harvest & sort potatoes, both operating & owners Ownership costs for potato handling equipment are included in the base cost of production.

Storage system includes: storage facility and air system.

Storage operating costs include: repairs (shown separately), plus monthly operating costs: power, chemicals, interest, shrink & insurance.

Storage costs do not include the cost of removing the potatoes from storage.

Cumulative storage operating expenses are calculated to the end of the month.

^{*} Indicates month when sprout inhibitor applied.